

**Curriculum Vitae**  
**Prof. Avv. Paola Manes**

**Personal Data**

- Professional e-mail: [paola.manes@becp.eu](mailto:paola.manes@becp.eu)
- Unibo institutional E-mail: [paola.manes2@unibo.it](mailto:paola.manes2@unibo.it)
- LinkedIn: <https://it.linkedin.com/in/paola-manes-757a92215>

**Professional activity**

- 2023 – Ongoing: Chairman of supervisory board, Fondazione del Monte;
- 2024 – vice president and independent director Arca vita s.p.a.
- 2022 – Ongoing: Italian Bar Association (Bologna) and Supreme Court (Rome)
- - 2022 - Ongoing: chairman supervisory body IFAB - International Foundation Big Data and Artificial Intelligence For Human Development, member of the National Supercomputing Centre (ICSC)
- - 2019- 2024 - independent director - chairman of supervisory body, regulatory compliance officer, Unipol REC s.p.a., Bologna;
- - 2016 - Ongoing: alternate auditor - Unicredit s.p.a., Milan;
- - 2018 - 2021: Member of the Supervisory Board - Philips Innovation S.p.A;
- - 2020: Independent director - Pronto Assistance s.p.a., Bologna;
- - 2016 - 2019: Independent Director - Unipol Banca s.p.a., Bologna;
- - 2013 - 2016: Independent director, member of the JRC, SB and Remuneration Committee - Unipol Gruppo Finanziario s.p.a., Bologna
- - 2019 - 2023: director - Bologna Business School, Bologna;
- - 2018 - ongoing: of counsel at Studio Legale Cartwright
- - Pescatore, Bologna;
- - 2012 - 2018: Of Counsel at Studio Legale Bovesi-Cartwright-Pescatore, Bologna;
- - 2013: Arbitrator - Authority for the Supervision of Public Contracts for Works Services and Supplies (AVCP)
- - 2022: Arbitrator - Milan Chamber of Arbitration
- - 2012: Expert - ICC Arbitration Procedure, London (UK);
- - 2009 - 2015: Member of STEP - Society of Trust and Estate Practicioners;
- - 2010: arbitrator - Arbitration and Conciliation Chamber of the Cooperation of Emilia Romagna

## Academic activity

- - 2005-2011: lawyer - Studio Legale Galgano, Bologna
- - 2004: of counsel - Studio Legale e Tributario Camozzi e Bonisconi, Milan
- - 2004-2005: external consultant - Sviluppo Italia S.p.A.
- - 2002: legal internship -ò Withers LLP, London (UK)
- - 2002: lawyer - Studio Legale Galgano, Milan
  
- Since 2020: full professor of private law;
- 2005 - ongoing: Professor of Private Law - University of Bologna;
- 2021 - ongoing: lecturer in Insurance, Financial Law and ESG - Alma Mater Studiorum University of Bologna, School of Law;
- 2021 - 2022: Lecturer Artificial Intelligence in Medicine and Medical Education - Alma Mater Studiorum University of Bologna, School of Medicine;
- 2020 - ongoing: Lecturer Law and Tech - Master Finance and Fintech, Bologna Business School, Bologna;
- 2021- 2022: Lecturer in Artificial Intelligence and Medical Liability, Insurance Credit Scoring - Scuola Superiore di Studi Giuridici Redenti, Bologna;
- 2022: Core Faculty Bologna Business School
- 2012-2021: Lecturer in Comparative Private Law - Alma Mater Studiorum University of Bologna, School of Law
- 2012 - ongoing: Lecturer - Master in Trust Law, Uniforma Consortium;
- 2015 - 2021: Lecturer in Principles of Private law in business - Alma Mater Studiorum University of Bologna, School of Economics;
- 2017 - 2018: Lecturer in Civil Law of Product and Business Security - Alma Mater Studiorum University of Bologna, School of Law;
- 2023: Lecturer, open programme Systems and practices of governance of family businesses, Bologna Business School;
- 2021 ongoing: lecturer Business Law, Master Custom Marchesini s.p.a;
- 2016 - 2017: lecturer - Global MBA course "International Business Law", Bologna Business School, Bologna;
- 2014-2015: lecturer - LLM in Banking and Finance, Institute for Commercial Studies, Queen Mary University London, London (UK);
- 2013, 2016: lecturer - LLM IE University, Madrid, Segovia, Spain;
- 2012 - 2014: Lecturer in Commercial Law - Alma Mater Studiorum University of Bologna, School of Economics (Rimini Campus);
- 2013 - 2014: Lecturer - "Get on board - O.D.

