

# Professor Jens Roehrich

Information, Decisions and Operations (IDO)  
Division, School of Management, University of Bath  
Claverton Down, Bath, BA2 7AY, UK  
e: [jkroehrich@gmail.com](mailto:jkroehrich@gmail.com) | t: +44(0) 7891 353 448  
Social media: [LinkedIn](#) | [X](#)  
Research: [Academia.edu](#) | [Google Scholar](#) |  
[ResearchGate](#)

## Academic Appointments

---

Feb. 2017 – present	<b>Professor of Supply Chain Innovation</b> <i>Information, Decisions and Operations (IDO) Division</i> School of Management, University of Bath, UK
Feb. 2017 – Jan. 2022	<b>HPC Chair in Supply Chain Innovation</b> <i>(Endowed chair by EDF's HPC project for a fixed 5-year period)</i> <i>Information, Decisions and Operations (IDO) Division</i> School of Management, University of Bath, UK
May 2014 – Jan. 2017	<b>Senior Lecturer (Associate Professor) in Operations and Supply Management</b> <i>Information, Decisions and Operations (IDO) Division</i> School of Management, University of Bath, UK
Jan. 2011 – April 2014	<b>Lecturer (Assistant Professor) in Operations and Supply Management</b> <i>Information, Decisions and Operations (IDO) Division</i> School of Management, University of Bath, UK
Feb. 2009 – Dec. 2010	<b>Research Associate</b> <i>Innovation and Entrepreneurship Group &amp; Healthcare Group</i> Imperial College Business School, Imperial College London, UK
Oct. 2005 – Jan. 2009	<b>Research Assistant</b> <i>'Knowledge and Information Management' (KIM); £5m EPSRC/ESRC Grand Challenge project &amp; Centre for Research in Strategic Purchasing and Supply (CRiSPS)</i> School of Management, University of Bath, UK

## Key Management & Leadership Roles (*internal*)

---

Jan. 2022 – present	<b>Knowledge Exchange (KE) &amp; Impact Director and Expert</b> , University of Bath and School of Management, increase KE and impact activities and wider research impact; support KEF submission for the University of Bath
Feb. 2017 – Jan. 2022	<b>Director</b> , HPC Supply Chain Innovation Lab, a 5-year partnership between EDF and the School of Management, University of Bath, UK
Jan. 2014 – Aug. 2017	<b>Director of Studies:</b> Management Suite (inaugural) – 4 highly ranked (nationally) UG programmes with over 450 students (BSc in Management (3&4-year), BSc International Management and BSc Management with Marketing), School of Management, University of Bath, UK
Sep. 2013 – Sep. 2015	<b>Director</b> , Centre for Research in Strategic Purchasing and Supply (CRiSPS), School of Management, University of Bath, UK
June 2013 - June 2014	<b>Director of Studies:</b> International Exchange (UG/PG) School of Management, University of Bath, UK

## Education

---

Oct. 2005 – Jan. 2009	<b>Ph.D.</b> in Management, University of Bath, UK
Oct. 2004 – Sept. 2005	<b>M.Sc.</b> in Management (with Operations), University of Bath, UK
Oct. 2000 – Sept. 2004	<b>Diplom-Wirtschaftsingenieur</b> (equiv. to M.Eng. in Industrial Engineering), University of Applied Sciences Mittweida, Germany

## Professional Fellowships & Qualifications

---

since 2013	<b>FCIPS</b> - Fellow and Qualified Member of 'The Chartered Institute of Procurement & Supply' (CIPS) – distinguished fellowship in recognition of contributions to the procurement and supply field (MCIPS; 2005-2012)
since 2012	<b>FHEA</b> - Fellow of the 'Higher Education Academy' (HEA) (AHEA; 2010-2011)
2011 - 2012	<b>PGCAPP</b> - 'Postgraduate Certificate in Academic and Professional Practice', University of Bath, UK
2009 - 2010	<b>SLTP</b> - 'Supporting Learning and Teaching Programme' certificate, Imperial College London, UK

## Key External & Visiting Positions

---

2024 - present	Editor-in-Chief (EiC) of the International Journal of Operations & Production Management (ABS 4)
2024 – present	Academic Consultant for developing and implementing an 'Innovation and Supply Chain Strategy' for EDF's Sizewell C (SZC) new nuclear power station project (£20bn)
2024 – present	Member of the World Economic Forum (WEF) Expert Network
2024 – present	Member of the Strategic Advisory Board, International Journal of Project Management (IJPM; leading PM journal)
2024 – present	Visiting Professor, University of London, UK
2023 – present	Associate Editor (focus on the Innovation and Project Management Department), Journal of Operations Management (ABS 4*/Elite; FT50; UTD24)
2023 – present	External REF (Research Excellence Framework) Reviewer, University of Exeter, UK
2023 – present	Visiting Professor, Trinity College Dublin, University of Dublin, Ireland
2023	Member of the 'Chris Voss Best Conference Paper Award' Selection Committee, EurOMA conference
2023	Member of the 'Track RRPP - Responsible Research Paper Prize' Selection Committee, Strategic Management Society (SMS) conference
2022 – 2024	Operations and Supply Chain Management (OSCM) Division, Academy of Management (AoM), Regional Ambassador (focus on Europe)
2022	Visiting Professor, IPSERA Purchasing and Supply Management Summer School, Erasmus University Rotterdam, The Netherlands
2021 – 2024	External Examiner, Michael Smurfit Graduate Business School, University College Dublin (UCD), Ireland
2021 – 2024	External Examiner, The Bartlett School of Sustainable Construction, University College London (UCL), UK

2020 – 2024 Founding & Consulting Editor, Impact Pathways Section, International Journal of Operations & Production Management (ABS 4)

2019 Visiting Professor, Copenhagen Business School (CBS), Denmark

2019 – 2020 External REF (Research Excellence Framework) Reviewer, Heriot-Watt University, Edinburgh, UK

2018 – 2022 External Examiner, Alliance Manchester Business School (AMBS), University of Manchester, UK

2018 – present Visiting Professor, Politecnico di Milano (POLIMI) University, Italy

2018 – 2019 External REF (Research Excellence Framework) Reviewer, Business School, University of the West of England (UWE), Bristol, UK

2017 – 2024 Associate Editor, International Journal of Operations & Production Management (ABS 4)

2017 External Advisor for postgraduate programmes, Cardiff Business School, Cardiff University, UK

2016 Guest Lecturer, Alliance Manchester Business School, University of Manchester, UK

2016 - 2020 Associate, Advanced Design and Manufacturing Centre (ADM), Faculty of Engineering & Design, University of Bath, UK

2015 - 2022 Member, Editorial Review Board, Journal of Operations Management (ABS 4\*/Elite; FT50; UTD24)

2014 - present Guest Lecturer, Bayes Business School (formerly Cass Business School), City University London, UK

2014 - present Associate, Centre in Healthcare Improvement and Innovation (CHI<sup>2</sup>), School of Management, University of Bath, UK

2014, 2016 Dissertation Supervisor (Master's level), Alliance Manchester Business School, University of Manchester, UK

2013 - 2015 Visiting Keynote Speaker, International Centre for Parliamentary Studies (ICPS), London, UK

2013 - 2017 External Examiner, Heriot-Watt University, Edinburgh, UK

2012 - 2016 Associate, Centre of Business Organisations and Society (CBOS), School of Management, University of Bath, UK

2011 - 2016 Executive Educator and External Advisor, Chartered Institute of Procurement & Supply (CIPS)

2012 - 2013 Guest Lecturer, Heriot-Watt University, UK

2012 Guest Lecturer, W. P. Carey Business School, Arizona State University, USA

2008 Visiting Scholar, The Wharton School, University of Pennsylvania, USA

2008 Visiting Scholar, Massachusetts Institute of Technology (MIT), USA

2007 Visiting Scholar, Imperial College Business School, Imperial College London, UK

## Key Academic Awards & Honours

---

2024	Winner, ISM Best Paper Award, OSCM Division, Academy of Management (AoM)
2024	Best Reviewer Award, International Journal of Project Management (IJPM; leading PM journal)
2024	The Dean's Award for Research Output, School of Management, University of Bath
2023	Teaching Excellence Award, Trinity Business School, Trinity College Dublin, Ireland (Visiting Professor)
2022	Best Associate Editor (AE), International Journal of Operations & Production Management (ABS 4), Emerald Literati Network Awards for Excellence
2020	Best Supply Chain Paper Award, Finalist (Top 4 papers) & Runner-up, Academy of Management (AoM), OSCM Division
2020	Best Reviewer Award, Academy of Management (AoM), OSCM Division
2020	Best Reviewer Award, Industrial Marketing Management (ABS 3), Runner-up
2020	Finalist (Top 3 papers) & Highly Commended paper European Operations Management Association (EurOMA), Chris Voss Best Paper Award
2019	Excellence in Doctoral Supervision Prize, University of Bath, Runner-up
2018	The Dean's Award for Impact and Engagement, School of Management, University of Bath, Inaugural winner
2018	Outstanding Reviewer, International Journal of Operations & Production Management (ABS 4), Emerald Literati Network Awards for Excellence
2018	The Case Centre's Case Writing Scholarship for Teaching Case on EDF Energy
2016	Recognising Excellence Award, School of Management, University of Bath
2016	Outstanding Reviewer, International Journal of Operations & Production Management (ABS 4), Emerald Literati Network Awards for Excellence
2016	Innovation in Learning & Teaching Award, University of Bath, Runner-up
2016	MSc Outstanding Lecturer Award, School of Management, University of Bath, Runner-up
2014	Innovation in Learning & Teaching Award, University of Bath, Runner-up
2013	The Dean's Award for Teaching Excellence, School of Management, University of Bath
2013	The Dean's Award for Research Excellence, School of Management, University of Bath
2012	Higher Level Merit Award (for exceptional performance), School of Management, University of Bath
2010	'Emerald/EFMD Outstanding Doctoral Research Award' in the Operations and Production Management category, Winner
2008	Ede and Ravenscroft Doctoral Research Prize, University of Bath, Runner-up
2008	Visiting scholar studentship, School of Management, University of Bath
2007	EPSRC-sponsored stay at Imperial College Business School, Imperial College London, UK
2007 - 2008	Various conference bursaries (e.g. IPSERA, EurOMA)
2005 - 2008	Engineering and Physical Sciences Research Council (EPSRC) fully-funded PhD research studentship
2003	German Academic Exchange Service (DAAD) studentship

## Research Focus

---

My individual and collaborative research activities have emphasised a research focus on long-term inter-organisational relationship management across public and private organisations in dyads, supply chains/networks and large capital projects. I am also interested in behavioural aspects of individual managers (e.g. knowledge sharing and nudging to drive performance). Within this agenda, significant strands of my research explore: (i) the roles and interplay of contractual and relational governance mechanisms; (ii) the dark side of relationships, supply chains and projects such as coordination failures, conflicts and trust breaches; and (iii) sustainable supply chain management (e.g. carbon emission). My research is multidisciplinary, drawing theoretical inspiration and methodological support from operations, supply chain and project management, economics, strategy, innovation management, healthcare and policy management. Across my publications, I have used a variety of methods (with a particular focus on (longitudinal) case studies and experiments as well as data sources (e.g. rich interviews, observations, site visits and workshops, experimental data, secondary and contract data). The interdisciplinary nature of my research has resulted in publications in not only core operations, supply chain and project management journals, but also publications in leading general management, industrial marketing, policy/public management and health management outlets.

Throughout my research projects, I have worked extensively with public and private organisations across sectors such as utilities including energy (e.g. EDF Group, ARUP, SITA, Veolia), construction (e.g. Kier Group, Skanska), healthcare (e.g. ECHAA, NHS), transportation and wider infrastructure (e.g. National Highways, Rijkswaterstaat), automotive (e.g. Volkswagen), environment (e.g. Environment Agency) and aerospace (e.g. Airbus, GKN). I have studied complex capital projects and procurement arrangements including, but not limited to, public-private partnerships (in the UK and across the EU), new build nuclear power plant, airport and urban redevelopment projects with a specific focus on utilities provision (e.g. energy, waste and water). Additionally, I have worked closely with professional institutions such as the Chartered Institute of Procurement & Supply (CIPS), Association for Project Management (APM) and Sweden's Purchase & Logistics Association (SILF).

