

Marco Fabbri

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Research Interests

Behavioral & Experimental Economics, Institutional Economics, Law & Economics.

Academic Positions

Associate Professor, University of Bologna Department of Economics and Business	since 03/2024
Senior Assistant Professor (RTDb), University of Bologna Department of Economics and Business	09/2022 - 02/2024
Senior Researcher, Aarhus University Department of Economics and Business	09/2021 - 08/2022
Marie-Curie Fellow & Affiliated Professor, Pompeu Fabra University Department of Economics and Business & Barcelona GSE	09/2019 - 08/2021
Lecturer, University of Amsterdam Amsterdam Center of Law and Economics • 02/2019 - 03/2019 Visiting Research Fellow, Pompeu Fabra University Barcelona	03/2018 - 08/2019
Post-doc Researcher, Erasmus University Rotterdam Rotterdam Institute of Law and Economics • 01/2018 - 02/2018 Visiting Research Fellow, University of Pennsylvania	11/2014 - 02/2018

Education

PhD (<i>cum Laude</i>) - European Doctorate in Law and Economics (EDLE) Joint title awarded by Erasmus University Rotterdam, Hamburg University, and University of Bologna • 01/2014 - 08/2014 Visiting Research Fellow, University of California Berkeley	09/2011 - 12/2014
M.Sc. (<i>cum Laude</i>) - Economics (LMEC) University of Bologna • 09/2010 - 06/2011 Visiting Student, University of California Santa Cruz	09/2009 - 07/2011
B.Sc. (<i>cum Laude</i>) - Law and Economics University of Bologna • 01/2008 - 07/2008 Visiting Student, Nova University Lisbon	09/2006 - 07/2009
B.A. (<i>cum Laude</i>) - Philosophy University of Trento	09/2001 - 03/2006

Publications

- Limata, Plinio, Marco Fabbri, Antonello Maruotti, and Matteo Rizzolli, Property Rights and Honest Behavior, 2026, *Italian Economic Journal*
- Fabbri, Marco, Daniele Nosenzo, and Jonathan Schulz, Land Rights Institutions and the Scope of Cooperation, 2025, *Philosophical Transactions of the Royal Society B*
- Fabbri, Marco, Giuseppe Dari-Mattiacci, and Matteo Rizzolli, Strangers' Property, 2025, *Journal of Law, Economics, and Organization*
- Dari-Mattiacci, Giuseppe, and Marco Fabbri, How Institutions Shape Morality, 2023, *Journal of Law, Economics, and Organization*
- Fabbri, Marco, Institutional Quality Shapes Cooperation with Out-group Strangers, 2022, *Evolution and Human Behavior*

- Arruñada, Benito, Marco Fabbri, and Michael Faure, The Effect of Land Titling on Conflicts, 2022, *The Journal of Law and Economics*
- Fabbri, Marco, and Giuseppe Dari-Mattiacci, The Virtuous Cycle of Property, 2021, *Review of Economics and Statistics*
- Fabbri, Marco, Property Rights and Pro-social Behavior: Evidence from a Land Tenure Reform Implemented as a Randomized Control-Trial, 2021, *Journal of Economic Behavior & Organization*
- Antonello Maruotti, Marco Fabbri, and Matteo Rizzolli, Multilevel Hidden Markov Models for Behavioral Data: a Hawk-and-Dove Experiment, 2021, *Multivariate Behavioral Research*
- Fabbri, Marco, Matteo Rizzolli, and Antonello Maruotti, Possession is Nine-Tenths of the Law: possession, property, and coordination in a Hawk–Dove Experiment, 2021, *Journal of Institutional Economics*
- Fabbri, Marco, and Jonathan Klick, The Ineffectiveness of “Observe and Report” Patrols on Crime, 2021, *International Review of Law and Economics*
- Fabbri, Marco, Paolo Nicola Barbieri, and Maria Bigoni, Ride Your Luck! A Field Experiment on Lottery-based Incentives for Compliance, 2019, *Management Science*
- Fabbri, Marco, Shaping Tastes and Values through the Law: Law and Economics Meets Cultural Economics, 2019, *Global Jurist*
- Fabbri, Marco, and Michael Faure, Toward a “constitution” for behavioral policy-making, 2018, *International Review of Economics*
- Fabbri, Marco, and Sven Hoeppner, Compliance Externalities and the Role-Model Effect on Law Abidance: Field and Survey Experimental Evidence, 2018 *Journal of Empirical Legal Studies*
- Fabbri, Marco, and Diogo GC Britto, Distributive Justice, Public Policies and the Comparison of Legal Rules: Quantify the “Price of Equity”, 2018, *Review of Law & Economics*
- Fabbri, Marco, and Emanuela Carbonara, Social influence on third-party punishment: An experiment, 2017, *Journal of Economic Psychology*
- Fabbri, Marco, and Daniela C. Wilks, Tax lotteries: The crowding-out of tax morale and long-run welfare effects, 2016, *Journal of Legal, Ethical and Regulatory Issues*
- Fabbri, Marco, Shaping Tax Norms through Lotteries, 2015, *International Review of Law and Economics*
- Fabbri, Marco, and Sigrid Hemels, “Do You Want a Receipt?” Combating VAT and RST Evasion with Lottery Tickets, 2013, *Intertax*
- Fabbri, Marco, Accrescere il Capitale Sociale attraverso una Politica Comportamentale (in Italian), 2012, in *Capitale Sociale e Mezzogiorno: Raccolta di Saggi*, Edizioni INVES-Palermo