Commercialisti", Bologna Business School, Bologna;

- 2009: Lecturer at International Master in Consumer Affairs - Alma Mater Studiorum University of Bologna, School of Economics (Rimini Campus);
- 2005-2006: Lecturer at LLM - King's College London, London (UK);
- 2004-2005: Lecturer in Private Enterprise Law - Alma Mater Studiorum University of Bologna, School of Economics (Rimini Campus).

### **Studies and training**

- 2020: Full Professor of Private Law;
- 2016: Habilitation as First Professor in Private Law;
- 2011-2020: Confirmed Associate Professor of Private Law - Alma Mater Studiorum University of Bologna, Department of Legal Sciences;
- 2018 -2019: Visiting Professor - Brunel University, London;
- 2009: Confirmed Researcher of Private Law - Alma Mater Studiorum University of Bologna, Department of Legal Sciences;
- 2005: Researcher in Private Law - Alma Mater Studiorum University of Bologna, Department of Legal Sciences;
- 2001: PhD in Civil Law, tutor Prof. Francesco Galgano, Alma Mater Studiorum University of Bologna;
- 1998: LLM (Master of Laws) - University of London, King's College London, London (UK);
- 1998: Licensed to practise as a lawyer;
- 1994: Law degree 110/110 cum laude - Alma Mater Studiorum University of Bologna.

### **Publications**

#### **Monographs**

- *Il superamento della personalità giuridica. L'esperienza inglese*", Padova, 1999.
- *"Il consenso al trattamento dei dati personali"*, Padova, 2001.
- *"Fondazione fiduciaria e patrimoni allo scopo"*, Padova, 2005.
- *"Patrimoni destinati a uno specifico affare"*, Commentario Scialoja–Branca-Galgano, diretto da De Nova, artt. 2447-bis, ter, quater, quinquies, octies, decies, Bologna, 2013, pp. 1-393;
- *"Interpretazione di buona fede del contratto internazionale tra Italia e Inghilterra. Un approccio casistico"*, Torino, 2019.

#### **Papers:**

- *"Il diritto di pentimento nei contratti dei consumatori dalla legislazione francese alla normativa italiana in attuazione della direttiva 85/577"*, *Contratto e Impresa Europa*, 1996, pp. 674-704;
- *"La teoria del lifting the veil in Inghilterra"*, in *Contratto e Impresa*, 1999, pp. 718-829;
- *"Diritto di recesso dal contratto di apertura di credito a tempo indeterminato e violazione della"*