*You can find my detailed work on the following research websites:*

[Academia.edu](#) [Google Scholar](#) [ORCID](#) [ResearchGate](#) [Scopus](#)

## Publications

---

Publications are categorised as follows:

- [1] Peer-reviewed academic journal articles
- [2] Special issue guest editor
- [3] Contributions to edited volumes
- [4] Other publications (book reviews; short online publications)
- [5] Under review
- [6] In preparation

*(IF = Impact Factor; ABS = UK Association of Business School Academic Journal Guide; FT50 = Financial Times Journal List; UTD24 = UT Dallas list)*

## [1] Peer-reviewed academic journal articles

1. Taubeneder, R.; Roehrich, J. K.; Tyler, B.; Squire, B. and Gnyawali, D. (2024). Managing coopetition dynamics: A longitudinal study of a multiparty alliance formation in a large utilities project. *Journal of Operations Management, forthcoming*. (doi) (**IF: 6.5; ABS 4\*/Elite; FT50; UTD24**)
2. Roehrich, J.K.; Sarafan, M.; Squire, B.; Lawson, B. and Bouazzaoui, M. (2024). Conflict and contract use in cross-cultural buyer-supplier relationships: The roles of cultural context. *Production and Operations Management, forthcoming*. (doi) (**IF: 4.8; ABS 4; FT50; UTD24**)
3. Duong, L.; Phillips, W.; Roehrich, J.K. and Cook, C. (2024). Realizing NetZero in social housing: Strategic public procurement and internal stakeholder engagement. *Public Management Review, forthcoming*. (doi) (**IF: 5.0; ABS 4**) [Phillips and Roehrich contributed equally to the work and are co-second authors]
4. Harrison, J.; Lewis, M.A.; Roehrich, J.K. and Davies, A. (2024). Scale in project management: A review and research agenda. *Project Management Journal, forthcoming*. (doi) (**IF: 5.1; ABS 1; leading project management journal**) [Harrison, Lewis and Roehrich are co-first authors]
5. Roehrich, J.K.; Davies, A.; Tyler, B.; Mishra, A. and Bendoly, E. (2024). Large interorganizational projects (LIPs): Toward an integrative perspective and research agenda on interorganizational governance. *Journal of Operations Management*, Vol. 70 No. 1, pp. 4-21. (doi) (**IF: 6.5; ABS 4\*/Elite; FT50; UTD24**)
6. Karaba, F.; Roehrich, J.K.; Conway, S. and Turner, J. (2023). Information sharing in public-private relationships: The role of boundary objects in contracts. *Public Management Review*, Vol. 25 No. 11, pp. 2166-2190. (doi) (**IF: 5.0; ABS 4**) [Karaba and Roehrich contributed equally to the work and are co-first authors]
7. Caniato, F.; Graham, G.; Roehrich, J.K. and Vereecke, A. (2023). Impact Pathways: A home for insights from relevant and impactful Operations and Supply Chain Management research. *International Journal of Operations & Production Management*, Vol. 43 No. 13, pp. 270-288. (doi) (**IF: 7.1; ABS 4**) [All authors contributed equally to the work and are all co-first authors]
8. Dahlmann, F., Brammer, S. and Roehrich, J.K. (2023). Navigating the “performing-organizing” paradox: Tensions between supply chain transparency, coordination, and scope 3 GHG emissions performance. *International Journal of Operations & Production Management*, Vol. 43 No. 11, pp. 1757-1780. (doi) (**IF: 7.1; ABS 4**) [Brammer and Roehrich contributed equally to the work and are both co-second authors]
  - *Insights for business leaders were published on Council on Business & Society (CoBS) Insights website (16<sup>th</sup> January 2024)*
  - *Insights for business leaders were published in California Management Review (CMR) Insights (1<sup>st</sup> January 2024)*
9. Roehrich, J.K.; Kalra, J.; Squire, B. and Davies, A. (2023). Network orchestration in a large inter-organizational project. *Journal of Operations Management*, Vol. 69 No. 7, pp. 1078-1099. (doi) (**IF: 6.5; ABS 4\*/Elite; FT50; UTD24**)
10. Bahemia, H. and Roehrich, J.K. (2023). Governing open innovation projects: The relationship between the use of trust and legal bonds. *Industrial Marketing Management*, Vol. 110, pp. 17-30. (doi) (**IF: 7.8; ABS 3**) [Both authors contributed equally to the work and are co-first authors]
11. Phillips, W.; Roehrich, J.K. and Kapletia, D. (2023). Responding to information asymmetry in crisis situations: Innovation in the time of the COVID-19 pandemic. *Public Management Review*, Vol. 25 No. 1, pp. 175-198. (doi) (**IF: 5.0; ABS 4**) [Phillips and Roehrich contributed equally to the work and are co-first authors]
  - *Listed in the World Health Organization’s (WHO) ‘COVID-19 Research Database’ [link]*
  - *Research insights were presented, by invitation, at the Westminster Health Forum, London (UK), in summer 2023.*

12. Blome, C.; Paulraj, A.; Preuss, L. and Roehrich, J.K. (2023). Trust and opportunism as paradoxical tension: Implication for achieving sustainability in buyer-supplier relationships. *Industrial Marketing Management*, Vol. 108, pp. 94-107. (doi) (**IF: 7.8; ABS 3**) [All authors contributed equally to the work and are co-first authors]
  - *Academy of Management (AoM) 2020, OSCM Division, Best Supply Chain Paper Award, Runner-up.*
13. Bukoye, T.O.; Ejohwomu, O.; Roehrich, J.K. and Too, J. (2022). Using nudges to realize project performance management. *International Journal of Project Management*, Vol. 40 No. 8, pp. 886-905. (doi) (**IF: 7.4; ABS 2; leading project management journal**). [Bukoye, Ejohwomu and Roehrich contributed equally to the work and are co-first authors]
14. Alade, T.; Bukoye, T.O.; Roehrich, J.K. and Edelenbos, J. (2022). Cross-national collaboration in strategic transport projects: The impact on benefits realization. *International Journal of Project Management*, Vol. 40 No. 4, pp. 411-425. (doi) (**IF: 7.4; ABS 2; leading project management journal**). [Alade, Bukoye and Roehrich contributed equally to the work and are co-first authors]
15. Sarafan, M.; Lawson, B.; Roehrich, J.K. and Squire, B. (2022). Knowledge sharing within project-based supply networks. *International Journal of Operations & Production Management*, Vol. 42 No. 6, pp. 852-874. (doi) (**IF: 7.1; ABS 4**) [Lawson, Roehrich and Squire contributed equally to the work and are all co-second authors]
  - *European Operations Management Association (EurOMA) 2020, Chris Voss Best Paper Award, Finalist.*
16. Phillips, W.; Roehrich, J.K.; Kapletia, D. and Alexander, E. (2022). Global value chain reconfiguration and COVID-19: Investigating the case for more resilient redistributed models of production. *California Management Review*, Vol. 64 No. 2, pp. 71-96. (doi) (**IF: 6.3; ABS 3**) [Phillips and Roehrich contributed equally to the work and are co-first authors]
  - *Listed in the World Health Organization's (WHO) 'COVID-19 Research Database' [link]*
17. Aben, T.A.E.; van der Valk, W.; Roehrich, J.K. and Selviaridis, K. (2021). Managing information asymmetry in public-private relationships undergoing a digital transformation: The role of contractual and relational governance. *International Journal of Operations & Production Management*, Vol. 41 No. 7, pp. 1145-1191. (doi) (**IF: 7.1; ABS 4**)
18. Johnson, M.; Roehrich, J.K.; Chakkol, M. and Davies, A. (2021). Reconciling and reconceptualising servitization research: Drawing on modularity, platforms, ecosystems, risk and governance to develop mid-range theory. *International Journal of Operations & Production Management*, Vol. 41 No. 5, pp. 465-493. (doi) (**IF: 7.1; ABS 4**) [Johnson and Roehrich contributed equally to the work and are co-first authors]
19. Kalra, J.; Lewis, M.A. and Roehrich, J.K. (2021). Manifestation of coordination failures in service triads. *Supply Chain Management: An International Journal*, Vol. 26 No. 3, pp. 341-358. (doi) (**IF: 7.9; ABS 3**) [Kalra, Lewis and Roehrich contributed equally to the work and are all co-first authors]
20. Bouazzaoui, M.; Wu, H.-J.; Roehrich, J.K.; Squire, B. and Roath, T. (2020). Justice in inter-organizational relationships: A literature review and future research agenda. *Industrial Marketing Management*, Vol. 87, pp. 128-137. (doi) (**IF: 7.8; ABS 3**)
21. Roehrich, J.K.; Selviaridis, K.; Kalra, J.; van der Valk, W. and Fang, F. (2020). Inter-organisational governance: A review, conceptualisation and extension. *Production Planning & Control*, Vol. 31 No. 6, pp. 453-469. (doi) (**IF: 6.1; ABS 3**)
22. Dahlmann, F. and Roehrich, J.K. (2019). Sustainable supply chain management and partner engagement to manage climate change information. *Business Strategy and the Environment*, Vol. 28, pp. 1632-1647. (doi) (**IF: 12.5; ABS 3**) [Dahlmann and Roehrich contributed equally to the work and both are co-first authors]
  - *Altmetric – Top 5% of all research outputs scored by Altmetric.*

- Article featured in 'How to really hold business to account on their carbon footprint – include their supply chains' in *The Conversation* – January 2020. [[link](#)]
  - Article's insights appeared in *The Times* – Raconteur ('Low carbon supply chains') – February 2020. [[link](#)]
  - Article featured in 'The Achilles Heel of Environmental Accounting: Supply chains' in *The Council Community* – March 2020. [[link](#)]
  - Study was picked up by different media outlets including *eco-business.com* and *CDP.net*
23. Howard, M.B.; Roehrich, J.K.; Lewis, M.A. and Squire, B. (2019). Converging and diverging governance mechanisms: The role of (dys) function in long-term inter-organizational relationships. *British Journal of Management*, Vol. 30 No. 3, pp. 624-644. (doi) (**IF: 4.5; ABS 4**) [Howard and Roehrich contributed equally to the work and both are co-first authors]
  24. Roehrich, J.K.; Davies, A.; Frederiksen, L. and Sergeeva, N. (2019). Management innovation in complex products and systems: The case of integrated project teams. *Industrial Marketing Management*, Vol. 79, pp. 84-93. (doi) (**IF: 7.8; ABS 3**)
  25. Kapsali, M.; Roehrich, J.K. and Akhtar, P. (2019). Effective contracting for high operational performance in projects. *International Journal of Operations & Production Management*, Vol. 39 No. 2, pp. 294-325. (doi) (**IF: 7.1; ABS 4**) [Kapsali and Roehrich contributed equally to the work and both are co-first authors]
  26. Sergeeva, N. and Roehrich, J.K. (2018). Temporary multi-organizations: Constructing identities to realize performance improvements. *Industrial Marketing Management*, Vol. 75, pp. 184-192. (doi) (**IF: 7.8; ABS 3**)
  27. Caldwell, N.; Roehrich, J.K. and George, G. (2017). Social value creation and relational coordination in public-private collaborations. *Journal of Management Studies*, Vol. 54 No. 6, pp. 906-928. (doi) (**IF: 7.0; ABS 4; FT50**) [Caldwell and Roehrich contributed equally to the work and both are co-first authors]
    - *Altmetric* – Top 5% of all research outputs scored by *Altmetric*.
    - Selected as one of the top strategy process research papers by the Strategy Process Interest Group (IG) of the Strategic Management Society (SMS) [[link](#)]
    - Top 20 most downloaded papers in the last 12 months in the *Journal of Management Studies* (23/05/2018)
  28. Roehrich, J.K.; Hojmoser, S. and Overland, V. (2017). Driving green supply chain management performance through supplier selection and value internalisation: A self-determination theory perspective. *International Journal of Operations & Production Management*, Vol. 37 No. 4, pp. 489-509. (doi) (**IF: 7.1; ABS 4**)
  29. Tamayo-Torres, J.; Roehrich, J.K. and Lewis, M.A. (2017). Organizational ambidexterity, manufacturing performance and environmental dynamism. *International Journal of Operations & Production Management*, Vol. 37 No. 3, pp. 282-299. (doi) (**IF: 7.1; ABS 4**)
  30. Essig, M.; Glas, A.; Selviaridis, K. and Roehrich, J.K. (2016). Performance-based contracting in business markets. *Industrial Marketing Management*, Vol. 59, pp. 5-11. (doi) (**IF: 7.8; ABS 3**)
  31. Kreye, M.; Roehrich, J.K. and Lewis, M.A. (2015). Servitizing manufacturers: The importance of service complexity and contractual and relational capabilities. *Production Planning & Control*, Vol. 26 No. 14-15, pp. 1233-1246. (doi) (**IF: 6.1; ABS 3**) [Kreye and Roehrich contributed equally to the work and both are co-first authors]
  32. Roehrich, J.K.; Lewis, M.A. and George, G. (2014). Are public-private partnerships a healthy option? A systematic literature review. *Social Science & Medicine*, Vol. 113, pp. 110-119. (doi) (**IF: 4.9; ABS 4**)

