

Marco Fabbri

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Research Interests

Behavioral & Experimental Economics, Institutional Economics, Law & Economics.

Academic Positions

Since 2022, I hold the Italian "Abilitazione Scientifica Nazionale" SC 13/A1, 13/A2, 13/A3 - Fascia 2

Senior Assistant Professor (RTDb), University of Bologna from 09/2022
Department of Economics and Business

Senior Researcher, Aarhus University 09/2021 - 08/2022
Department of Economics and Business

Marie-Curie Fellow & Affiliated Professor, Pompeu Fabra University 09/2019 - 08/2021
Department of Economics and Business & Barcelona GSE

Lecturer, University of Amsterdam 03/2018 - 08/2019
Amsterdam Center of Law and Economics
• 02/2019 - 03/2019 Visiting Research Fellow, Pompeu Fabra University Barcelona

Post-doc Researcher, Erasmus University Rotterdam 11/2014 - 02/2018
Rotterdam Institute of Law and Economics
• 01/2018 - 02/2018 Visiting Research Fellow, University of Pennsylvania

Education

PhD (*cum Laude*) - University of Bologna 09/2011 - 12/2014
(joint PhD with Erasmus University Rotterdam and Hamburg University)
• 01/2014 - 08/2014 Visiting Research Fellow, University of California Berkeley

M.Sc. (*cum Laude*) - Economics (LMEC) 09/2009 - 07/2011
University of Bologna
• 09/2010 - 06/2011 Visiting Student, University of California Santa Cruz

B.Sc. (*cum Laude*) - Law and Economics 09/2006 - 07/2009
University of Bologna
• 01/2008 - 07/2008 Visiting Student, Nova University Lisbon

B.A. (*cum Laude*) - Moral Philosophy 09/2001 - 03/2006
University of Trento

Publications

Economics

- Fabbri, Marco, Institutional Quality Shapes Cooperation with Out-group Strangers, 2022, *Evolution and Human Behavior*
- Fabbri, Marco, Property Rights and Pro-social Behavior: Evidence from a Land Tenure Reform Implemented as a Randomized Control-Trial, 2021, *Journal of Economic Behavior & Organization*
- Antonello Maruotti, Marco Fabbri, and Matteo Rizzolli, Multilevel Hidden Markov Models for Behavioral Data: a Hawk-and-Dove Experiment, 2021, *Multivariate Behavioral Research*
- Fabbri, Marco (PI & Leading Author), and Giuseppe Dari-Mattiacci, The Virtuous Cycle of Property, 2021, *Review of Economics and Statistics*
- Fabbri, Marco, Matteo Rizzolli, and Antonello Maruotti, Possession is Nine-Tenths of the Law: possession, property, and coordination in a Hawk–Dove Experiment, 2021, *Journal of Institutional Economics*

- Fabbri, Marco (PI & Leading Author), Paolo Nicola Barbieri, and Maria Bigoni, Ride Your Luck! A Field Experiment on Lottery-based Incentives for Compliance, 2019, *Management Science*
- Fabbri, Marco (PI & Leading Author), and Emanuela Carbonara, Social influence on third-party punishment: An experiment, 2017, *Journal of Economic Psychology*