Working Papers and Registered Reports

- Yang, Xin, Jonathan Schulz, Kathleen Schmidt, [...], Marco Fabbri, [...], and Yarrow Dunham, Large-scale cross-societal examination of real- and minimal-group biases, registered report accepted by *Nature Human Behaviour*
- Fabbri, Marco, and Maria Bigoni, How Property Shapes Distributional Preferences, *submitted*
- In-group Tightness and the Scope of Impersonal Exchange (with Benito Arruñada, Daniele Nosenzo, and Giorgio Zanarone), *submitted*

Selected Work in Progress

- Property and Social Networks (with Andrea Geraci, Daniele Nosenzo, and Jonathan Schulz)
- The Long-term Legacy of Gender-equal Norms (with Marco Casari and Daniele Nosenzo)
- Historical Legacies, Slavery, and Trust (with Marco Casari and Plinio Limata)
- Land Rights Formalization and Land Use (with Andrea Geraci and Lucas Lopez Manuel)
- Institutions, Aspirations, and Hope (with Hanna Frommel, Robert Lensink, and Daniele Nosenzo)
- Right to Roam, Right to Exclude and Property Value: Evidence from the UK CROW Act (with Andrea Geraci, and Jonathan Klick)

Selected Research Grants

- PRIN-PNRR 2022 (PI) €250,000
- Cultural Evolutionary Society Transformation Fund (PI) £90,000
- STEG Small Research Grant (PI) €24,000
- Spanish Agencia Estatal de Investigación - Severo Ochoa Programme for Centres of Excellence in R&D (CEX2019-000915-S) (PI) €8,000
- Marie Curie Fellowship 2019-2021 (PI), supervisor Prof. Benito Arruñada University Pompeu Fabra Barcelona €189,000
- Columbia Law School Research Grant 2018, project *Law and Morality* (CO-PI, with Giuseppe Dari-Mattiacci) \$11,000

- Netherlands Trustfonds Foundation 2016 grant for research project *Property Rights and Pro-social Behavior: Evidence from a Land Tenure Reform Implemented as a Randomized Control-Trial* (PI) €10,000
- Erasmus School of Law Innovation Grant 2016 (PI) €9,600
- EIFEF grant 2015 for research project *Being Bourgeois: the Emergence of Private Property in the Lab* (CO-I, with Matteo Rizzolli) €10,000
- IFREE grant 2013 for the research project *Ride Your Luck! A Field Experiment on Lottery-Based Incentives for Compliance* (PI, with Paolo Nicola Barbieri e Maria Bigoni) €7,000
- Erasmus Mundus Graduate Research Scholarship 2011-2014, €110,000
- Overseas Scholarship 2009-2010, €32,200