- Formed the basis of the World Health Organization (WHO) report on 'Public-private partnerships for health care infrastructure and services: Considerations for policy makers in Ukraine', July 2022. [[link](#)]
  - Google Scholar Metrics - Top cited publication in the last five years in Social Science & Medicine (multiple years).
  - Altmetric – Top 5% of all research outputs scored by Altmetric.
  - Top 10 most downloaded Social Sciences article in year of publication (i.e. between Jan. 2014 and Dec. 2015).
33. Amann, M.; Roehrich, J.K.; Essig, M. and Harland, C. (2014). Driving sustainable supply chain management in the public sector: The importance of public procurement in the EU. *Supply Chain Management: An International Journal*, Vol. 19 No. 3, pp. 351-366. (doi) (**IF: 7.9; ABS 3**) [Amann and Roehrich contributed equally to the work and both are co-first authors]
- Google Scholar Metrics - Top cited publication in the last five years in Supply Chain Management: An International Journal (multiple years).
34. Grosvold, J.; Hoejmose, S.U. and Roehrich, J.K. (2014). Squaring the circle: Management, measurement and performance of sustainability in supply chains. *Supply Chain Management: An International Journal*, Vol. 19 No. 3, pp. 292-305. (doi) (**IF: 7.9; ABS 3**) [All three authors contributed equally to the work and are co-first authors]
- Google Scholar Metrics - Top cited publication in the last five years in Supply Chain Management: An International Journal (multiple years).
35. Roehrich, J.K.; Grosvold, J. and Hoejmose, S.U. (2014). Reputational risks and responsible supply chain management: Decision making under bounded rationality. *International Journal of Operations & Production Management*, Vol. 34 No. 5, pp. 695-719. (doi) (**IF: 7.1; ABS 4**)
- Google Scholar Metrics - Top cited publication in the last five years in International Journal of Operations & Production Management (multiple years).
36. Hoejmose, S.U.; Roehrich, J.K. and Grosvold, J. (2014). Is doing more, doing better? The relationship between responsible supply chain management and corporate reputation. *Industrial Marketing Management*, Vol. 43 No. 1, pp. 77-90. (doi) (**IF: 7.8; ABS 3**) [Hoejmose and Roehrich contributed equally to the work and both are co-first authors]
- Google Scholar Metrics - Top cited publication in the last five years in Industrial Marketing Management (multiple years).
37. Roehrich, J.K. and Lewis, M.A. (2014). Procuring complex performance: Implications for exchange governance complexity. *International Journal of Operations & Production Management*, Vol. 32 No. 2, pp. 221-241. (doi) (**IF: 7.1; ABS 4**)
38. Hartmann, A.; Roehrich, J.K.; Frederiksen, L. and Davies, A. (2014). Procuring complex performance: The transition process in public infrastructure. *International Journal of Operations & Production Management*, Vol. 32 No. 2, pp. 174-194. (doi) (**IF: 7.1; ABS 4**) [Hartmann and Roehrich contributed equally to the work and both are co-first authors]
39. Barlow, J.; Roehrich, J.K. and Wright, S. (2013). Europe sees mixed results from public-private partnerships for building and managing health care facilities and services. *Health Affairs*, Vol. 32 No. 1, pp. 146-154. (doi) (**IF: 9.7; ranked no. 1 among health policy and services (1/87) & health care sciences and services (1/88) journals**) [Barlow and Roehrich contributed equally to the work and both are co-first authors]
- Google Scholar Metrics - Top cited publication in the last five years in Social Science & Medicine (multiple years).
40. Parry, G. and Roehrich, J.K. (2013). Automotive enterprise transformation: Build to order as a sustainable and innovative strategy for the automotive industry? *Journal of*

- Enterprise Transformation*, Vol. 3 No.1, pp. 33-52. (doi) [Parry and Roehrich contributed equally to the work and both are co-first authors]
41. Roehrich, J.K. and Caldwell, N.D. (2012). Delivering integrated solutions in the public sector: The unbundling paradox. *Industrial Marketing Management*, Vol. 41 No. 6, pp. 995-1007. (doi) (**IF: 7.8; ABS 3**)
  42. Parry, G. and Roehrich, J.K. (2012). An engineering system approach to strategic change: The case of the European automotive industry. *Strategic Change*, Vol. 21 No.5-6, pp. 249-262. (doi) (**IF: 3.6; ABS 2**) [Parry and Roehrich contributed equally to the work and both are co-first authors]
  43. Roehrich, J.K.; Parry, G. and Graves, A. (2011). Implementing build-to-order strategies: Enablers and barriers in the European automotive industry. *International Journal of Automotive Technology and Management*, Vol. 11 No. 3, pp. 221-235. (doi)
  44. Roehrich, J.K. and Lewis, M.A. (2010). Towards a model of governance in complex (product-service) inter-organisational systems. *Construction Management and Economics*, Vol. 28 No. 11, pp. 1155-1164. (doi) (**IF: 3.0; ABS 2**)
  45. Barlow, J.; Roehrich, J.K. and Wright, S. (2010). De facto privatisation or a renewed role for the EU? Paying for Europe's healthcare infrastructure in a recession. *Journal of the Royal Society of Medicine*, Vol. 103, pp. 51-55. (doi) (**IF: 8.8; leading British health management journal**) [Barlow and Roehrich contributed equally to the work and both are co-first authors]
  46. Caldwell, N.D.; Roehrich, J.K. and Davies, A.C. (2009). Procuring complex performance in construction: London Heathrow Terminal 5 and a Private Finance Initiative Hospital. *Journal of Purchasing and Supply Management*, Vol. 15 No. 3, pp. 178-186. (doi) (**IF: 6.8; ABS 3**) [Caldwell and Roehrich contributed equally to the work and both are co-first authors]
    - Top 10 most cited articles in the journal between 2009 and 2014.
    - SSRN: Listed on SSRN's Top Ten (#2) download list for 'TransportRN: Transportation Terminal Governance (Topic)' (11/11/2018).
  47. Lewis, M.A. and Roehrich, J.K. (2009). Contracts, relationships and integration: Towards a model of the procurement of complex performance. *International Journal of Procurement Management*, Vol. 2 No. 2, pp. 125-142. (doi) (**ABS 1**)
    - Top 10 most cited article in the journal between 2009 and 2014.
  48. Parry, G. and Roehrich, J.K. (2009). Towards the strategic outsourcing of core competencies in the automotive industry: Threat or opportunity? *International Journal of Automotive Technology and Management*, Vol. 9 No. 1, pp. 40-53. (doi) [Parry and Roehrich contributed equally to the work and both are co-first authors]
  49. Zheng, J.; Roehrich, J.K. and Lewis, M.A. (2008). The dynamics of contractual and relational governance: Evidence from long-term public-private procurement arrangements. *Journal of Purchasing and Supply Management*, Vol. 14 No. 1, pp. 43-54. (doi) (**IF: 6.8; ABS 3**)
    - Top 10 most cited article in the journal between 2008 and 2013.

## [2] Special issue guest editor

50. (2024) 'Large interorganizational projects (LIPs): Toward an integrative perspective and research agenda on interorganizational governance' (with Bendoly, E.; Davies, A.; Mishra, A. and Tyler, B.). Special Issue entitled 'Governing large inter-organizational projects' in *Journal of Operations Management*, Vol. 70 No. 1. (**IF: 6.5; ABS 4\*/Elite; FT50; UTD24**)
51. (2016) 'Performance-based contracting' (with Essig, M.; Glas, A. and Selviaridis, K.). Special Issue in *Industrial Marketing Management*, Vol. 59. (**IF: 7.8; ABS 3**)

### [3] Contributions to edited volumes

52. Harrison, J.W.; Roehrich, J.K. and Lewis, M.A. (2024). The roles of governance mechanisms to manage misbehaviours in the project front-end. In: Ika, L.; Pinto, J. and Love, P. (eds.), *Handbook of Project Behavior*. Cambridge University Press. [Harrison and Roehrich contributed equally to the work and are co-first authors]
53. Lewis, M.A.; Harrison, J.W. and Roehrich, J.K. (2023). It's all a bit fuzzy - The front-end in project and innovation management. In: Davies, A.; Lenfle, S.; Loch C.H. and Midler, C. (eds.), *Handbook of Innovation and Project Management*. Edward Elgar Publishing. ([doi](#)) [Harrison and Roehrich contributed equally to the work and are co-second authors]
54. Bouazzaoui, M.; Squire, B.; Lewis, M.A. and Roehrich, J.K. (2023). Conflict in supply chain relationships: A review, conceptualization, and future research agenda. In: Sarkis, J. (ed.), *The Palgrave Handbook of Supply Chain Management*. Springer. ([doi](#))
55. Engelhart, J.; Roehrich, J.K. and Squire, B. (2023). Governing inter-organisational relationships in large projects: A review and future research agenda. In: Winch, G.; Brunet, M. and Cao, D. (eds.), *Research Handbook on Complex Project Organizing*. Edward Elgar Publishing. ([doi](#)) [Engelhart and Roehrich contributed equally to the work and are co-first authors]
56. Taubeneder, R.; Roehrich, J. K. and Squire, B. (2022). The legitimation process of a new multipartner alliance. (pp. 1-32) In: Das, T.K. (ed.), *Managing Interpartner Cooperation in Strategic Alliances*. Information Age Publishing. ([doi](#))
57. Harland, C.M. and Roehrich, J.K. (2022). Systems levels in purchasing and supply chain management (PSCM) research: Exploring established and novel theories to address PSCM problems and challenges. (pp. 63-79) In: Tate, W.L.; Ellram, L.M. and Bals, L. (eds.), *A Handbook of Theories for Purchasing, Supply Chain and Management Research*. Edward Elgar Publishing. ([doi](#)) [Harland and Roehrich contributed equally to the work and are co-first authors]
58. Roehrich, J.K. and Kivleniece, I. (2022). Creating and distributing sustainable value through public-private collaborative projects. (pp. 473-499) In: George, G.; Hass, M.R.; Joshi, H.; McGahan, A. and Tracey, P. (eds.), *Handbook on the Business of Sustainability: The Organization, Implementation, and Practice of Sustainable Growth*. Edward Elgar Publishing. ([doi](#))
59. Roehrich, J.K.; Tyler, B.B.; Kalra, J. and Squire, B. (2021). The decision process of contracting in supply chain management. (pp. 563-586) In: Choi, T.; Li, J.; Rogers, D.; Rungtusanatham, J.; Schoenherr, T. and Wagner, S. (eds.), *Handbook of 'Supply Chain Management'*, Oxford: Oxford University Press, September 2021. ([doi](#))
60. Wright, S.; Barlow, J. and Roehrich, J.K. (2019). Public-Private Partnerships for health services: Construction, protection and rehabilitation of critical healthcare infrastructure in Europe. (pp. 125-151) In: Clark, R. and Hakim, S. (eds.) *'Public Private Partnerships: Construction, Protection, and Rehabilitation of Critical Infrastructure'*, New York: Springer. ([doi](#))
61. Roehrich, J.K. (2014). Complexity. In: Lewis, M.A.; Slack, N. and Carey, S. (eds.) *'Wiley Encyclopaedia of Management – Operations Management Volume'*, 3ed., Chichester: John Wiley & Sons, Ltd.
62. Roehrich, J.K. (2014). Public procurement. In: Lewis, M.A.; Slack, N. and Carey, S. (eds.) *'Wiley Encyclopaedia of Management – Operations Management Volume'*, 3ed., Chichester: John Wiley & Sons, Ltd.
63. Roehrich, J.K. (2014). Healthcare operations. In: Lewis, M.A.; Slack, N. and Carey, S. (eds.) *'Wiley Encyclopaedia of Management – Operations Management Volume'*, 3ed., Chichester: John Wiley & Sons, Ltd.
64. Roehrich, J.K., Barlow, J. and Wright, S. (2013). Delivering European healthcare infrastructure through public-private partnerships: The theory and practice of