- buona fede*”, in *Contratto e Impresa*, 1999, pp. 920-938;
- “*La segregazione patrimoniale nelle operazioni finanziarie*”, in *Contratto e Impresa*, 2001; pp. 1362-1393;
  - “*Abuso di direzione unitaria e responsabilità degli amministratori della controllante: verso l’affermazione di un principio generale*”, *Contratto e Impresa*, 2002, pp.1-43;
  - “*Il consenso al trattamento dei dati personali tra contratto ed atto*”, ne “*Le obbligazioni*”, diretto da Massimo Franzoni, collana “*I grandi Temi*”, Torino, 2004, pp. 1025-1073;
  - “*L’atto unilaterale di trust*”, ne “*Le obbligazioni*”, diretto da Massimo Franzoni, collana “*I grandi Temi*”, Torino, 2004, pp. 699-710;
  - “*Il trustee esecutore testamentario*”, *Trusts e attività fiduciarie*, 2002, pp. 540-548.
  - “*Trust e art. 2740 c.c.: un problema finalmente risolto*”, *Contratto e Impresa*, 2002, pp. 570-583.
  - “*Il trust del modello inglese, la convenzione de l’Aja, Società, contratti, metodo*”, *Quaderni del notariato*, n. 11, Milano, 2002, pp. 333-351;
  - “*Sui ‘patrimoni destinati ad uno specifico affare’ nella riforma del diritto societario*”, *Contr. Impr.*, 2003, pp. 181-210;
  - “*Resulting trust: basta la prova della volontà di trasferire il solo legal interest*”, *Trusts e attività fiduciarie*, 2004, pp. 240-244;
  - “*Le nuove prospettive in materia di fondazioni*”, *Contratto e Impresa*, 2004, p. 265-274;
  - “*Credito fondiario, revocatoria fallimentare e ‘istituti di credito fondiario’: un’interpretazione evolutiva*”, *Contratto e Impresa*, 2004, pp. 980-987;
  - “*Fondazioni e venture philanthropy: come coniugare logica del profitto ed etica del dono*”, *Contratto e impresa*, 2006, pp. 1479-1484;
  - “*La norma sulla trascrizione di atti di destinazione è, dunque, norma sugli effetti*”, *Contratto e impresa*, 2006, p. 626-633;
  - “*Prime considerazioni sul patto di famiglia nella gestione del passaggio generazionale della ricchezza familiare*”, *Contratto e impresa*, 2006, pp. 539-578;
  - “*I trust di scopo nel modello internazionale*”, AA. VV., *Trust: opinioni a confronto*, a cura di Barla De Guglielmi, Milano, 2006, pp. 350-360;
  - “*Trust e passaggio generazionale dell’impresa di famiglia*”, *Il nuovo diritto di famiglia*, diretto da Gilda Ferrando, Torino, 2007, pp. 811-856;
  - “*I rimedi a tutela dei beneficiari, I trust interni e la legge della Repubblica di San marino sui trust*”, a cura di Manes e Soldati, Rimini, 2007, pp. 67-72;
  - *Commento agli artt. 28 e 768 bis-octies, c.c., Del patto di famiglia, Codice della famiglia*, a cura di Michele Sesta, II edizione, Milano, 2009;
  - *Commento agli artt. 32; 1703-1730; 1987-1991; 2740-2744; 2447 bis-decies c.c., Codice commentato La Tribuna*, diretto da Francesco Galgano, II ed., Piacenza, 2008, 2009, 2010, 2012;
  - *Voce Patto di famiglia*, *Il diritto*, Enciclopedia giuridica del Sole 24 ore, Milano, 2007, pp. 46-59;
  - “*La legge della Repubblica di San Marino sui trust: i beneficiari e la loro tutela*” *Contratto e Impresa*, 2007, pp. 257-263;
  - *Commento all’art. 4 del codice del consumo, Commentario al Codice del Consumo*, diretto da Rita Rolli, Piacenza, 2010, pp. 119-125;
  - “*Prime considerazioni sulla responsabilità del dirigente preposto alla redazione dei documenti contabili societari*”, *Le nuove regole del mercato finanziario*, a cura di Galgano-Roversi Monaco, *Tr. dir. comm. e pubbl. dell’economia*, diretto da Galgano, vol. LII, Padova, 2009;
  - “*Destinazione patrimoniale e trust in funzione di garanzia per finanziamenti all’impresa*”, *Il finanziamento delle PMI*; a cura di Cafaggi e Vella, Padova, 2008, pp. 75-89;

