FILIPPO TEODORO

EDUCATION

ESSEC Business School

Paris, Singapore

Master in Management (Grand École) / Fintech specialisation · GPA: 4.00

Sep 2020 - Jul 2022

• Relevant coursework: Machine Learning, Data Science, Consulting, Strategy, Python, Options, Portfolio Theory, Financial Risk, Control, Reporting, Commodities

University of Bologna

Bologna, Buenos Aires

Bachelor of Science in Business & Economics · GPA: 3.73

Sep 2016 - Jul 2019

• Relevant coursework: Mathematics, Statistics, Financial Markets, Commercial Law, Business Strategy, Marketing, Macroeconomics, Industrial Organisation

Pompeu Fabra University

Barcelona

Exchange Student in International Business · GPA: 3.76

Sep 2018 - May 2019

• Relevant coursework: International Finance, International Economics, International Management, Corporate Finance, Financial Accounting

RELEVANT EXPERIENCE

Sky

Milan

 $Strategy\ Manager\ /\ CEO/CTO\ Office\cdot Full-time$

Mar 2024 - Present

- Assess sports, connectivity and cost-saving opportunities, and present insights to directors and executives to guide decision making
- Analyse competitors' financial and commercial performance to derive strategic implications

McKinsey & Company

Milan

 $Consultant \cdot \textit{Full-time}$

Nov 2022 - Nov 2023

- Executed a digital martech transformation implementing AI for a leading Italian TMT player
- \bullet Conducted 4 due diligences in software, luxury, and advanced industries which resulted in 3 deals accounting for 1B\$+ in flows

Bain & Company

Warsaw

 $Analyst \cdot Full-time$

Feb 2022 - Oct 2022

- Industries & functionals included tech, luxury, digital and sustainability
- Perfrormed due diligences, industry evaluations, data mining, process automations, survey analyses and data visualisations

Amazon

Luxembourg

 $Business\ Analyst\cdot Internship$

Mar 2020 - Aug 2020

- Deployed 2 projects which resulted in millions of dollars in monthly savings across the EU network
- Built iterable models to automate the network audit process and support decision making

SKILLS AND INTERESTS

Technicals: Excel, Python, SQL, VBA, AWS, Tableau, Alteryx, R, LaTeX, HTML, CSS

Languages: Italian (Native), English (C2), Spanish (C1), French (B2)

Certifications: Machine Learning (University of Stanford), Python (University of Michigan)

Financial Markets (Yale University), Cloud Essentials (AWS), BMC (Bloomberg)

Extracurriculars: Italian under 18 Muay Thai Champion, Latium Child Poetry Award

Blood Donor at AVIS, Backpacked around South America, China and Uganda

Additional Information

Excellence Scholarship · Academic award

University of Bologna

Fully funded first year in Buenos Aires and third in Barcelona (Pompeu Fabra University)

Investment Portfolio Management · Ongoing project

Utilising IBKR to actively manage a shared portfolio funded by 10 partners via sharpe ratio optimisation, multivariate neural networks, sentiment analysis and time series analysis