- contracting and bundling. In: Professor Das, T.K. (Series Editor); series: 'Research in Strategic Alliances', book: 'Managing Public-Private Strategic Alliances', 1<sup>st</sup> ed., Information Age Publishing. ([doi](#))
65. Roehrich, J.K.; Caldwell, N.D. and Lewis, M.A. (2013). Procuring complex performance in the UK defence sector. (pp. 109-125) In: Essig, M. and Glas, A. (eds.) 'Performance Based Logistics: Innovatives Beschaffungsmanagement fuer die Streitkraefte', Berlin: Springer Gabler Verlag. ([doi](#))
66. Lewis, M.A. and Roehrich, J.K. (2010). Contracts, relationships and integration: Towards a model of the procurement of complex performance. In: Caldwell, N.D. and Howard, M. (eds.) *Procuring Complex Performance: Studies of Innovation in Product-Service Management*, New York: Routledge Publishers. ([doi](#))
- (2018). Chinese translation, Zhejiang University Press Co., Ltd.
67. Roehrich, J.K. (2008). Outsourcing: Management and practice within the automotive industry. (pp. 75-97) In: Parry, G. & Graves, A. (Eds.) (2008) *Build To Order: The Road to the 5-day Car*. London: Springer, pp. 75-97. ([doi](#))

#### [4] Other publications (book reviews; short online publications)

68. Kalra, J.; Roehrich, J.K.; Squire, B. and Davies, A. (2024). Orchestrating project networks to deliver local economic and social value. *California Management Review (CMR) Insight (Frontier – research-based analysis)*, 13<sup>th</sup> May 2024. ([doi](#)) [Kalra and Roehrich contributed equally to the work and are named alphabetically]
69. Dahlmann, F.; Roehrich, J.K. and Brammer, S. (2024). Managing Scope 3 emissions in your supply chains: Why firms must take a step back to move forwards. *California Management Review (CMR) Insight (Frontier – research-based analysis)*, 1<sup>st</sup> January 2024. ([doi](#)) [Dahlmann and Roehrich contributed equally to the work and are named alphabetically]
70. Butijn, B.-J.; Roehrich, J.K.; Selviaridis, K. and Van der Valk, W. (2023). Beyond the blockchain technology hype: When does it make sense to use smart contracts? *California Management Review (CMR) Insight (Frontier – research-based analysis)*, 20<sup>th</sup> February 2023. ([doi](#)) [all authors contributed equally to the work and are named alphabetically]
71. Roehrich, J.K. (2016). Sourcing portfolio analysis: Power positioning tools for category management & strategic sourcing, by Cox, A. *Journal of Purchasing and Supply Management*, Vol. 22 No. 1, pp. 66-67. [book review] ([doi](#)) (**IF: 6.8; ABS 3**)
72. Roehrich, J.K. (2008). Supply chain management: Strategy, planning & operations, by Chopra, S. and Meindl, P. *Journal of Purchasing and Supply Management*, Vol. 14 No. 4, pp. 273-274. [book review] ([doi](#)) (**IF: 6.8; ABS 3**)

#### [5] Under review

73. Wang, Y.; Zhang, M.; Roehrich, J.K.; Ma, R. and Zhai, Y. Scaling emerging healthcare technology: Managing nested paradoxical tensions in a connected health platform. *Status: Journal of Operations Management; under review (second round) at ABS 4\*/Elite; FT50; UTD24.*
74. Duong, L.; Sanderson, H.; Phillips, W.; Roehrich, J.R. and Uwalaka, V. Creating agile and resilient supply chains: The supply of critical healthcare products in the face of geopolitical disruption. *Status: International Journal of Operations & Production Management; under review (second round) at ABS 4.*
75. Engelhart, J.; Roehrich, J.K. and Squire, B. Coordinating supplier-induced disruptions via governance mechanisms: Aligning coordination activities with coordination requirements. *Status: Journal or Purchasing and Supply Management; under review (second round) at ABS 3.*
- (AoM) 2024, OSCM Division, ISM Best Paper Award Nominee (decision pending).

76. Alimadadi, S.; Davies, A.; Lewis, M.A. and Roehrich, J.K. Creative conservation: Balancing value creation and conservation in large capital projects. *Status: California Management Review; under review (second round) at ABS 3.*
77. Roehrich, J.K. Managing procurement contract design, incentives and relationships. In: Patrucco, A.; Brunjes, B. and Dimand, A.M. (eds.) *'Teaching Public Procurement: Bridging Theory and Practice'*, New York: Routledge. *Status: under review (final round).*
78. Bukoye, T.O.; Essien, A.; Oyedijo, A. and Roehrich, J.K. Using nudges to respond to and recover from supply chain disruptions: A cross-industry investigation. *Status: International Journal of Operations & Production Management; under review (first round) at ABS 4.*
79. Miraglia, S.; Roehrich, J.K.; Safar, M. and Talmatchi, M. Concerted governance, cognitive and normative alignment, and effectual knowledge sharing: Towards a theoretical framework for the governance of knowledge sharing in organizations. *Status: Journal of Business Research; under review (first round) at ABS 3.*
80. Roehrich, J.K. and Browning, T. Project Management. (*invited piece*); *Status: International Journal of Production Economics; under review (first round) at ABS 3.*
- [6] In preparation (at an advanced stage and to be submitted in <12 months; selected)**
81. Wu, H.-J.; Noorderhaven, N.; Roehrich, J.K. and Squire, B. Unwilling or unable? Unpacking inter-organizational trust violation diagnosis processes. *Status: Under final preparation for submission to the Journal of Management Studies (ABS 4; FT50).*
82. McCarthy, L.; Roehrich, J.K. and Touboulis, A. Toward equitable supply chains: A critical sensemaking perspective for future impactful OSCM research. *Status: Under preparation for submission to the Journal of Supply Chain Management (ABS 4) within the next 4 months.*
83. Production and Operations Management (**ABS 4; FT50; UTD24**) Special Issue Call focusing on public-private interactions – with Professor Gerry George (Georgetown University, USA & Group Managing Director at International Medical University, Malaysia), Professor Anita McGahan (University of Toronto, Canada), Professor Anant Mishra (University of Minnesota) and Dr Arzi Adbi (National University of Singapore) – *to be completed over the next 3 months.*
84. Bukoye, T.O.; Essien, A.; Roehrich, J.K.; Bebeji, U.S. and Magashi, S. Managing public sector projects in Nigeria: The role of nudges to deliver economic and social values. *Status: Under preparation for submission to Journal of Operations Management (ABS 4\*/Elite; FT50; UTD24) within the next 5 months.*
85. Feng, K.; Zhang, M.; Mishra, A. and Roehrich, J.K. The evaluation of Generative AI on the problem formulation process. *Status: Under preparation for submission to Production and Operations Management (ABS 4; FT50; UTD24) within the next 5 months.*
86. Yu, C.; Denicol, J.; Davies, A. and Roehrich, J.K. Exogenous and endogenous capability development in project-based enterprises: A resource orchestration perspective. *Status: Under preparation for submission to Journal of Operations Management (ABS 4\*/Elite; FT50; UTD24) within the next 5 months.*
87. Liyanaga, N.; Lewis, M.A. and Roehrich, J.K. The role of supply chain projects to redesign automotive supply chains. *Status: Under preparation for submission to the Journal of Supply Chain Management (ABS 4) within the next 5 months.*
88. Ji, S.; Roden, S.; Byung-Gak, S. and Roehrich, J.K. Geopolitical disputes and the institutional distance of supply networks. *Status: Under preparation for submission to the Journal of Supply Chain Management (ABS 4) within the next 6 months.*
89. Roehrich, J.K.; Bercovitz, J.; Tyler, B. and Squire, B. Moving from dyad contracts to contracts for multiparty arrangements when delivering a complex products and services.

*Status: Under preparation for submission to the Journal of Operations Management (ABS 4\*/Elite; FT50; UTD24) within the next 12 months.*

90. Dahlmann, F.; Villena, V. and Roehrich, J.K. Managing water as a resource in the supply chain, *Under preparation for submission to the Journal of Operations Management (ABS 4\*/Elite; FT50; UTD24) within the next 12 months.*
91. Kivleniece, I.; Roehrich, J.K. and George, G. Creative organizing for grand challenges: Achieving value creation, capture, and conservation. *Status: Under preparation for submission to the Academic of Management Review (ABS 4\*/Elite; FT50; UTD24) within the next 12 months.*

### **Impact of Research: Citation Count and Other Metrics**

---

- **REF 2029** profile: 12x ABS 4/Elite & 4x ABS 3 (Aug. 2020 - present)
- **REF 2021** profile: 9x ABS 4 & 11x ABS 3 (Jan 2014 to July 2020)
- **Google Scholar** citations: >5,700
- **h-index:** 32 (Google Scholar); 25 (Scopus)
- **i-10 index:** 49 (Google Scholar); 32 (Scopus)
- **SciVal** profile: Over the last 10 years (2014-2023), 22 of my papers (c. 60% of all my publications in that time period) are among the Top 10% most cited papers in the world in their year of publication, including some papers in the Top 5% and Top 1%. Across all my publications, over 97% of my papers were published in the top 10% journals by CiteScore.
- **SSRN:** I am regularly in the Top 10% of authors by total new downloads within the last 12 months (over the last 10+ years).
- **Altmetric:** I have multiple papers in the Top 5% of all research outputs scored by Altmetric.
- Multiple **ABS4 & ABS4\*/Elite publications/FT50/UTD24** were published **with business leaders and policymakers.**
- Multiple **ABS4 & ABS4\*/Elite publications/FT50/UTD24** were published **with junior faculty/ECRs (e.g. Ph.D.; PostDoc; Assistant Professor) and/or with my former MSc/MBA students.**

### **Details of Grants Awarded & Managed**

---

I have successfully generated and managed research funding with awarding bodies from the following sources:

- (i) commercial (e.g. EDF Group – HPC and Sizewell projects; Augusta Westland; Moller Maersk);
- (ii) governmental (e.g. UK's Economic and Social Research Council (ESRC));
- (iii) international funders (e.g. Austrian Research Promotion Agency);
- (iv) learned societies and charities (e.g. British Academy/The Leverhulme Trust & Society for the Advancement of Management Studies);
- (v) health funders (e.g. National Health Services - NHS); and
- (vi) professional institutions (e.g. Chartered Institute of Procurement & Supply; International Purchasing and Supply Education and Research Association; Sweden's Purchase & Logistics Association).

