

PERSONAL INFORMATION



Name: Paolo Iovino

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Sex: M

Nationality: Italian

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EDUCATION AND TRAINING

Master's degree in Economics

9/2021 – 12/2023

Catholic University of the Sacred Heart – Faculty of Economics, Milan, Italy

Degree class: LM-56

Final grade: 110/110 cum laude

Final thesis title: *"The financial disarray of Italian municipalities: a quantitative analysis"*

The objective of my final thesis was to examine the phenomenon of financial disarray of Italian municipalities. To this end: I reconstructed the relevant legislation, I analysed data on this phenomenon, I built a new database starting from the examination of the documents of more than 300 insolvency episodes, and I carried out an empirical analysis to understand the dynamics that led to the financial disarray.

Skills acquired or developed: research and processing of data in databases, creation and management of a database, conducting empirical economic research, drafting of a report, and preparing presentations.

In May 2023 I won a **merit study award** assigned by the university to the student in my course with the highest academic results in terms of grade point average and credits obtained.

Summer school – Advanced Econometrics

From 1/08 to 20/08 of 2022

London School of economics and political sciences, London, United Kingdom

Final grade: A+

Bachelor's degree in Economics and Management

09/2018 – 07/2021

University of Trento - Department of Economics and Management, Trento, Italy

Degree class: L-33

Final grade: 110/110 cum laude

Final thesis title: *"An analysis of the Stability and Growth Pact: motivations, critical issues and reform proposals "*

Skills acquired or developed: analysing an economic sector, working with data in public databases (i.e. Euromonitor, Eurostat, Istat), writing reports and academic articles (also in English), and preparing presentations.

During the first two years I took part in the **Curriculum for Excellence** (CFE) offered by the Department of Economics and Management. The activities of the CFE concern seminars, insights into certain topics studied in class, debates and an Academic writing course in English, and were open only to students with the highest GPA. At the end of each of the two years I wrote a short academic article in English on one of the topics studied during the year.

Classical high school diploma

09/2013 – 07/2018

Giuseppe Garibaldi Classical High School, Palermo, Italy

Finale grade: 100/100

School term abroad

04/2017 – 07/2017

Walnut Grove Secondary School, Langley (BC), Canada

PROFESSIONAL EXPERIENCES

Research assistant

03/2023 – 07/2023, 01/2024-ongoing

Catholic University of the Sacred Heart, Milan, Italy

I have been working as a research assistant of Professors Bordignon M. and Cipullo D., helping them with two research projects.

The first one, which ended in July 2023, and involving also professor Turati G., was on the topic of the financial disarray of Italian municipalities. I carried out the following tasks: I carried out in-depth research on the current and past Italian discipline of financial disarray; I have ordered the data on all the episodes of financial disarray, producing tables, graphs and statistics that provide an orderly and exhaustive presentation of these phenomena; I read the official documents of more than 300 disarray procedures in order to build a new database that recorded information on the accounting, financial and management characteristics and events that led the municipalities to their bankruptcy.

The second and ongoing project, which started in January 2024, aims at better understanding the mechanisms of tax collection system of Italian municipalities in order to understand why many municipalities fail to collect a decent amount of their revenues and to identify some policy suggestions to address this problem.

Skills acquired or developed: use of Excel; building a database; data analysis; knowledge of local finance and accounting, with in-depth analysis of the topics of financial disarray and tax revenue; report writing.

Junior researcher

03/2023 – 08/2023

Digital Innovation Observatories, Polytechnic of Milan, Milan, Italy

I worked as an intern at the HR Innovation Practice Observatory. The activities I carried out were the following: analysis of the academic and managerial literature on the topic of digital innovation in human

resources management; support in the management of the Observatory's databases and in the analysis of the data collected; participation in interviews with managers of public and private organizations concerning innovation projects in human resources management and drafting of related reports; support in the organization of Observatory's workshops and events; drafting of the weekly newsletter dedicated to the Observatory's community.

Furthermore, I carried out a research project on the topic of the impact of digital innovation in the world of labour, dedicating myself both to desk research of relevant literature and data and to carrying out interviews with opinion leaders; the results of the research were presented with the drafting of a report and a presentation.

Skills acquired or developed: use of Excel and PowerPoint; database management; data analysis; drafting reports and presentations; teamwork; problem-solving.