- “*I trust per il passaggio generazionale dell’azienda di famiglia, in Donazioni, patti di famiglia e trust familiari*”, diretto da Costanza, Del Prato, Manes, Torino, 2010;
- curatela: “*Donazioni, patti di famiglia e trust familiari*”, diretto da Costanza, Del Prato, Manes, Torino, 2010;
- “*I patrimoni destinati ad uno specifico affare*”, La protezione dei patrimoni, a cura di Montefameglio, Rimini, 2010, pp. 373-419;
- “*Il trust in Italia*”, Atlante di diritto privato comparato, Zanichelli, Bologna, 2010, p. 212;
- Commento agli artt.: 14, 15, 24, 28 c.c., art. 1 d.p.r. 361/2000, artt. 1, 2, 11, 15 1 16 della Convenzione dell’Aja del 1° luglio 1985 relativa alla legge applicabile ai trust ed al loro riconoscimento, Codice delle successioni, a cura di Michele Sesta, Milano, 2011;
- “*Patrimoni destinati a uno specifico affare*”, Commentario Scialoja–Branca-Galgano, diretto da De Nova, artt. 2447-bis, ter, quater, quinquies, octies, decies, Bologna, 2013, pp. 1-393.
- “*Bank guarantees between civil and common law features and the issue of termination*”, Contratto e Impresa Europa, 2013;
- “*Il trust abitativo*”, l’art. 2645-ter come norma sugli effetti e prove di un trust giudiziale, Contratto e Impresa, 2013, pp. 605-616;
- voce “*Trust interno*”, Digesto discipline privatistiche, sezione civile, Torino, 2013, pp. 769-814;
- Commento agli artt. 28 c.c., 768 bis- octies c.c., Codice della famiglia, a cura di Michele Sesta, III ed., Milano, 2015;
- “*La responsabilità patrimoniale del creditore*”, ne L’esame di diritto privato, a cura di Patti, Torino, 2015;
- “*I patrimoni destinati ad uno specifico affare*”, in AA. VV., La protezione dei patrimoni, a cura di Montefameglio, IV ed., Rimini, 2015;
- “*I finanziamenti destinati ad uno specifico affare*”, Le operazioni di finanziamento, diretta da Francesco Galgano, a cura di Elisabetta Panzarini, Angelo Dolmetta, Sergio Patriarca, Bologna 2016;
- “*Corporate Governance: the Approach to Risk and the Insurance Industry under Solvency II*”, in AA. VV., *Solvency II: A Dynamic Challenge for the Insurance Market*, a cura di Mads Andenas, Renzo Giovanni Avesani, Paola Manes, Francesco Vella, Philip R. Wood, Bologna, 2017;
- Commento agli artt. 768 bis- octies c.c., Codice dell’unione civile e delle convivenze, a cura di Michele Sesta, Milano, 2017;
- “*La nuova normativa Solvency II: corporate governance, approccio al rischio e mercato assicurativo europeo*”, Contr. impr. Europa, 2018, pp. 240- 289;
- “*L’interesse del beneficiario secondo la Corte di San Marino*”, in Trust e attività fiduciarie, 2018, pp. 463-465;
- “*Trust autodichiarato e vincoli di destinazione: l’effetto segregativo*”, in Trust e attività fiduciarie, 2018, pp. 477-487;
- Commento agli artt. 120 quinquies-noviesdecies Testo unico bancario, a cura di Francesco Vella, Milano, 2019;
- “*Assessing Conduct Risk: a new challenge for sustainable corporate governance*”, European Business Law Review, 2019, vol 30, issue 6, pp. 985-1014;
- “*Legal challenges in the Realm of InsurTech*”, European Business Law Review, 2020, issue 1, vo. 31, pp. 129-168;
- Commento agli artt. 22-25-ter Testo unico della finanza, a cura di Vincenzo Calandra-Bonaura, Padova, 2020;
- “*Unelected power: a discussion with Paul Tucker in a pandemic world*”, Bologna, 2021;

- “*Credit scoring assicurativo, machine learning e profilo di rischio: nuove prospettive*”, Contr. Impr., 2021, pp. 469-489;
- “*Intervista al trustee di trust imprenditoriale*”, Trust e attività fiduciarie in rete, 2023, n. 2;
- “*La compliance assicurativa: da Solvency 2 alle sfide ESG*”, to be edited, AA. VV., cura di Dugato e Demuro, 2023;
- *Commento agli artt.: 14, 15, 24, 28 c.c., art. 1 d.p.r. 361/2000, artt. 1, 2, 11, 15 e 16 della Convenzione dell’Aja del 1° luglio 1985 relativa alla legge applicabile ai trust ed al loro riconoscimento, Codice delle successioni*, a cura di Michele Sesta con il coordinamento di Maria Novella Bugetti, Milano, 2023.