**Total funding generated: >£2.3m**

Source: **EDF Group (Sizewell project)**

Value: £24,000

Dates: February 2024 – July 2025 (with a possibility of extension)

Title: Developing an Innovation and Supply Chain Strategy for a Megaproject

Role: Principal Investigator

Source: **Economic and Social Research Council (ESRC) PhD Scholarship (SWDTP ESRC 1+3 years; plus sponsored practice visit to National Highways)**

Value: £83,000

Dates: October 2019 – January 2024

Title: Project X – Managing complex projects

Role: Co-Principal Investigator

Collaborators: Professor Mike Lewis; Joseph Harrison (University of Bath, School of Management)

Source: **EDF Group (HPC project)**

Value: £1,539,745

Dates: February 2017 – January 2022

Title: HPC Supply Chain Innovation Lab

Role: Principal Investigator; Director

Collaborators: Professor Brian Squire (University of Bath, School of Management)

Source: **University of Bath PhD Scholarship**

Value: £48,000

Dates: October 2017 – September 2020

Title: Creating a joint organisational identity in multi-party alliances

Role: Co-Principal Investigator

Collaborators: Professor Brian Squire; Renate Taubeneder (University of Bath, School of Management)

Source: **CEDR Transnational Road Research Programme (BEST4ROAD) - Austrian Research Promotion Agency (FFG)**

Value: EUR317,324 (c. £270,000)

Dates: June 2015 – June 2017

Title: Best practice guidelines for procurement of road maintenance

Role: Co-Principal Investigator

Collaborators: Dr Andreas Hartmann (University of Twente, Netherlands); Lauri Suikki (Ramboll Finland Oy); Dr Monica Altamirano (Deltares, Netherlands); Dr Rainer Hess (Durth Roos Consulting GmbH, Germany)

Source: **West of England Academic Health Science Network (WEAHSN)**

Value: £250,000

Dates: July 2014 – March 2018

Title: Evidencing value of the WEAHSN

Role: Co-Principal Investigator

Collaborators: Dr Steve Conway (University of Bath, School of Management); Prof. Christine Harland (Cardiff University); Dr Wendy Phillips (University of West of England); Dr Emma Gibbert (NHS)

Source: **British Academy/Leverhulme & Society for the Advancement of Management Studies (SAMS)**

Value: £8,595

Dates: September 2014 – June 2016

Title: Co-innovating at the boundaries within the public sector: An investigation of innovative activities and governance mechanisms with external partners at the Environment Agency

Role: Co-Principal Investigator

Collaborators: Dr Steve Conway (University of Bath, School of Management)

Source: **Moller Maersk**

Value: £35,000

Dates: September 2014

Title: Research workshop

Role: Co-Principal Investigator

Collaborators: Professors Mike Lewis; Brian Squire; Alistair Brandon-Jones (University of Bath, School of Management)

Source: **International Purchasing and Supply Education and Research Association (IPSERA) Research Network Fund; SILF (Sweden's Purchase & Logistics Association); CIPS (Chartered Institute of Procurement & Supply)**

Value: £2,000

Dates: July 2014

Title: 1<sup>st</sup> International Workshop on Performance-Based Contracting

Role: Co-Principal Investigator

Collaborators: Prof. Michael Essig; Dr Andreas Glass (Bundeswehr University Munich, Germany); Dr Kostas Selviaridis (Lund University, Sweden)

Source: **Augusta Westland Helicopters**

Value: £64,000

Dates: July 2011 - June 2012

Title: The management impact of RFID on supply chains

Role: Co-Principal Investigator

Collaborators: Dr Michele Meo (University of Bath; Engineering Department) and Dr Nigel Caldwell (University of Bath, School of Management)

Source: **University of Bath, School of Management Research Network Fund**

Value: £2,645

Dates: January - February 2012

Title: 20X20 - Reducing costs in healthcare supply chains by 20%

Role: Co-Principal Investigator

Collaborators: Professor Christine Harland and Dr Steve Conway (University of Bath, School of Management)

I have been successful in securing Ph.D. funding (in excess of £150,000) for a number of my Ph.D. candidates/graduates via competitive funding applications (e.g. University of Bath; ESRC; commercial funding).

## **Examining and Advisory Activities & Research Supervision**

---

### **External examiner and advisor (universities):**

- (i) BI Norwegian Business School, Norway; 2024; External Examiner for Hiring Committee
- (ii) Politecnico di Milano (POLIMI) University, Italy; 2024; External Examiner for Hiring Committee
- (iii) University of Exeter, UK; 2023 – current; External REF (Research Excellence Framework) Reviewer
- (iv) Michael Smurfit Graduate Business School, University College Dublin (UCD), Ireland; September 2021 – August 2024; External examiner for the Operations and Supply Chain Management section, under- and postgraduate programmes
- (v) The Bartlett School of Sustainable Construction, University College London (UCL), UK; June 2020 – November 2024; External examiner for MSc Construction Economics and Management programme
- (vi) Heriot-Watt University, Edinburgh, UK; 2019 – 2020; External REF (Research Excellence Framework) Reviewer
- (vii) Alliance Manchester Business School (AMBS), University of Manchester, UK; Oct. 2018 – Dec. 2022; External examiner for executive education programme in Leading Complex Projects, Programmes and Portfolios (LCP3)
- (viii) Business School, University of the West of England (UWE), Bristol, UK; 2018 - 2020; External REF (Research Excellence Framework) Reviewer
- (ix) Cardiff Business School, Cardiff University, UK; July 2017 – Sept. 2017; External Advisor for proposed changes to MSc Degree Provision by the Logistics and Operations Management Section - MSc in Sustainable SCM (new programme), MScs in Logistics and OM (modified programme), MSc in Maritime Policy and Shipping Management (modified programme)
- (x) Heriot-Watt University, Edinburgh, UK; Sep. 2013 – Aug. 2017; External examiner for MSc/Diploma in Strategic Project Management (Edinburgh and Dubai campus)
- (xi) Chartered Institute of Procurement & Supply (CIPS), UK; July 2013 – Aug. 2013; External Advisor for Master Practitioner Programme review

### **Research Fellows & Research Assistant:**

- (i) March 2024 – present: Dr Mehdi Montakhabi - Research Fellow
- (ii) July 2019 – Oct. 2020: Dr Rehema Msulwa (Project X/HPC Lab) – Research Fellow - Next job: Research Fellow, University of Cambridge, UK
- (iii) May 2019 – Dec. 2019: Mr Graeme Yardley (Shell secondment) – Engagement Programme Manager
- (iv) Dec. 2018 – Oct. 2021: Dr Mehrnoush Sarafan (HPC Lab) – Research Fellow - Next job: Management Consultant, Arcadis, London, UK
- (v) Oct. 2017 – Sept. 2020: Dr Jas Kalra (HPC Lab) – Research Fellow - Next job: Research Fellow, University College London, UK
- (vi) Feb. 2017 - March 2018: Dr Florence Karaba Stadler (WEAHSN and CEDR projects) – Research Fellow – *Next role: Maternity leave*; afterwards: Research Fellow, University of Warwick, UK
- (vii) Sept. 2016 - Jan. 2017: Mr Udonna Okeke (WEAHSN project) – Research Assistant – Next job: Assistant Professor, University of the West of England (UWE), UK

### **Doctoral students:**

- (viii) Ph.D. (full-time): Seokhoon Ko (Oct. 2023 – present, joint supervisor)
- (ix) Ph.D. (full-time): Navod Karunathunge (Oct. 2021 – expected: December 2024, joint supervisor)

- (x) Ph.D. (full-time): Joseph Harrison (Oct. 2019 – expected: November 2024, joint supervisor) – First job: Research Fellow, The University of Sydney, Australia
- (xi) Ph.D. (full-time): Juliette Engelhart (Oct. 2017 – March 2023, joint supervisor) – First job: Research Fellow, The University of British Columbia, Canada
- (xii) Ph.D. (full-time): Renate Taubeneder (Oct. 2017 – Sep. 2021, joint supervisor) – First job: Management Consultant, KPMG, London, UK
- (xiii) Ph.D. (full-time): Hung-Jui 'Henry' Wu (Oct. 2013 – Dec. 2018, joint supervisor) – First job: Assistant Professor, Tilburg University, The Netherlands

The vast majority of my doctoral students have received competitive funding by the University of Bath, commercial funding or funding from ESRC.

I am very committed to mentor and work with future and junior faculty (Ph.D., PostDoc, Assistant Professor) and critical industry and policy thinkers by providing regular and detailed guidance. My Ph.D.s and PostDocs have secured roles at leading universities (e.g. University of Cambridge; University College London; University of British Columbia; University of Sydney; Tilburg University) and as consultants (e.g. KPMG; Arcadis) influencing directly academia, practice and policy.

Furthermore, I have supervised over 150 MSc, MBA and MRes dissertations as well as a wide range of under- and postgraduate group and practice track projects at Imperial College Business School, University of Bath - School of Management, Trinity College Dublin (external) and Alliance Manchester Business School (external). I have also supervised numerous capstone projects for Executive MBA students (working closely with and positively impacting their home organisations).

#### **Examining (doctoral & Habilitation level):**

*External:*

- (i) Erasmus University, Rotterdam School of Management, The Netherlands, Anna Nikulina, 'Interorganizational governance in projects – Contracts and collaboration as alignment mechanisms', November 2021.
- (ii) University of Warwick, Warwick Business School, UK, Shaun Kelso, 'Developing strategy in extremis: The case of Sellafeld Ltd', June 2021.
- (iii) University of Twente, The Netherlands, Camilo Andres Benitez Avila, 'Governing and (re) producing project governance', September & December 2019.
- (iv) Tilburg University, The Netherlands, Feng Fang, 'When performance shortfall aries, contract or trust? A multi-method study of the impact of contractual and relational governance on performance in public-private partnerships', July & November 2019.
- (v) University College London (UCL), UK, Juliano Denicol, 'Designing client organisations and supply chain strategies to deliver megaprojects', May 2019.
- (vi) University of the German Federal Armed Forces, Munich, Germany (Bundeswehr University Munich); Dr Andreas H. Glas, 'Strategisches Beschaffungsmanagement integrierter Sach- und Dienstleistungen: Strategy Process und Strategy Content im Einkauf am Beispiel von Einsatzorganisationen und Streitkräften', Habilitationsschrift (consists of 6 publications), November 2018.
- (vii) Cranfield University, UK, Shahzad Orakzai, 'The role of trust in tackling uncertainty during infrastructure contract management', November 2018.
- (viii) University of Sydney, Australia, Boris Fabrizio Heredia Rojas, 'The contingent effects of value creation processes on project value - An empirical analysis from project managers' perspective', October 2017.

- (ix) Glamorgan University, UK, Augustin John Belza, 'Delivering value for money in the UK public sector', May 2012.

*Internal:*

- (i) University of Bath, UK, Meriem Bouazzaoui, 'An exploratory analysis of conflict dynamics in buyer-supplier relationships', November 2018.
- (ii) University of Bath, UK, Marianna Frangeskou, 'An exploration of standardised processes in a knowledge-intensive (healthcare) operation: Implementing the acute stroke care 'pathway'', November 2017.
- (iii) University of Bath, UK, Esther Kemmer-Amoda, 'The role of gift giving in fostering and maintaining social relationships in business to business contexts', November 2016.
- (iv) University of Bath, UK, Charlotte Backholer, 'The meaning and management of product-service quality', February 2015.
- (v) University of Bath, UK, Kate Thirlaway, 'The impact of employee behavioural intention on environmental operations management', August 2013.
- (vi) University of Bath, UK, Emma Brandon-Jones, 'Institutional & capability perspectives on sustainability in operations & supply management: A dual theoretic analysis of the UK fashion sector', December 2012.

I have acted on numerous occasions as chair and examiner of doctoral student transfer/confirmation examinations (from MRes to Ph.D.; from first to second year PhD) and chair of Ph.D. viva examinations at the University of Bath, School of Management.

## **Teaching & Course Administration**

---

I strongly believe in providing graduates with sustainable and global leadership skills as evidenced by my award-winning development and management of multiple successful education programmes and a range of teaching activities. I am a very committed teacher and I place particular emphasis on interactive sessions and the use of applied research in the classroom. I have extensive experience in developing, delivering and administering courses and modules at all levels including a particular focus on MSc and MBA programmes. My teaching draws upon published and unpublished results of my research as well as the bank of case studies and published teaching cases (including my own award-winning cases) which I have assembled during my research. I am conscious of the various learning approaches adopted by students of different types and levels. I have developed and implemented techniques such as case studies, audience response systems, classroom exercises, practitioner presentations, student-led presentations and discussions in order to provide a stimulating learning environment.

