

Elias Carroni

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Personal Information

Citizenship: Italian
Date of Birth: 15 November 1983
Place of Birth: Nuoro (Italy)
Sex: Man

Contact

Alma Mater Studiorum Università di Bologna
Dipartimento di Scienze Economiche (DSE)
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Current Position

Since Dec 2021 Associate Professor at DSE, Università di Bologna

Past Positions

Dec 2018-Dec 2021 Senior Assistant Professor (RTD-B) at DSE, Università di Bologna
Oct 2016-Dec 2018 Research fellow at DSE, Università di Bologna
Oct 2015-Sept 2016 Research fellow at ThEMA, Université de Cergy-Pontoise
Mars 2015-Sept 2015 Research fellow at CERPE, Université de Namur
Jan-June 2015 Visiting Researcher at DiSEA, Università di Sassari

Education

2015 PhD in Economics, Université de Namur & UCLouvain, Belgium
2014 Dottorato in Economia e Diritto dei Sistemi Produttivi, Università di Sassari
2011 Research Master in Economics, UCLouvain Grade: Great Distinction
2009 Laurea Specialistica in Economia, Università di Sassari. Grade: 110/110 cum laude
2007 Laurea Triennale in Economia, Università di Sassari. Grade: 102/110

Research Interests

Industrial Organization, Information Economics

Publications in Peer-Reviewed Journals

Carroni E., Madio, L. & Shekhar S. (2023) *Superstar exclusivity in two-sided markets*, **Management Science**, Articles in Advance, pages 1-21

Carroni E., Mantovani, A. & Minniti A. (2023) *Price Signaling with Salient-thinking Consumers*, **Games and Economic Behavior**, vol. 138, March 2023, pages 238-253

Carroni E., Delogu, M. & Pulina, G. (2023), *Technology adoption and specialized labor*, **International Economics**, vol. 173, May 2023, pages 249-259

Carroni E., Paolini D. (2020), *Business models for streaming platforms: content acquisition, advertising and users*, **Information Economics and Policy**, Volume 52 (C), Sept 2020

Carroni E., Pin P. & Righi S. (2019), *Bring your friend! Privately or Publicly?*, **Management Science**, Volume 66(5), May 2020, pages 2269-2290

Carroni E., Ferrari, L. & Righi S. (2019), *The price of discovering your needs online* , **Journal of Economic Behavior and Organization**, Volume 164, August 2019, Pages 317-330

Carroni E. (2018), *Poaching in media: Harm to subscribers?* **Journal of Economics and Management Strategy**, Volume 27, Summer 2018, Pages 221-236

Carroni E. (2018), *Behaviour-Based Price Discrimination with Cross-Group Externalities*, **Journal of Economics**, Volume 125, Issue 2, October 2018, Pages 137-157

Carroni E.(2016), *Competitive Customer Poaching with Asymmetric Firms*, **International Journal of Industrial Organization**, Volume 48, September 2016, Pages 173-206

Carroni E., Cesi B. & Paolini D.(2016), *Local University Supply and Distance: a Welfare Analysis with Centralized and Decentralized Tuition Fees*, **Italian Economic Journal**, July 2016, Volume 2, Issue 2, pp 239-252

Work in progress

Does costly persuasion signal quality? (Under review) with Luca Ferrari and Giuseppe Pignataro

Persuasion in Physician Agency (Under review) with Giuseppe Pignataro and Luigi Siciliani

Hold-up and Information Asymmetry in Relational Networks: on the Optimal Sharing Rule with Local Partners (Drafting) with Stefano Bolatto and Simone Righi

Talks at invited seminars, conferences, workshops

2023: Invited seminar at Dep. de Teoría e Historia Económica (Malaga) **2022:** Invited Seminar at Ca' Foscari (Venezia), University of Namur, DEMM (Milano), Online EuHEA Seminar, GRASS Workshop (Ancona); **2021:** Invited Seminar at DiSEA (Sassari), CY Paris (Cergy), Internal Seminar at DSE (Bologna), Trento Workshop in Information Economics; **2020:** Invited Seminars at UB (Barcelona), LED OS (Louvain), Experimental workshop DSE (Bologna), MaCCI/EPoS Virtual IO Seminar (Mannheim); **2019:** Invited seminars at Department of Economics (Parma), HEG (Liège), Telecom ParisTech (Paris), Brown Bag Seminar at CORE (Louvain-la-Neuve), FCA Seminar UCL (London), 4th Economics of Platforms Workshop (Bologna); **2018:** ASSET 2018 (Florence), EARIE 2018 (Athens), Workshop IO in the Digital Economy (Liège); **2017:** 7th EIEF-UNIBO-IGIER Workshop on IO, EARIE 2017 (Maastricht), EEA-ESEM Congress (Lisbon), Seminar at Telecom ParisTech (Paris), Seminar Reading Group Micro at DSE (Bologna), Seminar at Department of Economics (Parma); **2016:** Seminar at DSE (Bologna), Seminar at DEMB (Modena), VII Workshop IIBEO (Alghero), Seminar at CREA (Luxembourg), Workshop "Economics of Network Industries" - ParisTech (Paris), Workshop "IO in the Digital Economy" - CORE (Louvain), Workshop Finale PRIN 2011- DiSEA (Sassari); **2015:** Seminar at DEMB (Modena), UECE Lisbon Meetings in Game Theory and Applications 2015 (Lisbon), Theory Meeting at ThEMA (Cergy-Pontoise), Lunch Seminar at ThEMA (Cergy-Pontoise), PET Conference (Luxembourg), VI Workshop IIBEO (Alghero), Workshop IO in the Digital Economy (Liège), Doctoral Workshop UCLouvain, RES PhD meeting, UCL (London); **2014:** Simposio SAEE (Palma de Mallorca), ASSET Conference (Aix-en-Provence), Workshop IO - Theory, Empirics and Experiments (Alberobello), Doctoral Workshop UCLouvain, Doctoral Workshop at DiSEA (Sassari); **2013:** Seminar at DiSEA (Sassari), ASSET Conference (Bilbao), Seminar at CEREC - FUSL (Bruxelles), GAEL Conference (Grenoble), ECORE Summer School - Governance and Economic Behavior (Leuven), Doctoral Workshop UCLouvain, Seminar at RECENS - Hungarian Academy of Sciences (Budapest); **2012:** Doctoral Workshop UCLouvain.