### **Chapters in monographs:**

- “*Il credit scoring assicurativo nell'era dei big data*”, in *XXVI Lezioni di Diritto dell’Intelligenza Artificiale*, a cura di U. Ruffolo, Giappichelli Editore, Torino, 2021, pp. 387-397;
- “*Insurance and the legal challenges of automated decisions. An EU perspective*”, Routledge Handbook of Financial Technology and Law, London, 2021, pp. 213-226;
- “*I nuovi scenari della fiducia e della destinazione patrimoniale*”, in “*Fiducia e destinazione patrimoniale. Percorsi giuridici a confronto*” a cura di Gianluca Guerrieri, Giovanni Luchetti, Michele Angelo Lupoi, Paola Manes, Marco Martino, Thomas Tassani, Bologna, 2022, pp. 99-106.
- “*A multifaceted issue called ‘Big Data’: different views on privacy, consumer protection and free trade in search for a synthesis*”, in “*The transformation of Private Law - Principles of Contracts and Torts European and International Law*”, Berlin, Springer, 2024, pp. 1023 – 1053.

### **Corsi, conferenze, seminari**

#### **Courses, conferences, seminars**

- 2024, scientific direction and conference report "Climate change and the business supply chain: infrastructure and SMEs in the green transition", organized by Ifab, with the patronage of the Department of Arts of the University of Bologna and the Emilia Romagna Region;
- 2023: coordinator of the round table presentation of Paul Tucker's book, Global discord, values and power in a fractured world order, Department of Legal Sciences, University of Bologna;
- 2023, discussant, conference “Trusts in 2022”, edited by the magazine Trust and fiduciary activities online;
- 2023, presidency of the work session "Fiduciary powers and Italian law", IX National Congress of the Trust Association in Italy,
- 2023, report on the meeting “Let's rewrite the future”, organized by Ifab - Fondazione Golinelli;
- 2023, presentation of the book by Antonio Perrucci “High performance computing, Italy and Europe in global competition”, edited by Ifab and the Astrid-LED Foundation;
- 2022: coordinator of the round table presentation of Luciano Floridi's book "Ethics of artificial intelligence" - Alma Mater Studiorum University of Bologna, DamsLab Auditorium, Department of Arts;
- 2022: organization of the conference “Alec Ross and IFAB NextGenerationTalents: unleashing potential” – IFAB, Bologna;
- 2022: online workshop “Instability, change, sustainable growth: strategic consultancy and consultancy strategy” organized by Gruppo Azimut;

- 2022: presentation of Luciano Floridi's book "Ethics of artificial intelligence", "Conversations & Reflections";
- 2022: presentation of Alec Ross's book "The raging 2020's", Sala Borsa, DAR 50, Bologna;
- 2021: moderator of the "Law and technique" lesson with Prof. Natalino Irti and Luciano Floridi of the IFAB Lectures cycle - International Foundation Big Data and Artificial Intelligence For Human Development, Bologna;
- 2021: teacher in the "Support Administration" course. person, assets, business", lesson on: "Inheritance planning in favor of the beneficiary: trusts, deeds of destination" - University of Milan, Department of International, Legal and Historical-Political Studies;
- 2021: conference report: "The trust for managing the generational transition of family businesses" – Free University of Bolzano, Faculty of Economics;
- 2021: teacher in the online workshop "Trusts and foundations in the generational transition of family businesses", lesson on: "The family settlement" - University of Milan, Department of international, legal and historical political studies;
- 2019: organization of international seminar in Bologna Business School, for presentation of the book "Unelected power: a discussion with Paul Tucker in a pandemic world";
- 2019: "Innovation and other Contemporary Pivotal Issues in Financial Markets Law and Company Law – Selected National, International, European and Comparative Views"; La Sapienza University, Rome;
- 2019: participation in the conference "Disruptive Innovation and Law... Evolution Towards A Tech-Law World" - Brunel University London, London (United Kingdom);
- 2018: scientific director of the seminar entitled "The international contract: old and new problems for judges, arbitrators, companies and consultants, also in the light of soft law" - Alma Mater Studiorum University of Bologna;
- 2017: speaker at the seminar entitled "Contemporary Issues in Financial Markets Law and Company Law – National, International, European and Comparative Perspectives" - Institute of Advanced Legal Studies, London (United Kingdom);
- 2017: speaker at the seminar "Solvency II: a dynamic challenge for the insurance sector" - MIB Trieste School of Management, Trieste;
- 2017: speaker at the seminar entitled "Regulating and supervising European Financial Markets: challenges, opportunities and risks" - King's College London, London (United Kingdom);
- 2017: speaker at the seminar entitled "Contemporary Challenges in Regulating and Supervising European Financial Markets – Quo Vadis European Union? HTW Berlin, University of Applied Sciences, Berlin (Germany);
- 2016: scientific director of the seminar entitled "Comparative law in the decisions of judges" - Alma mater studiorum University of Bologna;
- 2016: workshop: Solvency2 and Andenas and Deipenbrock (eds) "Regulating and Supervising European Financial Markets"; University of Oslo;
- 2014: lecture, LLM course in Banking and Finance - Queen Mary University London, Institute for Commercial Studies, London (United Kingdom);
- 2014: scientific director of the international congress "Sovereign debt: management and sustainability" - University of Bologna;
- 2013, 2016: lecturer - LLM IE University, Madrid, Segovia (Spain);
- 2013 - 2014: professor at Alma Graduate School - Alma mater studiorum University of Bologna;
- 2005 - 2006: LLM King's College London lecturer - London (United Kingdom).
- Participation as a speaker in more than 50 conferences on civil, commercial and comparative law topics.