Other Grants and Awards

BACT Research Grant at Erasmus University Rotterdam for research project *Property Rights and Conflicts* (with Michael Faure) €5,000; LUMSA Research Grant for research project *Hume vs. Locke: The Origins of Property* (with Giuseppe Dari-Mattiacci and Matteo Rizzolli) €5,000; BACT grant for research project *The Effects of Land Tenure Reforms on Trust, Cooperation and Conflicts: an Experimental Investigation in Rural Benin* €10,000; Elly Rood prize for best PhD thesis 2014, Erasmus University Rotterdam €2,500; Netherlands Trustfonds Foundation 2013 €500; Erasmus Mundus Mobility Grant 2013, visiting University of California Berkeley €3,000; Brenno Galli award 2013 for the best Young Scholar's paper presented, Annual Conference of the Italian Society of Law and Economics €750; Distinguished Graduate Student in Economics at University of Bologna, Mention of Honor by Chancellor Ivano Dionigi, 2011; INVES prize for Master dissertation €4,000; University of Bologna, Research Grant for M.Sc. thesis abroad 2011 €1,000; Erasmus Mundus Scholarship 2008 €2200.

Teaching Experience

Bologna University

Lecturer, International Economics (B.Sc.), 09/2025 - 01/2026

Lecturer, International Economics (B.Sc.), 09/2024 - 01/2025

Lecturer, International Economics (B.Sc.), 09/2023 - 01/2024

Lecturer, International Economics Advanced (M.Sc.), 09/2022 - 01/2023

Lecturer, International Economics (B.Sc.), 09/2022 - 01/2023

TA Prof. Parisi, Economic Analysis of the Law (M.Sc.), 02/2011 - 07/2011

TA for students affected by disabilities, Economics, Econometrics & Statistics, 09/2010 - 07/2011

RA Prof. Bigoni and Prof. Casari, Laboratory experiments at Bologna Laboratory for Experimental Social Sciences, 03/2011 - 06/2011

Aarhus University

Lecturer, Topics in Economic Organizations, Institutions and Markets (PhD), 06/2022

University Pompeu Fabra

Invited Lecturer - European Master in Law and Economics, Causality in Empirical Research (M.Sc.), 06/2021

Lecturer, Economic Organizations, Institutions, and Markets (B.Sc.), 01/2021 - 03/2021

Invited Lecturer - European Master in Law and Economics, Causality in Empirical Research (M.Sc.), 06/2020

University of Amsterdam

Lecturer, Economic Analysis of the Law - Methods (PhD), 04/2020

Main Supervisor B.Sc. Thesis (4 students), PPLE program 03/2019 - 07/2019

Co-supervisor B.Sc. Thesis (4 students), PPLE program 03/2019 - 07/2019

Lecturer, Empirical Legal Studies (B.Sc.), 09/2019 - 01/2020

Lecturer, Law & Economics - theory (B.Sc.), 09/2019 - 01/2020

Lecturer, Digital Legal Studies (B.Sc.), 09/2019 - 01/2020

Lecturer (at Amsterdam University College), International Business Contract Law (B.Sc.), 09/2019 - 01/2020

Main Supervisor B.Sc. Thesis (5 students), PPLE program 03/2018 - 07/2018

Co-supervisor B.Sc. Thesis (4 students), PPLE program 03/2018 - 07/2018

Lecturer, Topics in Law and Economics (B.Sc.), 03/2018 - 07/2018

Erasmus University Rotterdam

Lecturer, Economic Analysis of the Law - Methods (M.Sc.), 08/2017 - 12/2017

Manager and Contents Director, Seminar Series European Doctorate in Law & Economics, 09/2015 - 05/2017

Professional Activities

- From 07/2025, Consultant for the Liberian Land Authority for the organization of the new national land registry
- 09/2016 - 06/2017, Research project commissioned by the Dutch Council for the Judiciary *Estimating the Costs and Benefits of the Judiciary* (with Jef De Mot and Neil Rickman)

Referee Service

Behavioural Public Policy; Economic Journal; European Journal of Law and Economics; Experimental Economics; FinanzArchiv/Public Finance Analysis; Games and Economics Behavior; International Review of Economics; International Review of Law and Economics; Journal of Behavioral and Experimental Economics; Journal of Behavioral Public Administration; Journal of Development Economics; Journal of Economic Behavior & Organization; Journal of Human Resources; Journal of Institutional Economics; Journal of Law, Economics, and Organization; Journal of Political Economy Microeconomics; Journal of Public Economics; Oxford Economic Papers; Kyklos; Science Advances; The Journal of Legal Studies.