Political campaign volunteer

16/09/2017 – 6/11/2017

I worked as a political campaign for a candidate for the presidency of the Sicily region in the 2017 regional elections. My duties were: to carry out research and to prepare drafts on political issues, to be used as a source for the drafting of the political program and for the candidate's public speeches; hand out flyers; monitor opponents' campaigns and public statements.

Librarian

06/2016 – 09/2016

University of Palermo, Palermo, Italy

As part of the school - work alternation, I worked as a librarian for a total of 80 hours at the library of the Department of Psychological, Pedagogical, Physical Exercise and Training Sciences of the University of Palermo. In this experience, I have dealt with both front-office tasks (loans, returns, customer assistance) and back-office tasks (cataloging, loans between libraries).

SKILLS

Language skills

Mother tongue: Italian

English language: in March 2021 I obtained a C1+ level certificate by taking the IELST exam.

UNDERSTANDING		SPEAKING		WRITTEN PRODUCTION
Listening	Reading	Interaction	Oral production	
C1	C2	C1	C1	C1

French:

UNDERSTANDING		SPEAKING		WRITTEN PRODUCTION
Listening	Reading	Interaction	Oral production	
A2	A2	A1	A1	A1

Digital skills

Good use of Stata. Elementary use of R. Elementary use of QGIS.

In November 2019 I obtained the Full Standard ECDL certificate. High proficiency in using Microsoft Word, PowerPoint and Excel.

High proficiency in using Canva for creating graphics and presentations.

Communication skills

Good interpersonal skills, aptitude for teamwork, high ability to speak in public and present presentations, even with the support of IT tools.

Excellent capacity for argumentation and comparison with different positions and high problem-solving skills.

Excellent sense of adaptation to different socio-cultural contexts developed through the attendance of multicultural contexts and numerous training experiences abroad.

Organizational and management skills

Excellent attitude for organizing, coordinating and guiding a working group, with capacity to generate and enhance in the individual skills. Excellent capacity in respecting deadlines, planning and identifying priorities. High determination in achieving goals.

ROLES IN ASSOCIATIONS AND ORGANIZATIONS

Parish of Saint Michael the Archangel, Palermo, Italy

07/2015 – ongoing

I held the following positions:

- Head of the group of altar servers: July 2015 – September 2018
- Member of the pastoral council: September 2017 – September 2018
- Master of liturgical ceremonies: April 2021 - *ongoing*

As head of the group of altar servers, I was in charge of looking for new members of the group every year and organizing a short training course to prepare them for all the theoretical and practical knowledge they needed to have. I organized the weekly meetings and arranged the shifts in which the various members of the group had to serve at the various weekend celebrations. I assigned the tasks that each one had to carry out, taking care to enhance individual skills and to guide each one on a personalized growth and training path. During my tenure I achieved the following results: increase in the number of members of the group; increase in the theoretical and practical knowledge of all members; greater punctuality and precision in the execution of roles by everyone; greater organization and efficiency of the group.

As member of the pastoral council, my duty was to assist and advise the parish priest in the general management of the parish and in the organization of all events and initiatives.

As master of liturgical ceremonies, my task is to organize and prepare the solemn liturgical celebrations that take place throughout the year: I coordinate all the ministers and those who carry out a liturgical service, I assist the priest and ensure that everything is carried out with order, decorum and according to the liturgical rules.

ASSOCIATIONS AND AFFILIATIONS

Member of the JETN association

03/2019 – 09/2020

I was a member of the Junior Enterprise Trento (JETN) university association. A Junior Enterprise (JE) is a non-profit organization made up entirely of university students, which provides business services and

organizes training events; the aim of a JE is to allow students the opportunity to enrich their university experience and put into practice the knowledge acquired through collaborations with companies and institutions. Just like a company, JETN has a board of directors and is divided into operational areas (commercial, marketing, human resources, legal, audit).

I was part of the marketing area, and I was able to develop skills such as managing social pages and creating graphics. I have also been a member of the working groups of some projects organized by the association.

The whole experience allowed me to learn how to work within an organization similar to a company and to develop communication skills, in particular the aptitude for team working and problem solving, as well as digital ones.

Contributions and results obtained: drafting of the job description of the marketing area.

ADDITIONAL INFORMATIONS

Awards and recognitions

Merit Study Award:

- *Catholic University of the Sacred Heart and Toniolo Institute, 16/05/2023*
- I was the winner of a merit study award assigned by my university to the student in my course with the highest academic results in terms of grade point average and credits obtained.

Linguistic certification of Latin, level B1 (2018)

Licenses

Driving licenses A1 and B