**Research projects, scientific journals,  
scientific committees and other  
projects**

- 2018: participation in the Research Operational Unit managed by Prof. Bernardo Giorgio Mattarella relating to the PRIN entitled “Administrative reforms: policies, legal issues, and results”;
- 2013: tutor, research grant on “The fiduciary secrecy and the rights of third parties” - Alma mater studiorum University of Bologna;
- 2005 – 2008: participation as a researcher in the Operational Unit managed by Prof. Fabio Alberto Roversi-Monaco relating to the PRIN (COFIN) on the protection of savings;
- 2008- 2012: editorial committee Compact commentary on the civil code edited by F. Galgano, La tribuna publishing house, Piacenza;
- 2012: CINECA referee;
- 2014- 2015: World Universities Comparative Law Project - Allen & Overy, Global Law Intelligence Unit – Prof. Philip Wood;
- 2012 - ongoing: referee of the journal “Family and law”;
- 2022 in progress: referee of the journal “European Journal of Privacy Law and Technologies”;
- 2017 – 2022: participation in the Alma Idea research project entitled: “Asset allocation and fiduciary cause: an interdisciplinary approach for a unitary reconstructive perspective”;
- 2009 - ongoing: editorial committee in the magazines “Contratto e impresa” and “Contratto e impresa Europa”;
- 2022 – ongoing: scientific committee of the magazine “Trusts and fiduciary activities online”.
- 2023 – ongoing: deputy director of the magazine “Trust and fiduciary activities online”;
- 2023 – ongoing: referee European Journal of Privacy Law and Technology;
- 2020 - ongoing: member of Nedcommunity;
- 2022 – ongoing: NGT project coordinator “Next generation talents”, IFAB (International Foundation for Big Data and Human Development);
- 2022 - ongoing: member of the scientific committee - CEDE (Centre for Digital Ethics), University of Bologna;
- 2023 – ongoing: member of the Bimbo Tu Foundation steering committee.

**Languages**

- Italian: native speaker;
  - English: Perfect written and oral comprehension, Excellent communication skills (level C2);
  - French: good written and oral comprehension, good communication skills (B2 level).
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- "Pursuant to Legislative Decree n. 196/2003 and subsequent amendments, as well as pursuant to art. 13 of the European Regulation n. 679/2016 (“GDPR”), informed of the rights provided for by articles 15 to 22 of the GDPR, I declare to consent to the processing of the personal data contained in this curriculum vitae.”



Bologna, January 2024

Prof. Avv.  
Paola Manes

A handwritten signature in cursive script, appearing to read 'Paola Manes', written in dark ink.