Law & Economics

- Dari-Mattiacci, Giuseppe, and Marco Fabbri, How Institutions Shape Morality, forthcoming in the *Journal of Law, Economics, and Organization*
- Arruñada, Benito, Marco Fabbri, and Michael Faure, The Effect of Land Titling on Conflicts, 2022, *The Journal of Law and Economics*
- Fabbri, Marco, and Jonathan Klick, The Ineffectiveness of “Observe and Report” Patrols on Crime, 2021, *International Review of Law and Economics*
- Fabbri, Marco, Shaping Tastes and Values through the Law: Law and Economics Meets Cultural Economics, 2019, *Global Jurist*
- Fabbri, Marco, and Michael Faure, Toward a “constitution” for behavioral policy-making, 2018, *International Review of Economics*
- Fabbri, Marco, and Sven Hoeppe, Compliance Externalities and the Role-Model Effect on Law Abidance: Field and Survey Experimental Evidence, 2018 *Journal of Empirical Legal Studies*
- Fabbri, Marco, and Diogo GC Britto, Distributive Justice, Public Policies and the Comparison of Legal Rules: Quantify the “Price of Equity”, 2018, *Review of Law & Economics*
- Fabbri, Marco, and Daniela C. Wilks, Tax lotteries: The crowding-out of tax morale and long-run welfare effects, 2016, *Journal of Legal, Ethical and Regulatory Issues*
- Fabbri, Marco, Shaping Tax Norms through Lotteries, 2015, *International Review of Law and Economics*
- Fabbri, Marco, and Sigrid Hemels, “Do You Want a Receipt?” Combating VAT and RST Evasion with Lottery Tickets, 2013, *Intertax*
- Fabbri, Marco, Accrescere il Capitale Sociale attraverso una Politica Comportamentale (in Italian), 2012, in *Capitale Sociale e Mezzogiorno: Raccolta di Saggi*, Edizioni INVES-Palermo

Working Papers

- Fabbri, Marco (PI & Leading Author), and Maria Bigoni, How Property Shapes Distributional Preferences, pre-analysis plan registered at AEA Randomized Control-Trial AEARCTR-0005311 - *Submitted*
- Fabbri, Marco (PI & Leading Author), Giuseppe Dari-Mattiacci, and Matteo Rizzolli, Strangers’ Property, pre-analysis plan registered at AEA Randomized Control-Trial AEARCTR-0005322 - *Submitted*

Selected Work in Progress (for which the Data Collection is Completed)

- Fabbri, Marco, and Jonathan Klick, Right to Roam, Right to Exclude and Property Value: Evidence from the UK CROW Act
- Fabbri, Marco, An Economic Experiment on Institutions and Parochial Trust, pre-analysis plan registered at AEA Randomized Control-Trial AEARCTR-0005323
- Fabbri, Marco, Matteo Rizzolli, and Antonello Maruotti, Coordination and the Welfare Effects of Possession

Selected Research Grants

- Cultural Evolutionary Society Transformation Fund (PI) €100,000
- STEG Small Research Grant (PI) €24,000
- Spanish Agencia Estatal de Investigación - Severo Ochoa Programme for Centres of Excellence in RD (CEX2019-000915-S) (PI) €8,000
- Marie Curie Fellowship 2019-2021 (PI), supervisor Prof. Benito Arruñada University Pompeu Fabra Barcelona €189,000
- Columbia Law School Research Grant 2018, project *Law and Morality* (CO-PI, with Giuseppe Dari-Mattiacci) \$11,000
- Netherlands Trustfonds Foundation 2016 grant for research project Property Rights and Pro-social Behavior: Evidence from a Land Tenure Reform Implemented as a Randomized Control-Trial (PI) €10,000
- Erasmus School of Law Innovation Grant 2016 (PI) €9,600
- EIEF grant 2015 for research project *Being Bourgeois: the Emergence of Private Property in the Lab* (CO-PI, with Matteo Rizzolli) €10,000
- IFREE grant 2013 for the research project *Ride Your Luck! A Field Experiment on Lottery-Based Incentives for Compliance* (PI, with Paolo Nicola Barbieri e Maria Bigoni) €7,000

- Erasmus Mundus Graduate Research Scholarship 2011-2014, €110,000
- Overseas Scholarship 2009-2010, €32,200