Presentations as Invited Speaker

University of Amsterdam (January 2026); BI Norwegian Business School Oslo (September 2025); University Pompeu Fabra Barcelona (March 2025); Cultural Evolutionary Society annual conference, Durham University (invited, not attended September 2024); World Bank Land Conference 2024, May 2024; Université Paris-Panthéon-Assas November 2023; Freie University Berlin, September 2023; Florence University, May 2022; Bologna University, May 2022; *European Association of Law and Economics* annual conference (online), September 2021; Aarhus University, September 2021; Ljubljana University, March 2021; Maastricht University, January 2021; Erasmus University Rotterdam, December 2020; *European Association of Law and Economics* annual conference (online), September 2020; Tel Aviv University, September 2019; *American Law and Economics Association*, New York University, May 2019; *European Association of Law and Economics annual conference*, Milan, September 2018; Planck Institute for Collective Goods, Bonn, November 2018; *European Association of Law and Economics* annual conference, Milan, September 2018; *ESA annual meeting*, Berlin, June 2018; University Pompeu Fabra, Barcelona, June 2018; Catholic University Leuven, May 2018; Boston University, April 2018; *American Economic Association Annual Meeting 2018*, Philadelphia; *American Law & Economics Association Annual Meeting*, Yale University, May 2017; *HEIRS Workshop*, LUMSA University Rome, April 2017; *European Association of Law and Economics* annual meeting, Bologna, September 2016; *Conference on European Empirical Legal Studies*, University of Amsterdam, June 2016; *XIII Workshop for Young Social Economists*, University of Bologna - Forlì campus, June 2016; *American Law & Economics Association Annual Meeting*, Harvard University, May 2016; *EMLE Mid term meeting*, Hamburg University, February 2016; Department of Economics, LUMSA University, November 2015; Department of Economics, Erasmus University Rotterdam, October 2015; *European Association of Law & Economics* annual meeting, Wien University, September 2015; *Experiments at the Crossroads of Law and Economics*, Erasmus University Rotterdam, July 2015; *II International Meeting in Law & Economics*, University Paris 2, June 2015; *American Law & Economics Annual Conference*, Columbia University, NY 2015 *EMLE Mid-term Meeting*, Rotterdam, February 2015; *Italian Society of Law & Economics Conference*, Roma, December 2014; *Italian Society of Economics Conference*, Trento, October 2014; *European Association of Law & Economics Conference*, Aix-en-Provence, September 2014; *International Society for New Institutional Economics Annual Conference*, Duke University, June 2014 (*invited, not attended*); *Italian Association of Law & Economics Conference*, Lugano University, December 2013; *European Association of Law & Economics Conference*, Warsaw University, September 2013; *German Association of Law & Economics Conference*, Bozen University, September 2013; *The Future of Law & Economics*, Erasmus University Rotterdam, March 2013; *IMPRS Uncertainty Topics Workshop: Policy Implications of Law and Behavior*, Erasmus University Rotterdam, October 2012; *The Future of Law & Economics*, University Paris 2, March 2012

Memberships

American Economic Association, American Law and Economics Association, European Association of Law and Economics, European Economic Association

Languages

Italian (mother), English (fluent), Spanish (fluent), Portuguese (medium), Catalan (basic), French (basic)

Other

Professional volleyball player from 1998 to 2006, Italian Youth National volleyball selection from 1999 to 2002 (106 official matches), FIPAV licence for coaching volleyball up to Serie A.

Publications in Philosophy

- Dostoevskij, Fëdorov e la Risurrezione Immanente (in Italian), *Parole e Tempo*, 3/2006, Guaraldi Editore
- *L' Idiota* di Dostoevskij: un romanzo filosofico (in Italian), 2006