

David Lyons

✉ davidgeorge.lyons@unibo.it

PERSONAL PROFILE

Creative & engaging professional with strong communication skills gained from various customer focused roles and academia. Bilingual (fluent in Italian) and skilled in interfacing between people from various cultural backgrounds.

WORK EXPERIENCE

- Oct 2022–Present** **English Teacher (ESL)**
Private English School | Oxford School of English, Montebelluna, Italy
- Teaching students from elementary school to adult level
 - Focus on Bright Ideas series and OTE (Oxford Test of English)
- Aug 2018–Set 2022** **English Teacher (ESL)**
Private English School | Wall Street English, Bologna, Italy
- Teaching students of diverse ages and backgrounds, both face to face and remotely
 - Focus on Business English and test preparation for University students (IELTS, TOEFL, etc.)
- Feb 2017–Jul 2018** **Internal Sales Account Manager**
Electrochemical Sensor Manufacturer | Analytical Technology, Oldham, UK
- Prepared & provided quotes, dealt with customer queries, monitored stock levels, processed orders in line with operational logistics
 - Liaised with parent company in USA and successfully optimised European head office role
- May 2016–Jan 2017** **Internal Sales Account Manager**
Hygiene and Janitorial Products Distributor | Robert Scott & Sons, Oldham, UK
- Prepared & provided quotes, and processed customer orders efficiently and accurately
 - Successfully increased sales and generated leads to promote greater product awareness in the marketplace via proactive account management
 - Assumed additional responsibility of processing all export orders, queries and accounts, which involved a detailed understanding of export documentation and various customs requirements
- Aug 2015–May 2016** **Dispatch Operative**
Hygiene and Janitorial Products Distributor | Robert Scott & Sons, Oldham, UK
- Supported internal logistics via stock handling and stock control
 - Used project planning & time management effectively to prioritise dispatch orders and invoices

EDUCATION AND QUALIFICATIONS

- Nov 2022–Present** **PhD in Modern Languages, Literatures, and Cultures: Diversity and Inclusion (EDGES)**
School of Arts, Humanities, and Cultural Heritage (LILEC)
Alma Mater Studiorum Università di Bologna, Bologna, Italy
- Oct 2018–March 2021** **MA (Hons.) in Italian Studies**
110/110 cum laude | *Alma Mater Studiorum Università di Bologna, Bologna, Italy*
- Sept 2011–July 2015** **BA (Hons.) in Classical Literature and English**
2:1 Grade; Joint Honours European Degree | University of Leeds, Leeds, UK
- Oct 2013–July 2014** **Erasmus Degree Programme**
Passed elective year abroad | Università degli studi di Verona, Verona, Italy
- Sept 2004–June 2011** **Secondary School**
3 A-Levels, 10 GCSEs all grades A–C | Blue Coat School Oldham, Oldham, UK

ADDITIONAL INFORMATION

- Fluent in Italian (C1) with basic level of Romanian (A1) and German (A1)
- TEFL certified English as a Second Language teacher (ESL) with over 100 hours of assessment