Editorial & Refereeing activities

Referee **2023:** Health Economics, Information Economics & Policy, Applied Economics Letters, Quantitative finance **2022:** International Economic Review, Management Science, Journal of Risk & Insurance, Journal of Economics & Management Strategy, Manchester School, International Journal of Industrial Organization, Italian Economic Journal **2021:**

RAND Journal of Economics, American Economic Journal: Microeconomics, Health Economics, Journal of Economic Behavior and Organization, Journal of Economics & Management Strategy ($\times 2$), Review of Industrial Organization, Canadian Journal of Economics, Economic Inquiry; **2020**: European Economic Review, Journal of Economic Behavior & Organization, International Journal of Industrial Organization ($\times 2$), B.E. Journal of Economic Analysis & Policy, B.E. Journal of Theoretical Economics, Review of Industrial Organization, Journal of Economics, Economic Modelling, Managerial & Decision Economics, Mathematical Social Sciences, Telecommunication Policy; **2019**: Journal of Economic Behavior & Organization, Journal of Economics & Management Strategy, *Economia Politica*, Review of Network Economics; **2018**: Journal of Economics, Journal of Economics & Management Strategy, B.E. Journal of Theoretical Economics; **2017**: Journal of Economics & Management Strategy, Journal of Economics, Review of Industrial Organization

2019-2022 Associate Editor of Humanities and Social Sciences Communications

Mentoring

Phd Co-Supervision of Nektaria Glynia (Unibo, graduation June 2022)

Participation to projects, awards & scholarships

2019 Project Decentralized Platform Economics: Optimal Incentives and Structure, Founder: Center for Blockchain Technologies, Activity Period: 07/2019-01/2020. Role: Co-Investigator

2018 The article “Poaching in media: Harm to subscribers?” featured article for the Summer 2018 issue at *Journal of Economics & Management Strategy*

2016 Project Determinants of human capital accumulation and access to credit, Founder: Fondazione Banco di Sardegna, Role: Project Partner

2015 Post-Doc Scholarship offered by Labex MME-DII

2015 Visiting Researcher (6 months)- Università di Sassari

2012-14 Master & Back - Programma Alta Formazione - Local Government of Sardinia

2011: Fonds Speciaux de Recherche (F.S.R.) - French Community of Belgium

2009: Prize for Best Students - Università di Sassari

2009-10-11: Scholarship *Homo Sapiens* - INPDAP

Teaching Activities

2022-... Behavioral Economics (I.C. in Economics)-SEM. UniBo (Rimini Campus)

2021-... Competition in Tourism Markets, UniBo (Rimini Campus)

2019-... Microeconomia-CLET, UniBo (Rimini Campus)

Past:

2022 Industrial Organization (I.C. in Economics)-SEM. UniBo (Rimini Campus)

2021 Microeconomia-CLAMM, UniBo

2018 Lecturer (full responsibility) for the Course “Economia Industriale”

First Semester - Università di Bologna (Forlì Campus)

2018 Lecturer (full responsibility) for the Course “Storia del consumo e modelli di marketing”

Second Semester - Università di Modena e Reggio Emilia

2014 Assistant Lecturer for the Course “Microeconomia (Corso Avanzato)”
Second Semester - Università di Sassari

2012-13-14 Assistant Lecturer for the Course “Risk, Decision and Strategy”
Second Semester - UNamur

2011 Assistant Lecturer for the Courses “Economia e Organizzazione Industriale” & “Microeconomia (Corso Avanzato)” - Second Semester - Università di Sassari

Institutional & Organizational Activities

2020-... Vice Coordinator of CLET-ITALI (Rimini)

2019-2022 Co-organizer of the Internal Seminars Series, DSE

2021 Member of “Giunta di Dipartimento”, DSE, University of Bologna

2022-... Local organizer of BoMoPaV

2018-... Co-organizer of IIBEO workshop (Alghero)

Languages

Italian (Mother Tongue), English, French

Computer skills

Mathematica, L^AT_EX, Microsoft Office