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Current position

Assistant Professor (RTD-B) at the Department of Economics of the University of Bologna

Employment and education

Senior research fellow, Max Planck for Research on Collective Goods, Bonn, October 2017-Present.

Post-doc research fellow, University of Cologne, May 2015-September 2017.

Post-doc research fellow, University of Bologna, May 2010-April 2015.

Ph.D. Economics, CIFREM University of Trento, Italy, 2010.

Research

Published and accepted articles

1. "At the Root of the North-South Cooperation Gap in Italy: Preferences or Beliefs?" with M. Bigoni, M. Casari, and D. Gambetta. **Economic Journal**, 2018.

2. "Unbundling Efficient Breach: An Experiment" with M. Bigoni, F. Parisi and A. Porat. **Journal of Empirical Legal Studies**, 14(3), 2017.

3. "Amoral Familism, Social Capital, or Trust? The Behavioural Foundations of the Italian North–South Divide" with M. Bigoni, M. Casari, D. Gambetta and F. Pancotto. **Economic Journal**, 126(594), 2016.

4. "Group Incentives or Individual Incentives? A Real-Effort Weak-Link Experiment" with G. Devetag and A. Ortmann. **Journal of Economic Psychology**, 50(C), 2016.

5. "An Experiment on Payment Systems" with G. Camera and M. Casari. **Journal of Money, Credit & Banking**, 48(2-3), 2016.

6. "Norms of Punishment: Experiments with Students and the General Population" with M. Casari and F. Pancotto. **Economic Inquiry**, 53(2), 2014.

7. "It Takes Two to Cheat: An Experiment on *Derived* Trust" with M. Bigoni, M. Casari and D. Gambetta. **European Economic Review**, 64, 2013.

Working papers and current projects

8. "A Tale of Two Cities: An Experiment on Inequality and Preferences" with M. Bigoni, V. Rattini. 2019. Quaderni – Working Papers DSE No. 1128.

9. "Too Lucky to be True: Fairness Views under the Shadow of Cheating" with I. Soraperra, M. Sutter and C. Zoller. 2017 CESifo Working Paper No. 6563.

10. "The Drunk Side of Trust: Social Capital Generation at Gathering Events" with G. Attanasi, S. Cicognani and A. Filippin.

11. "Hope and Anger: An Experiment on Inequality and Antisocial Behavior' with M. Bigoni and S.E. Nas Özen.

12. "The Secret of Success: Older Generations Teach Cooperation to Younger Generations" with W. Hofmann, M. Praxmarer, A. Romano, M. Sutter.

13. "Cognitive Abilities and Risk Preferences: Survey and Experimental Evidence from a Developing Country" with T. Dohmen, H. Lehmann, F. Meyer, N. Pignatti and K. Torosyan.

14. "Trust and Cheating: An Experiment on the role of reciprocity and lying-aversion" with V. Levati, I. Soraperra, A. Untertrifaller.

15. "Betrayal, Risk Taking, and Redistribution" with F. Kölle, I. Soraperra, M. Sutter.

16. "Inequality and Cooperation" with M. Bigoni and G. Marandola.

17. "Trust and Socio-Economic Status in a Developing Country".

18. "Delayed Honesty" with F. Kölle and L. Wenner.

19. "Heterogeneity in Effort Provision: Evidence from a Lab-in-the-Field Experiment" with Z. Bašić, A. Cappelen, U. Gneezy, D. Salicath, S. Schneider, M. Sutter and B. Tungodden.

20. "Gender Gap in Science: The Effect of Role Models on Expected Pecuniary and Non-Pecuniary Returns" with M. Bigoni and L. Kießling.

Research grants and scholarships

Diligentia Foundation Research Grant: "Gender Gap in Science", Diligentia Foundation, principal investigator (Euros 36,000), 2019

C-SEB Visitor Grant, C-SEB, University of Cologne, research stay at NHH Bergen. 2017.

C-SEB Grants: for a total of Euros 11,000 as principal investigator. 2016.

Modigliani Research Grant – Unicredit & Universities Foundations, principal investigator (Euros 20,000). 2014-2016.

Recipient of full time doctoral scholarship — Fondazione Cassa di Risparmio di Trento e Rovereto. 2010.

Full time doctoral scholarship – Italian Ministry of Education, University and Research. 2006-2010.

Invited talks

(2019) University of Munich; Wageningen University

(2018) University of Turin; WHU - Otto Beisheim School of Management, Vallendar;

(2017) The Choice Lab, NHH Bergen;

(2015) Lund University; Goetenberg University; Institutions & Organizations at UPF, Barcelona (invited talk);

(2013) University of Milan, Social norms and Social Preferences Workshop, University of Trento (invited talk);

(2008) CERGE-EI Prague.

Conferences

(2019) ESA Abu Dhabi; WEAI San Francisco; ESA Vancouver;

(2018) IMEBESS, Florence; SEET, Lecce; ESA, Berlin; MBEES, Maastricht; Lisbon Meeting on Economics and Political Institutions;

(2017) IMEBESS, Barcelona; EEA, Lisbon; ESA, Vienna; Second Cultural Transmission and Social Norms Workshop, Norwich;

(2016) ESA, Bergen; Nordic Behavioral and Experimental Economics Conference, Oslo; MPI Munich workshop;

(2015) SAET, Cambridge; ESA, Heidelberg; NIBS conference, Nottingham; Workshop Moral Behavior: Children and Adults, Munich;

(2014) SIE, Trento; Labsi Workshop, Siena;

(2013) SIE, Bologna; Workshop on Behavioural Economics, Trento; VIII Alhambra Experimental Workshop, Rome; ESA, Zurich; 17th ISNIE, Florence; Young Economists' Workshop on Social Economy, Forlì (Best Paper Award); Florence Workshop on Behavioural and Experimental Economics, Florence; IMEBE, Madrid;

(2012) ESA, Cologne; IMEBE, Castellon;

(2011) ESA, Luxembourg; Florence Workshop on Behavioural and Experimental Economics, Florence;

(2008) ESA, Lyon; IMEBE, Alicante.

Academic visiting periods

(2017) Visiting scholar, NHH – Bergen, Norway.

(2009) Visiting scholar, Carnegie Mellon University – Pittsburgh, USA

Teaching

Bachelor level

Microeconomics 101, instructor, U. of Bologna, planned (2020)

Master level

Experimental Methods, U. of Cologne, co-instructor, years 2016, 2017

Ph.D. level

Experimental Methods, U. of Cologne, co-instructor, years 2016, 2017.

Experimental Economics – Methods, co-instructor, U. of Bologna, years 2013, 2014, 2015, 2016, 2017, 2018.

Experimental Economics – Methods, U. of Hamburg, years 2015, 2018.

Programming experiments with z-Tree , instructor, Essex summer school, years 2016, 2017.

Programming experiments with z-Tree, instructor, U. of Aarhus, year 2014.

Teaching assistance

Microeconomics 101 – Exercises , U. of Cologne, year 2016

Organizational Behavior, U. of Trento, year 2008, 2010

Analysis of economic data, U. of Trento, years 2007, 2008.

Personal skills and competences

Computer skills: Windows, Linux and Mac OS; Microsoft Office and OpenOffice packages, LaTex and Scientific Workplace; Stata, R (basic knowledge); Html, Python (basic knowledge); Software for lab experiments: Z-tree, ORSEE, ClassEX, Qualtrics.

Languages: Italian (mother tongue), English (proficient), Spanish (intermediate).