### **Courses taught at the University of Bath:**

'Project Management'	UG and PG
'Supply Management'	UG and PG
'Innovation Management: Products, Services and Networks'	PG (MBA)
'Supply Chain Management'	PG (MBA)
'Operations, Projects and Supply'	PG
'Methods of Management Research'	PG
'Technology Strategy and Organisation'	PG (Faculty of Engineering)

**Courses taught at Imperial College London:**

'Project Management'	UG	Faculty of Engineering
'Project and Innovation Management'	UG and PG	Imperial College Business School and School of Medicine
HBS simulation 'Project Management'	UG and PG	Imperial College Business School and School of Medicine

**External teaching activities: (selected)**

Operations Strategy & Supply Chain Management	PG (EMBA)	Trinity College Dublin (Ireland; 2023 - present)
'Project Management'	PG	Trinity College Dublin (Ireland; 2023)
Managing technology strategy, business relationships and projects (1-day)	Ph.D.	University of Bristol (2022)
The front-end of the project lifecycle (3h session)	PG	Hult International Business School (London campus; 2021)
Megaprojects – Global or local? Making location decisions in supply chain design (3h session)	PG	University College London (UCL) (2021)
'The Diamond Model: Understanding the nature and diversity of projects and their implication for managing projects' (3h session)	PG	MIP POLIMI (2019)
'Project Leadership'	PG	Bayes Business School (2017 – 2023)
'Project Management'	PG	Bayes Business School (2014 – present)
'Megaproject Leadership and Governance'	PG	Alliance Manchester Business School (2016)
'Purchasing and Supply Management' (1 session, 3.5h)	PG	Heriot-Watt University (2012 – 2013)

**Published teaching cases:**

- 'Big or small? EDF's sourcing dilemma'; published teaching case in the textbook by Slack, N. and Brandon-Jones, A. (2021). Operations and Process Management, Chapter 7 'Supply Chain Management', Routledge, pp. 264-266.
- 'Supplier development: Scaling up and capability development'; EDF Energy/HPC; published at The Case Centre; with Jas Kalra and Brian Squire; June 2018. [[link](#)]
- 'To global or to local, that is the question: Making a strategic sourcing decision in the outsourcing of site support services'; EDF Energy/HPC; published at The Case Centre; with Jas Kalra and Brian Squire; April 2018. [[link](#)]
  - *Article in The Case Centre's e-newsletter 'Connect'; April 2019*
  - *Winner, The Case Centre's Case Writing Scholarship, February 2018*

### Summary of teaching scores:

I have won multiple teaching awards (at the University of Bath and as a Visiting Lecturer) for my various teaching activities and student feedback ratings for my under- and postgraduate as well as post-experience courses consistently exceed 4.5 out of 5. I have also organised external sponsorship and prizes (e.g. Oxford University Press prize for best research dissertation proposal; CIPS Award for best overall student performance on the 'Supply Management' course; corporate sponsorship for 'Project Management' course sponsored by BMT HI-Q Sigma) for my students to honour high quality student work.

As a recent example of my teaching, in semester 2, I have successfully redeveloped and delivered a double module entitled 'Operations and Supply Chain Management' (38 MSc students; student feedback: 4.9) and delivered a 'Supply Chain Management' module (28 MBA students; student feedback: 4.9). These modules included a range of teaching and engagement activities (e.g. my own award-winning teaching cases; high-profile guest speakers from firms such as Amazon and Shell; games; translation of own cutting-edge research to insights for students) and numerous students have secured project and supply chain management jobs (due to my active and extensive LinkedIn network) after successfully completing my modules. Please find below some representative feedback scores and student comments:

Course name	Level	Number of students	Overall satisfaction (1-5 scale; 5 = top)
'Supply Chain Management'	MBA	28	<b>4.9</b>
'Project Management'	MSc	189	<b>4.6</b>
'Supply Management'	UG	56	<b>4.6</b>
'Supply Management'	MSc	111	<b>4.6</b>
'Operations and Supply Chain Management'	MSc	38	<b>4.9</b>
Project Management (Trinity Business School)	External (MSc)	58	<b>4.9</b>
Megaproject Leadership and Governance (Alliance Manchester Business School)	External (MSc)	51	<b>4.9</b>
GKN executive education	External (Exec)	16	<b>4.8</b>

### Indicative student comments:

- *"Thank you so much for such great teaching. Never before have I seen a lecturer so enthusiastic about his subject! Seeing how much you give to us, we truly appreciate your efforts."*
- *"Lively lectures. The coursework, case studies and videos were really interesting and Jens encouraged us to learn and I learnt a lot."*
- *"I have really enjoyed this unit – interesting, well structured, Jens is energetic, enthusiastic, knowledgeable, and brings a good German sense of humour to class."*
- *"Jens manages the class so well, and he has offered excellent academic and semi-pastoral advice in terms of group member management, which we have really appreciated."*
- *"I think the use of real life examples has been excellent and the use of external specialists has been much more valuable to me than learning from a textbook (Something that I think some of the other modules on our MSc could learn from)."*

- *"I think Jens has been a fantastic lecturer. Compared to other lecturers he provided excellent support for his students which really helped in understanding what we were supposed to be doing. Overall I am really pleased I decided to take this module."*
- *"Excellent module, engaging lecturer who is extremely well organised. Really enjoyed this module and feel as if I have learnt a lot. The classes are well structured, and the group assignment is designed to allow us to incorporate all of our new found knowledge."*
- *"The structure of the lecturers was conducted very differently, encouraging group interaction which was an effective way to learn. The lecturer was extremely helpful in answering questions regarding coursework and lecture material – over and above that of other lecturers."*

## **External Professional Activities & Engagement**

---

### **Reviewing activities:**

#### **Journals (regular reviewing; multiple reviews per year):**

*ABS 4\*/Elite & 4:* Journal of Operations Management (JOM); Journal of Management Studies (JMS); International Journal of Operations & Production Management (IJOPM); Journal of Supply Chain Management (JSCM); Public Management Review (PMR)

*ABS 3:* Industrial Marketing Management (IMM); Journal of Business Research (JBR); Production Planning & Control (PPC); Journal of Purchasing and Supply Management (JPSM)

#### **Journals (occasional reviewing):**

*ABS 4\*/Elite & 4:* Administrative Science Quarterly (ASQ); Academy of Management Review (AMR); Research Policy (RP); Production and Operations Management (POM); Organization Studies (OS); Social Science & Medicine (SS&M); Human Relations (HR); British Journal of Management (BJM); Public Administration (PA); Global Strategy Journal (GSJ)

*ABS 3 & Others:* Supply Chain Management: An International Journal (SCM:AIJ); California Management Review (CMR); Group and Organization Management (GOM); Journal of Business Ethics (JBE); Journal of Business Logistics (JBL); Technovation; Organization; Journal of Business-to-Business Marketing (JBBM); Health Affairs (HA); Industry and Innovation (IAI); Organization & Environment (OE); PLOS ONE; International Public Management Journal (IPMJ); International Review of Administrative Sciences (IRAS); Journal of Strategic Contracting and Negotiation (JSCAN); Journal of Cleaner Production (JCP); Scandinavian Journal of Management (SJM); Asia Pacific Journal of Public Health (APJPH); BMC Health Services Research (BMCHSR); BMC International Health and Human Rights (BIHHR); International Journal of Health Planning and Management (IJHPM); International Journal of Project Management (IJPM); Project Management Journal (PMJ); International Journal of Public Sector Management (IJPSM); Public Performance & Management Review (PPMR); International Journal of Public Administration (IJPA); Journal of International and Comparative Social Policy (JICSP); Innovation: Management, Policy & Practice (IMPP); Transport Policy (TP); Sage Open (SO); Journal of Management in Engineering (JME); Climate Policy (CP); International Journal of Environmental Research and Public Health (IJERPH); Journal of Enterprise Transformation (JET); Journal of Social Entrepreneurship (JSE); Construction Management and Economics (CME); Journal of Service Management (JSM); Social Work in Health Care (SWHC); Environmental Science and Pollution Research (ESPR); Healthcare; International

Journal of Integrated Supply Management (IJISM); International Journal of Sustainable Engineering (IJSE); INQUIRY; European Journal of Clinical Investigation (EJCI); International Journal of Advanced Operations Management (IJAOM); Regulation & Governance (R&G); Energies; International Journal of Cooperative Information Systems (IJCIS); Policy Sciences (PS); Health Research Policy and Systems (HRPS); International Journal of Disaster Risk Reduction (IJDRR); International Journal of Technology Management (IJTM); Frontiers in Environmental Science: Environmental Economics and Management (FES:EEM); International Journal of Sustainable Transportation (IJST); Journal of Infrastructure, Policy and Development (JIPD); International Journal of Automotive Technology and Management (IJATM); International Journal of Public Policy (IJPP); Management Review Quarterly (MRQ); International Journal of Mental Health Systems (IJMHS); Built Environment Project and Asset Management (BEPAM); Resources; International Journal of Health Policy and Management (IJHPM); International Journal of Healthcare Policy (IJHP); Management, Procurement and Law (MPL; Proceedings of the Institution of Civil Engineers (ICE)); Water; Journal of Agricultural Extension and Rural Development (JAERD); The Permanente Journal; IBM Journal of Research and Development

**Books:** (*selected*) Editorial Review Board for monographs: 'Ng, I.; Parry, G.; Wild, P.; McFarlane, D. and Tasker, P. (Eds.) (2011) *Complex Engineering Service Systems: Concepts and Research*', London: Springer; Parry, G. and Graves, A. (Eds.) (2008) *Build To Order: The Road to the 5-day Car*', London: Springer.

**Publishers – Book proposals:** Edward Elgar Publishing; KoganPage; Palgrave Macmillian; Routledge; Sage Publications; World Scientific Publishing

**Conferences:** (*selected*) Academy of Management (AoM); European Operations Management Association (EurOMA); World P&OM Conference; International Purchasing and Supply Education and Research Association (IPSERA); DRUID summer conference; Knowledge & Information Management (KIM) project conference

**Funding agencies:** Economic and Social Research Council (ESRC)/UK; Engineering and Physical Sciences Research Council (EPSRC)/UK; British Academy (BA)/Leverhulme Trust/UK; Transforming Construction Network Plus (N+)/UK; Academy of Finland - Division of Social Sciences and Humanities Research/Finland; German Academic Exchange Service (DAAD)/Germany; National Science Foundation (NSF)/USA; National Center of Science and Technology Evaluation (NCSTE)/Kazakhstan (member of the peer-review board); NOW (Dutch Research Council)

### **Editorial work & editorial boards (academic journals):**

- (i) Editor-in-Chief (EiC), International Journal of Operations & Production Management (IJOPM); ABS 4 (from April 2024)
- (ii) Associate Editor (AE), Journal of Operations Management (ABS 4\*/Elite; FT50; since January 2023);
- (iii) Journal of Supply Chain Management (ABS 4; since June 2021; editorial board);
- (iv) Journal of Business Logistics (ABS 3; since January 2021; editorial board);
- (v) Founding & Consulting Editor, Impact Pathways Section, International Journal of Operations & Production Management (ABS 4; since November 2019);
- (vi) Associate Editor (AE), International Journal of Operations & Production Management (IF: 4.111; ABS 4; October 2017 – March 2024);
- (vii) Journal of Operations Management (ABS 4\*/Editor; FT50; August 2015 – December 2022; editorial board);

- (viii) Industrial Marketing Management (ABS 3; since October 2012; editorial board);
- (ix) Journal of Strategic Contracting and Negotiation (August 2015 – July 2018; editorial board).