Other Grants and Awards

BACT Research Grant at Erasmus University Rotterdam for research project *Property Rights and Conflicts* (with Michael Faure) €5,000; LUMSA Research Grant for research project *Hume vs. Locke: The Origins of Property* (with Giuseppe Dari-Mattiacci and Matteo Rizzolli) €5,000; BACT grant for research project *The Effects of Land Tenure Reforms on Trust, Cooperation and Conflicts: an Experimental Investigation in Rural Benin* €10,000; Elly Rood prize for best PhD thesis 2014, Erasmus University Rotterdam €2,500; Netherlands Trustfonds Foundation 2013 €500; Erasmus Mundus Mobility Grant 2013, visiting University of California Berkeley €3,000; Brenno Galli award 2013 for the best Young Scholar's paper presented, Annual Conference of the Italian Society of Law and Economics €750; Distinguished Graduate Student in Economics at University of Bologna, Mention of Honor by Chancellor Ivano Dionigi, 2011; INVES prize for Master dissertation €4,000; University of Bologna, Research Grant for M.Sc. thesis abroad 2011 €1,000; Erasmus Mundus Scholarship 2008 €2200.

Teaching Experience

Bologna University

Lecturer, International Economics Advanced (M.Sc.), 09/2022 - 01/2023

Bologna University

Lecturer, International Economics (B.Sc.), 09/2022 - 01/2023

Aarhus University

Lecturer, Topics in Economic Organizations, Institutions and Markets (PhD), 06/2022

University Pompeu Fabra

Invited Lecturer - European Master in Law and Economics, Causality in Empirical Research (M.Sc.), 06/2021

Lecturer, Economic Organizations, Institutions, and Markets (B.Sc.), 01/2021 - 03/2021

Invited Lecturer - European Master in Law and Economics, Causality in Empirical Research (M.Sc.), 06/2020

University of Amsterdam

Lecturer, Economic Analysis of the Law - Methods (PhD), 04/2020

Main Supervisor B.Sc. Thesis (4 students), PPLE program 03/2019 - 07/2019

Co-supervisor B.Sc. Thesis (4 students), PPLE program 03/2019 - 07/2019

Lecturer, Empirical Legal Studies (B.Sc.), 09/2019 - 01/2020

Lecturer, Law & Economics - theory (B.Sc.), 09/2019 - 01/2020

Lecturer, Digital Legal Studies (B.Sc.), 09/2019 - 01/2020

Lecturer (at Amsterdam University College), International Business Contract Law (B.Sc.), 09/2019 - 01/2020

Main Supervisor B.Sc. Thesis (5 students), PPLE program 03/2018 - 07/2018

Co-supervisor B.Sc. Thesis (4 students), PPLE program 03/2018 - 07/2018

Lecturer, Topics in Law and Economics (B.Sc.), 03/2018 - 07/2018

Erasmus University Rotterdam

Lecturer, Economic Analysis of the Law - Methods (M.Sc.), 08/2017 - 12/2017

Manager and Contents Director, Seminar Series European Doctorate in Law & Economics, 09/2015 - 05/2017

University of Bologna

TA Prof. Parisi, Economic Analysis of the Law (M.Sc.), 02/2011 - 07/2011

TA for students affected by disabilities, Economics, Econometrics & Statistics, 09/2010 - 07/2011

RA Prof. Bigoni and Prof. Casari, Laboratory experiments at Bologna Laboratory for Experimental Economics, 03/2011 - 06/2011

Professional Activities

Research project commissioned by the Dutch Council for the Judiciary *Estimating the Costs and Benefits of the Judiciary* (with Jef De Mot and Neil Rickman), September 2016 - June 2017

Referee Service

Behavioural Public Policy, Economic Journal, European Journal of Law and Economics, FinanzArchiv/Public Finance Analysis, Games and Economic Behavior, International Review of Economics, International Review of Law and Economics, Journal of Behavioral and Experimental Economics, Journal of Behavioral Public

Administration, Journal of Economic Behavior & Organization, Journal of Human Resources, Journal of Institutional Economics, Journal of Law, Economics, and Organization, Journal of Public Economics, Oxford Economic Papers, Kyklos, Science Advances, The Journal of Legal Studies

