

Raffaele Piccialli

Manager – Indirect tax - KPMG

CONTACT DETAILS

PHONE

EMAIL

LINKEDIN

<https://www.linkedin.com/in/raffaele-piccialli-020160a3/>

LANGUAGE SKILLS

Italian: Native

English: Advanced

French: Intermediate

German: Basic

TECH SKILLS

Excel: Advanced

Word: Advanced

Power Point: Advanced

Outlook: Advanced

Oracle: Intermediate

SAP: Intermediate

SQL: Basic

Alteryx: Basic

AI tools (Copilot, Chatgpt, GenAI): Advanced

OTHER SKILLS AND EXPERTISE

Tax and Accounting

International Finance

Business and Law

EU Governance, Policies, and Law

Economics and Statistics

CERTIFICATIONS

- Accounting basics (released by Amazon)
- Certified interviewer (released by Amazon)

Dynamic VAT and Indirect Tax Expert with extensive knowledge of VAT. I have gained relevant experience in both consultancy and industry by managing complex European VAT compliance processes and providing strategic advisory services. Demonstrated expertise in overseeing approval processes for European VAT and Intrastat filings across multiple jurisdictions as well as standardization and automation of processes. Proven leadership as a Team Leader, with a focus on navigating complex EU VAT legislations and requirements. Technology oriented with introduction of Alteryx and AI tools in streamlining VAT compliance processes.

Key Competencies:

VAT Leadership: Supervising and coaching tax professionals, overseeing EU VAT compliance and complex indirect tax matters. Activity of PMO on indirect tax processes and AI ambassador for KPMG TLA.

Pan-European Advisory: Providing strategic consulting on VAT reporting and VAT queries, assisting clients in setting up accounting/ERP systems and implementing VAT processes.

Training and Assistance: Conducting impactful global training sessions on VAT and on internal procedures. Delivering day-to-day assistance as an SME on EU VAT.

Financial Management: Overseeing monthly billing, WIP analysis, and budgeting, ensuring revenue vs. profit alignment.

Professional Accomplishments:

Compliance Excellence: Successfully leading VAT approval processes, ensuring compliance with diverse national tax regulations.

Efficiency Optimization: Streamlining VAT processes for clients, enhancing accuracy and efficiency, also with use of technology such as Alteryx and AI.

Cross-Functional Collaboration: Acting as single point of contact in audits, collaborating with client teams, tax authorities, and internal teams.

AI Ambassador Tax, Legal & Accountancy: role of AI ambassador for KPMG TLA promoting AI integration and innovation, educating teams on AI capabilities, and driving strategic initiatives to enhance decision-making and optimizing business processes. Very good knowledge of prompting techniques.

EMPLOYMENT HISTORY

Manager – Indirect Tax - Managed Services — KPMG, Brussels
10/2025 – present

Supervisor – Indirect Tax - Managed Services — KPMG, Brussels
02/2024 – 09/2025

**Experienced Senior Consultant EU VAT (Team Leader role) -
Deloitte, Brussels**
06/2022 – 02/2024

**Experienced Senior Consultant EU VAT (Team Leader role) –
3-month secondment – Deloitte, Bucharest office**
03/2023 – 05/2023

Senior Consultant EU VAT – Deloitte, Brussels
06/2020 – 05/2022

Tax Analyst EU VAT – Amazon, Bratislava
03/2018 – 05/2020

Global Catalog Operation Associate – Amazon, Bratislava
01/2017 – 02/2018

**Finance and Administrative Assistant - General Consulate of
Malta – Regione Puglia, Barletta - Italy**
11/2016 – 01/2017

**Financial and Public Policy Analyst - Representation of the Region
Emilia-Romagna to the EU, Brussels – Belgium**
03/2016 – 06/2016

EDUCATION

**Master's degree in economics and business administration,
Università Telematica Pegaso**
10/2021 – 02/2024

Research thesis: "Impact of the Digitalization of VAT on businesses and the tax system: Analysis of the benefits, challenges, and future perspectives for tax professionals"

Mark: 110/110 cum laude

**Master's degree in international and diplomatic sciences,
curriculum in International Politics and Markets
University of Bologna - Italy**
10/2014 – 02/2017

Research thesis: "New economic-financial instruments of EU Cohesion Policy: which innovations in governance and contents?"

Mark: 109/110

**Bachelor's degree in political science, international relations, and
European studies
University of Bari - Italy**
10/2011 – 07/2014

Thesis: "About International responsibilities for Contractors' activities".

Mark: 110/110 cum laude