**Scientific conference committee:** European Operations Management Association (EurOMA; since 2011); IPSERA (2019; 2020); POMS (Production and Operations Management Society) International Conference (since 2019); DRUID summer conference (2010); International Research Study of Public Procurement Conference (IRSP; 2007); Knowledge & Information Management (KIM) project conference (2005-2009)

**Professional memberships:** Academy of Management (AoM); European Operations Management Association (EurOMA); Chartered Institute of Procurement & Supply (CIPS); UK Higher Education Academy (HEA)

**Doctoral workshops and events:** (*selected*)

- Panel member and publication reviewer; Junior Faculty Workshop, OSCM Division; Academy of Management conference (since 2023).
- Presenter – 4-day IPSERA Purchasing and Supply Management Summer School; PhD workshop, Erasmus University Rotterdam, The Netherlands (2022).
- Co-organiser and panel chair – 1-day event for current PhDs and alumni; 'BathLink PhD' event, University of Bath, School of Management, UK (annual; 2021-2023).
- Co-organiser and presenter – 1-week 'Academic Publishing' PhD workshop, Politecnico di Milano (POLIMI) University, Italy (annual, since 2020).

**Conference, track and workshop organisation:** (*selected*)

- Co-organiser (with Professors Lavagnon Ika, Dror Etzion and Elliot Bendoly) of and speaker at speaker symposium '*Projecting and innovation for the future: Tackling Grand Challenges with projects*'; Academy of Management (AoM), Chicago/USA (9-13 August 2024).
- Co-organiser (with Professors Federico Caniato, Gary Graham and Ann Vereecke) of the EurOMA2024 special workshop '*IJOPM's Impact Pathways*'; European Operations Management Association (EurOMA) conference 2024 in Barcelona, Spain.
- Co-organiser (with Professor Constantin Blome) of the EurOMA2024 special workshop '*IJOPM & Meet the Editors*'; European Operations Management Association (EurOMA) conference 2024 in Barcelona, Spain.
- Co-organiser (with Professors Miriam Wilhelm and Anni-Kaisa Kähkönen) of the AoM special webinar '*Starting a career as an OSCM scholar in Europe*'; Academy of Management (AoM) webinar, June 2024; panellists: Professor Anni-Kaisa Kähkönen (LUT University); Dr Sangho Chae (University of Warwick); Dr Henrik Franke (University of Cologne); Dr Annachiara Longoni (ESADE) and Dr Desirée van Dun (Twente University).
- Co-organiser (with Professors Federico Caniato, Gary Graham and Ann Vereecke) of the EurOMA2023 special workshop '*IJOPM's Impact Pathways*'; European Operations Management Association (EurOMA) conference 2023 in Leuven, Belgium.
- Organiser of the 'How to Publish in Top OSCM Journals' workshop; UWE Bristol, UK; May 2023 (1-day).
- Co-organiser (with Professors Miriam Wilhelm and Anni-Kaisa Kähkönen) of the AoM special webinar '*Welcome to the OSCM Division: Navigating AoM (OSCM) activities & making the most out of it*'; Academy of Management (AoM) webinar, April 2023; panellists: Professor Stephanie Eckerd, Professor Veronica Villen, Professor Anand Nair; Dr Katja Woelfl and Iryna Maliatsina.

- Co-organiser (with Professors Federico Caniato, Gary Graham and Ann Vereecke) of the EurOMA2022 special workshop '*IJOPM's Impact Pathways*'; European Operations Management Association (EurOMA) conference 2022 in Berlin, Germany.
- Co-organiser (with Professor Andrew Davies) of the Decision Sciences Institute (DSI) 2021 Conference, Invited Panel Discussion '*Managing large projects in challenging times: Realizing economic, social, and sustainable value*'; panellists: Dr Joana Geraldi; Professor Nuno Gil; Dr Ilze Kivleniece; Dr Anant Mishra; Decision Sciences Institute (DSI) 52<sup>nd</sup> Annual Conference, USA (online).
- Co-organiser (with Professors Federico Caniato, Gary Graham and Ann Vereecke) of the EurOMA2021 special workshop '*IJOPM's Impact Pathways – The first 18 months*'; European Operations Management Association (EurOMA) conference 2021 (online; organised by University of Sussex, UK).
- Co-organiser (with Professor Andrew Davies) of the EurOMA2021 special workshop '*Megaprojects and complex project management*'; European Operations Management Association (EurOMA) conference 2021 (online; organised by University of Sussex, UK).
- Co-organiser (with Professors Ann Vereecke and Janet Godsell) of the EurOMA2020 special workshop '*Increasing the relevance and reach of operations and supply chain management research*'; European Operations Management Association (EurOMA) conference 2020 in Warwick, UK.
- Co-organiser (with Professors Ann Vereecke and Janet Godsell) of the EurOMA2019 special workshop '*Increasing the relevance and reach of operations and supply chain management research*'; European Operations Management Association (EurOMA) conference 2019 in Helsinki, Finland.
- Co-organiser (with Beverly Tyler) of and speaker at speaker symposium '*Conducting academically rigorous research with industry and government to address big social issues*'; *Academy of Management (AoM)*, Chicago/USA (10-14 August 2018).
- Co-organiser (with Mickey Howard) and chair of special track '*Managing conflict, opportunism and trust repair: The dark side of supply relationships*' at the European Operations Management Association (EurOMA) conference 2017 in Edinburgh, United Kingdom.
- Invited discussant; Doctoral Workshop; 12<sup>th</sup> bi-annual IRNOP conference, London/UK (21-24 June 2015)
- Co-organiser (with Michael Essig, Andreas Glass and Kostas Selviaridis); 1<sup>st</sup> International Workshop on Performance-Based Contracting; July 2014; Munich, Germany
- Co-organiser (with Nigel Caldwell and Mickey Howard) and chair of special track '*Practice and Theory Building for Managing Complex Performance*' at the EurOMA conference 2011 in Cambridge, United Kingdom.
- Co-organiser (with Nigel Caldwell) and chair of special track '*Buying and Selling Complex Performance*' at the European Operations Management Association (EurOMA) conference 2008 in Groningen, The Netherlands.
- Co-organiser and track chair of IRSP3 – 3<sup>rd</sup> International Research Study of Public Procurement 2007 in Paris, France.

Additionally, I have acted as a discussant and track/session/round-table chair at conferences such as AoM, EurOMA, DRUID, The International Megaprojects Workshop and IRSP3.

## **Conference Papers & Invited Academic Presentations** *(selected)*

---

### **Conference papers, presentations and proceedings:**

Since completing my PhD in 2010, I (and/or my co-authors) have presented over 100 conference and workshop papers at conferences such as the Academy of Management (AoM), British Academy of Management (BAM), Engineering Project Organization Conference (EPOC), European Decision Sciences Institution (EDSI) conference, European Operations Management Association (EurOMA), Innovation and Product Development Management conference (IPDMC), International Purchasing and Supply Education and Research Association (IPSERA) conference, NOFOMA, Production and Operations Management Society (POMS) International Conference, International Megaproject Workshop and International Symposium on Process Organization Studies (PROS). A vast number of my conference papers were also included in conference proceedings (e.g. Academy of Management).

*A complete list of papers is available upon request.*

### **Invited academic presentations:** *(selected)*

I have been invited to present my research at leading international universities. For example, in 2024 and 2025 I will present my work at the Lancaster University, INSEAD, ETH Zurich, University of Bologna and the University of Sussex (SPRU).

- City University, Bayes Business School, London/UK; 2023; Presentation: 'Managing cooperation tensions: A longitudinal study of a buyer-led supplier alliance'. Invited by the Operations Management Group/Business School.
- University of Warwick, Warwick Business School (WBS)/UK; 2021; Presentation: 'Governing inter-organisational networks in a large project: The role of the network orchestrator'. Invited by the Operations Management Group.
- Politecnico di Milano (POLIMI)/Italy; 2019; '*Solving contracting problems: How a multinational business adjusted contracting knowledge to local requirements*'. Invited by the School of Management.
- Politecnico di Milano (POLIMI)/Italy; 2019; '*Writing impactful (teaching) cases*'. Invited by the School of Management.
- Imperial College London/UK; 2019; 'Orchestrating inter-organisational networks to deliver megaprojects'. Invited by Centre for Systems Engineering and Innovation.
- Copenhagen Business School (CBS)/Denmark; 2019; 'Orchestrating inter-organisational networks to deliver megaprojects'. Invited by the Department of Operations Management.
- Aarhus University/Denmark; 2019; 'Orchestrating inter-organisational networks to deliver megaprojects'. Invited by the Department of Management.
- Politecnico di Milano/Italy; 2018; '*Addressing information asymmetries through supply chain partner engagement in the context of climate change*'. Invited by the School of Management.
- University of Warwick, Warwick Business School (WBS)/UK; 2017; Presentation: '*Resolving conflicts in international buyer-supplier relationships*'. Invited by the Operations Management Group.
- Tilburg University, Tilburg School of Economics and Management/The Netherlands; 2015; Presentation: '*Governance mechanisms interplay and boundary-spanners in resolving conflicts in international buyer-supplier relationships: An organisational information processing theory perspective*'. Invited by the Department of Management.
- University of Manchester, Alliance Manchester Business School (AMBS)/UK; 2014; Presentation: '*Cooperation and conflicts in long-term relationships: A longitudinal study of the roles of formal and informal governance mechanisms*'. Invited by the Operations and Supply Chain Management (OSCM) group.

- University of Cambridge, Institute for Manufacturing (IfM)/UK; 2013; Presentation: '*Longitudinal PhD research & Developing a career in OM*'. invited by Professor Sir Mike Gregory and the organisers of the 20<sup>th</sup> EPSRC Research Methodology Workshop.
- Heriot-Watt University/UK; 2012 & 2013; Presentation: '*Category management, supplier sourcing & selection*'. Invited by Dr Nigel Caldwell, Senior Lecturer.
- Arizona State University (ASU), W. P. Carey School of Business/USA; 2012; Presentation: '*Are PPP hospital projects a healthy option? Emerging European experience of supply chain governance and innovation*'. Invited by Professor Eugene Schneller, Professor of Supply Chain Management, Dean's Council of 100 Distinguished Scholar Supply Chain Management.
- Massachusetts Institute of Technology (MIT)/USA; 2008; Presentation: '*The dynamics of contractual and relational governance: Evidence from long-term public-private partnerships in the UK*'. Invited by Professor Deborah Nightingale; Professor of the Practice of Aeronautics and Astronautics and Engineering Systems, Co-Director, LAI.
- University of Manchester/UK; 2006; Presentation: '*The dynamics of contractual and relational governance: Evidence from complex, long-term UK Public-Private Partnerships*'. Invited by Professor Paul Cousins; Professor of Operations Management and CIPS Professor of Supply Chain Management.
- University of Reading/UK; 2006; Presentation: '*Incentives across boundaries*'. Invited by Professor Will Hughes, Professor of Construction Management and Economics, Head, School of Construction Management and Engineering.

## Media Engagement

---

I have written for leading news outlets and trade journals such as The Conversation, Retail Gazette, Project – APM, and Supply Management - CIPS. My research and expert insights have also been profiled in the media including Forbes, The Times – Raconteur, The Epoch Times and South West Business Insider.

Over the last years, I have brought my expertise to a combined audience of over 200m readers (based on monthly audience figures for individual outlets) and generated an equivalent value in advertising costs for similar exposure of appr. £2.3 million for the University of Bath.

In addition to the media engagement listed in detail below, I am also active on social media (e.g. LinkedIn over 11k contacts; Twitter over 24k followers) to disseminate research and teaching insights to a wider audience for the benefits of the School of Management and University of Bath.

