

NAME AND CONTACT INFORMATION

✉ fabrizio.bugamelli@unibo.it

WORKING EXPERIENCE

- 01/06/2020-until now **President of Nextema, spin off company of University of Bologna**
15/04/2021-14/04/2023 **Business Developer CIRI University of Bologna**
01/09/2020 - 14/04/2021 **Business developer of the Spin Off Unit | Almacube srl, Unibo incubator, Bologna, Italy**
- 03/09/2001 - 22/07/2020 **Chief Executive Officer | AlmaCube, incubator of the University of Bologna, Bologna, Italy**
Marketing and strategic consultancy aimed at the business development of the technological spin offs of the University of Bologna. He has been appointed to the board of directors of 12 spin offs of Unibo (Almaplasma srl, mHealth Technology srl, Wellmicro srl, Sinbiosys srl, Eyecan srl, LawFoodSafety srl, Bitnomos srl; Fragile srl; GreenArco srl; Mysurable srl; Nextema srl; Targeting Gut Disease srl) with the aim of supporting industrial partnerships and the commercial development of individual companies
- 01/01/2003 – until now **contract professor | University of Bologna, Bologna, Italy**
holder of the course Workshop of business creation TA
- 30/11/2019-until now **organizational manager | PNICube, association of university incubators**
coordinated the organization of the National Innovation Award, the most important Italian initiative aimed at helping the business development of technology spin offs by putting them in contact with the main Corporate Open Innovation players and with Venture Capital funds

EDUCATION AND TRAINING

- 02/09/1996 - 01/12/1997 **Master in Business Management**
Profingest, Bologna - Italy
- 02/10/1989 - 29/02/1996 **Degree in Political Science**
University of Bologna, Bologna - Italy
vote 110/110

PERSONAL SKILLS AND COMPETENCES

Native language

Italian

Other languages

English

Understanding

Spoken

Writing

I listen-B2	Oral interaction- B1	B2
Reading-B2	Oral production- B1	

French

Understanding	Spoken	Writing
I listen-B2	Oral interaction- A2	A2
Reading-B2	Oral production- A2	

Job-related skills

- Organizational and delegation skills
- Development of industrial partnerships
- Project management
- Customer evaluation and analysis
- Negotiation
- Consulting
- Strategic planning

Communication skills

- Ability to speak clearly and confidently in public.
- Skills in mediation and conflict resolution.
- Excellent listening skills that pay a lot of attention to detail.

Organizational and managerial skills

- Experience in leading cross-functional teams.
- Proactive in taking the initiative.
- Excellent project management skills, with experience in completing projects on time and on budget.
- Goal and result oriented.

Digital skills

Information processing:

Expert user

Content creation-

Independent user

Problem solving:

Independent user

Communications:

Expert user

Security Levels:

Independent user

Other skills and competences