Stephanie A. Heger

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CURRENT & PAST EMPLOYMENT

Senior Assistant Professor, University of Bologna CESifo Research Network Affiliate September 2021-December 2021-

Lecturer (Assistant Professor), University of East Anglia Academic Fellow (Assistant Professor), University of Sydney Research Fellow with Robert Slonim, University of Sydney Maternity leave Maternity leave

September 2020-August 2021 Fall 2017- July 2020 Fall 2014-Fall 2017 February 2018-February 2019 July 2016-October 2016

EDUCATION

Ph.D. Economics, Washington University in St. Louis	ugust 2015
M.A. Economics, Washington University in St. Louis	2013
B.A. Economics & Political Science with Distinction (cum laude), Indiana University	2005

RESEARCH

PUBLICATIONS:

Giving begets giving: Positive path dependence as moral consistency (with Robert Slonim)

Accepted at Journal of Economic Behavior and Organization

Increasing Autonomy in Charitable Giving: The Effect of Choosing the Number of Recipients on Donations (with Martina Fehérová, Jana Peliova, Robert Slonim, Maros Servatka)

Economic Letters

Self-Serving Dishonesty: The Role of Confidence in Driving Dishonesty (with Robert Slonim & Franziska Tausch)

Forthcoming at Journal of Risk and Uncertainty

Altruism among Consumers as Donors (with Robert Slonim, Franziska Tausch & Agnieszka Tymula)

Journal of Economic Behavior and Organization (2021), 189, 611-622.

Altruism or Diminishing Marginal Utility? (with Romain Gauriot & Robert Slonim) Journal of Economic Behavior and Organization (2020), 180, 24–48.

Redesigning the Market for Volunteers: A Donor Registry (with Ellen Garbarino, Robert Slonim, Daniel Waller & Carmen Wang)

Management Science (2020)

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We Should *Totally* Open a Restaurant: How Optimism and Overconfidence Affect Beliefs (with Nicholas W. Papageorge) *Journal of Economic Psychology* 67 (2018): 177-190.

Waiting To Give: Stated and Revealed Preferences (with Ashley Craig, Ellen Garbarino, & Robert Slonim) Management Science 63.11 (2016): 3672-3690.

WORKING PAPERS:

Vice and Virtue Behaviors: Substitution and Non-Substitution Effects (with Alexander D. Cornish)

Revision requested at Journal of Economic Behavior and Organization

Eliciting Risk and Altruism Preferences: Experimental Evidence (with Romain Gauriot & Robert Slonim)

Under review

Exploration and Self-Selection: Revisiting Roy (with Barton Hamilton)

IN PROGRESS:

Codes of Conduct at Work

Learning to Give: Professional versus Consumer Reviews

Parents' Investments in Children and Children's Investment in Themselves (with Robert A. Pollak)

TEACHING AND STUDENT SUPERVISION

Teaching

Behavioral Public Economics and Public Policy (Masters), Bologna	2022
Economics for Business Decision-Making (Bachelors), USyd, UEA	2019-2021
Behavioural & Experimental Economics (Bachelors), USyd	2019

AWARDS

FASS Re-engagement grant (PI, \$5,000 AUD)	2019
Russell Sage Foundation Grant (Co-PI, \$35,000 USD)	2015,2017,2019,2022
National Science Foundation, Dissertation Improvement Grant (3,000 US	D) 2014-2017

SCHOOLS & WORKSHOPS

ESA Early Career Mentoring Program	2020-2022
Russell Sage Summer Institute in Behavioral Economics	Summer 2014
Rady Spring School in Behavioral Economics	March 2014
NBER Entrepreneurship Boot Camp	July 2012

INVITED SEMINARS & TALKS

2023 University of Vienna (scheduled), WZB Workshop on Recent Advances in the Economics of Philanthropy (scheduled)

2022 French Experimental Talks (Montpelier, France)

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2021 Data Coolada (panel member), Armenian Economic Association, University of Michigan, University of Bologna, North American ASSA Winter Meetings

2020 University of Navarra, University of Exeter, University of East Anglia

2019 University of Amsterdam, University of Melbourne, University of Rome Tor Vergata, University of Pavia

2015-2018 Bocconi University (Management and Technology), Monash University (Melbourne, Australia), Claremont Graduate University (Claremont, CA)

PROFESSIONAL ACTIVITIES

Referee: The Journal of Political Economy, European Economic Review, Economic Theory, Review of Economics & Statistics, The Economic Journal, American Economic Journal: Economic Policy, Journal of the Economic Science Association, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Scandinavian Journal of Economics, Journal of Business Venturing

Co-Organizer: Early-Career Behavioral Economics Conference Summer 2015- (ongoing)