Presentations as Invited Speaker

Florence University, May 2022; Bologna University, May 2022; *European Association of Law and Economics* annual conference (online), September 2021; Aarhus University, September 2021; Ljubljana University, March 2021; Maastricht University, January 2021; Erasmus University Rotterdam, December 2020; *European Association of Law and Economics* annual conference (online), September 2020; Tel Aviv University, September 2019; *American Law and Economics Association*, New York University, May 2019; *European Association of Law and Economics annual conference*, Milan, September 2018; Planck Institute for Collective Goods, Bonn, November 2018; *European Association of Law and Economics* annual conference, Milan, September 2018; *ESA annual meeting*, Berlin, June 2018; University Pompeu Fabra, Barcelona, June 2018; Catholic University Leuven, May 2018; Boston University, April 2018; *American Economic Association Annual Meeting 2018*, Philadelphia; *American Law & Economics Association Annual Meeting*, Yale University, May 2017; *HEIRS Workshop*, LUMSA University Rome, April 2017; *European Association of Law and Economics* annual meeting, Bologna, September 2016; *Conference on European Empirical Legal Studies*, University of Amsterdam, June 2016; *XIII Workshop for Young Social Economists*, University of Bologna - Forlì campus, June 2016; *American Law & Economics Association Annual Meeting*, Harvard University, May 2016; *EMLE Mid term meeting*, Hamburg University, February 2016; Department of Economics, LUMSA University, November 2015; Department of Economics, Erasmus University Rotterdam, October 2015; *European Association of Law & Economics* annual meeting, Wien University, September 2015; *Experiments at the Crossroads of Law and Economics*, Erasmus University Rotterdam, July 2015; *II International Meeting in Law & Economics*, University Paris 2, June 2015; *American Law & Economics Annual Conference*, Columbia University, NY 2015 *EMLE Mid-term Meeting*, Rotterdam, February 2015; *Italian Society of Law & Economics Conference*, Roma, December 2014; *Italian Society of Economics Conference*, Trento, October 2014; *European Association of Law & Economics Conference*, Aix-en-Provence, September 2014; *International Society for New Institutional Economics Annual Conference*, Duke University, June 2014 (*invited, not attended*); *Italian Association of Law & Economics Conference*, Lugano University, December 2013; *European Association of Law & Economics Conference*, Warsaw University, September 2013; *German Association of Law & Economics Conference*, Bozen University, September 2013; *The Future of Law & Economics*, Erasmus University Rotterdam, March 2013; *IMPRS Uncertainty Topics Workshop: Policy Implications of Law and Behavior*, Erasmus University Rotterdam, October 2012; *The Future of Law & Economics*, University Paris 2, March 2012

Memberships

American Economic Association, American Law and Economics Association, European Association of Law and Economics, European Economic Association

Languages

Italian (mother), English (fluent), Spanish (fluent), Portuguese (medium), Catalan (basic), French (basic)

Other

Professional volleyball player from 1998 to 2006, Italian Youth National volleyball selection from 1999 to 2002 (106 official matches), FIPAV licence for coaching volleyball up to Serie A.

Publications in Philosophy

- Dostoevskij, Fëdorov e la Risurrezione Immanente (in Italian), *Parole e Tempo*, 3/2006, Guaraldi Editore
- *L' Idiota* di Dostoevskij: un romanzo filosofico (in Italian), 2006

References Available to Contact

Prof. Benito Arruñada, Pompeu Fabra University, benito.arrunada@upf.edu

Prof. Maria Bigoni, University of Bologna, maria.bigoni@unibo.it

Prof. Jonathan Klick, University of Pennsylvania, jklick@law.upenn.edu

Prof. Daniele Nosenzo, Aarhus University, daniele.nosenzo@econ.au.dk

Prof. Jonathan Schulz, George Mason University, jonathan.schulz77@gmail.com