### Own articles:

- Council on Business & Society (CoBS) Insights (2024). *The green paradox: Achieving balance in emission reduction strategies*. Article on website (16<sup>th</sup> January 2024). [[link](#)]
- APM's 'Project' Journal (2023). *How to use nudges to improve project performance*, (with Teslim Bukoye), pp. 47-49, Spring 2023.
- APM's 'Project' Journal (2022). *Nudging for project performance and resilience*, (with Teslim Bukoye), p. 13, Autumn 2022.
- The Conversation (2022). *The UK carbon dioxide shortage still hasn't been resolved – here are some long-term answers*, (with Jas Kalra), February 2022. [[link](#)]
- Courier Media (2021). *Supply chain transparency*. Printed copy 'How to start and grow a business', page 93. November, 2021. [[link](#)]

- The Conversation (2021). *Three things that could help save Christmas 2021 from shortages*, (with Jas Kalra), September 2021. [[link](#)]
  - It reached an audience of over 44 million people, and the University of Bath PR team (via their media monitoring system) estimated it would have cost over £400,000 in marketing and advertising to get the same impact.
  - Picked up around the world by dozens of media outlets, including publishers in Venezuela, Hong Kong, Zimbabwe, Australia, China, the U.S., and Sri Lanka
  - Article was republished in a range of different newspapers including, but not limited to, Big News Network and Menafn.
  - Article was published on Wales Online, one of Wales's most influential media broadcasters. [[link](#)]
- University of Bath, IPR (Institute for Policy Research) blog (2020). *Responding to and recovering from supply chain disruptions such as COVID-19*, (with Jas Kalra, Mehrnoush Sarafan, Rehema Msulwa, Joe Harrison, Mike Lewis and Graeme Yardley), April 2020. [[link](#)]
- APM's 'Project' Journal (2019). *Swimming with the big fish*, (with Jas Kalra), pp. 64-67, Autumn 2019.
- National Centre for Universities and Business (NCUB) (2019). *HPC: Orchestrating industrial collaboration to address UK's economic and social challenges*, (with Veronica Hope Hailey, Jas Kalra and Mehrnoush Sarafan), February 2019. [[link](#)]
- INCH Magazine (2019). *Why marvels of engineering require miracles of project management*, (with Jas Kalra), Inchbyinch.de, Volume 20, January 2019. [[link](#)]
- University of Bath, IPR (Institute for Policy Research) blog (2018). *Leveraging supply chain to tackle Brexit: Opportunities and challenges for firms and industrial strategy*, (with Jas Kalra and Phil Tomlinson), December 2018. [[link](#)]
- Birmingham City University, Centre for Brexit Studies, blog (2018). *Leveraging supply chain to tackle Brexit: Opportunities and challenges for firms and industrial strategy*, (with Jas Kalra and Phil Tomlinson), December 2018.
- Straße und Autobahn (2018). *Vergabe von Leistungen der Strassenerhaltung: Zwischen Kompetenzverlust and Effizienzgewinn (Procurement of road maintenance: Between knowledge loss and efficiency gains)*, (with Hess, R.; Hartmann, A.; Aijo, J.; Altamirano, M. and Bles, T.), Vol. 69 No. 11, November 2018 (in German).
- University of Bath blog (2018). *SMEs and supply chains: Can they get ahead of the curve?*, (with Jas Kalra), November 2018. [[link](#)]
- The Conversation (2018). *Why marvels of engineering require miracles of project management*, (with Jas Kalra), October 2018. [[link](#)]
  - Editor's Pick of the Week - [[link](#)]
  - Article was republished in a range of different newspapers including, but not limited to, Pakistan & Gulf Economist and Menafn.
  - Article was published on Channel News Asia, one of Asia's most influential media broadcasters.
  - Article was published on CityMetric and attracted over 14k readers in 2 days.
- The Conversation (2018). *Why hospital architects need to talk to nurses*, August 2018. [[link](#)]
  - Editor's Pick of the Week - [[link](#)]
- Retail Gazette (2018). *What's behind the surge in collaborations in retail?* (with Jas Kalra), July 2018. [[link](#)]
  - Editor's Pick of the Week
- University Business (UB) (2018). *'Golden triangle' essential to deliver social and economic benefits to UK*, July 2018, (p.46). [[link](#)]

- The Conversation (2018). *How to not run out of beer (or soft drinks, or chicken) – by supply chain experts*, (with Jas Kalra), June 2018. [[link](#)]
  - Article was published on RTE, Ireland’s public service broadcaster - [[link](#)]
  - Article was republished in 1 national (iNews) and 138 regional newspapers including, but not limited to, *Edinburgh Evening News, Yorkshire Post, Halifax Courier, Eastbourne Herald, The Shields Gazette, The Scotsman, Midhurst and Petworth Observer, and Ballymena & Antrim Times.*
  - It has attracted over 14.5k readers within a 2-week period of publication.
- Edquarter (2018). *Call for ‘golden triangle’ to boost economy*, May 2018.
- National Centre for Universities and Business (NCUB) (2018). *Unlocking social and economic value in megaprojects through the ‘Golden Triangle’*, (with Jas Kalra and Brian Squire), May 2018. [[link](#)]
- Supply Management magazine – CIPS (2018). *How to adapt and achieve supply chain value creation*, (with Meriem Bouazzaoui and Brian Squire), April 2018.
- CIPS (2014). *Story on my achievement of gaining Fellowship status of the Chartered Institute of Procurement & Supply at the age of 33*; published to over 115,000 CIPS members, April 2014.
- SILF Supply Chain Outlook (2014). *Betalning utifrån prestation inom offentlig service: Vad är det som krävs? [Paying for performance of public services: What does it take?]*, (with Selviaridis, K.; Glas, A.H. and Essig, M.), No.5, November 2014, pp. 28-29 (in Swedish).
- Supply Business - CIPS (2014). *Performance principles*, (with Selviaridis, K.; Glas, A.H. and Essig, M.), Vol. 2 No. 4, September 2014, pp. 20-21.
- In-Procurement Magazine (2014). *Sustainability in energy-intensive industries: Moving forward*, (with Yalabik, B.), Vol. 4, August 2014.
- CIPS Knowledge Site (2014). *Performance-based contracting across public and private organisations: Taking stock*, (with Glas, A.H.; Selviaridis, K. and Essig, M.), July 2014.
- Supply Management magazine – CIPS (2013). *Complex capital projects without the complications*, August 2013. (distribution to over 115,000 supply and purchasing professionals around the world)
- The Partner (2013). *Procuring complex performance across public and private sectors: The importance of contracts and collaboration to deliver value*, The Partner, PSL – Building Business Relationships, May 2013.

### **Quotes/expert insights:**

- Metro (2023). *Why we are seeing empty supermarket shelves in the UK but Europe isn’t.* February 2023 [[link](#)]
- CIPS Supply Management (2022). *How ‘Grinch bots’ are corrupting your stock.* August 2022. [[link](#)]
- The Times – Raconteur (2021). *ESG raises the stakes for supply-chain risk and reward.* October 2021. [[link](#)]
- Le Devoir (2021). *Après le Brexit, les ruptures dans les chaînes d’approvisionnement.* September 2021, Canada (in French). [[link](#)]
- The Times – Raconteur (2021). *Black swan attack: Can world trade take any more trauma?*, August 2021. [[link](#)]
- SouthWest Business Insider (2021). *Nuclear reactions*, January 2021.
- The Times – Raconteur (2020). *A chance to reset for the food sector – Politics of risks and response*, August 2020. [[link](#)]
- Institute of Mechanical Engineers (2020). *Drones spot dangerous defects to minimise construction disruption*, March 2020. [[link](#)]
- The Times – Raconteur (2020). *Small matters in the big picture*, February 2020. [[link](#)]

- CoreInsights (WBS) (2020). *How to manage your supply chain's carbon footprint*, January 2020. [[link](#)]
- Boughton's Coffee House (2019). *Mitigate the impact of volatile/weak sterling*, December 2019.
- The Times – Raconteur (2019). *Collaboration is key for supply chain innovation*, March 2019. [[link](#)]
- The Global Coffee Report (2019). *Coffee after Brexit*, March/April 2019.
- The Times – Raconteur (2019). *AI is a key strategic differentiator*, February 2019. [[link](#)]
- SouthWest Business Insider (2019). *Building a nuclear family*, January 2019.
- The Times – Raconteur (2018). *Future of engineering 2018 - What skills do the engineers of the future need?*, December 2018. [[link](#)]
- SouthWest Business Insider (2018). *Leading by example*, November 2018. [[link](#)]
- Healthcare Executive (2018). *Are public-private partnerships a healthy outsourcing option for healthcare?*, November 2018. [[link](#)]
- SouthWest Business Insider (2018). *Flying into turbulences?*, October 2018. [[link](#)]
- NatWest live (2018). *How to build a responsible supply chain*, October 2018.
- Forbes (2018). *A smarter world: How AI, the IoT and 5G will make all the difference*, September 2018. [[link](#)]
- The Epoch Times (2018). *Malaysia may limit foreign residents in \$100B development near Singapore*, September 2018. [[link](#)]
- The Times – Raconteur (2018). *Responsible Business – Restorative business revolutionising carbon use*, September 2018. [[link](#)]
  - *Hard copies of the report were distributed at the World Economic Forum [UN Sustainable Development Impact Summit](#), New York, USA, 24-25th September.*
- The Times – Raconteur (2018). *Future of Manufacturing – Augmented reality's vision for manufacturing*, August 2018. [[link](#)]
- The Times – Raconteur (2018). *Future of Manufacturing – What Trump's tariffs could mean for manufacturing*, August 2018. [[link](#)]
- The Epoch Times (2018). *Malaysia cancels megaprojects under China's OBOR to save country from debt*, August 2018. [[link](#)]
  - *Appeared in the online version of The Epoch Times in Asia*
  - *Appeared on the front-page of The Epoch Times New York edition*
- Supply Management magazine – CIPS (2014). *The art of persuasion*, July 2014. (*distribution to over 115,000 supply and procurement professionals around the world*)
- Le Journal de Montreal (2014). *Les Anglais impliqués dans les PPP au Québec*. March 2014 (in French). [[link](#)]

## **Wider Engagement**

---

I have organised business leader and policymaker workshops, given keynote speeches and presentations in the UK, Europe and worldwide, provided consulting activities, contributed to industry and policy briefings and reports, as well as developed and delivered executive training for senior managers and directors.

### **Business leader and policymaker workshop organisation: (selected)**

- Co-organiser and panellist of the event '*Decarbonisation - Future research themes and funding*' for the EPSRC/Innovate UK visit to the University of Bath; 80 participants; September 2022 in Bath, United Kingdom.

- Co-organiser (with Veronica Hope Hailey) and chair of the event '*Orchestrating industry collaboration*' as part of the HPC Supply Chain Innovation Lab event series; 140 participants; February 2019 in London, United Kingdom.
  - *Panellists and speakers included, but were not limited to, CEOs and Directors from Hinkley Point C (HPC), High Speed 2 (HS2), Thames Tideway, Infrastructure Project Authority (IPA) and BEIS*
  - *Multiple articles published after the event (please see 'Media engagement' section)*
- Co-organiser (with Veronica Hope Hailey) and chair of the event '*The golden triangle of business, government and academia – challenges and benefits*' as part of the HPC Supply Chain Innovation Lab and 'Looking Further' event series; 119 participants; April 2018 in Bath, United Kingdom.
  - *Multiple articles published after the event (please see 'Media engagement' section)*
- Co-organiser (with Fotios Petropoulos) and chair of workshop '*Forewarned: An event for the sceptical forecaster*' as part of the HPC Supply Chain Innovation Lab event series; 56 participants; October 2017 in London, United Kingdom. –
  - *Publication after event 'How to make the most of forecasting' in Supply Management (CIPS; 160,000 members); 27<sup>th</sup> October 2017. [[link](#)]*
- Co-organiser (with Nigel Caldwell and Mickey Howard) of the '*Procuring Complex Performance (PCP) 3*' event 2011 in Reading, United Kingdom.
- Co-organiser of two ECHAA (European Centre for Health Assets and Architecture) policy debates on '*The impact of the economic crisis on health infrastructure*' in Berlin (2010)
- Co-organiser of two ECHAA (European Centre for Health Assets and Architecture) policy debates on '*Public Private Partnerships*' in London (2009)
- Co-organiser (with Nigel Caldwell and Mickey Howard) of the '*Procuring Complex Performance (PCP) 2*' event 2009 in Bath, United Kingdom.

#### **Industry and policy briefings & reports:**

- (*ongoing*) Writing '*Innovation and Supply Chain Strategy*' for EDF's Sizewell C project (£20bn, new nuclear power station), Feb 2024 – current.
- Written and disseminated business report, summarising key findings from a 5-year study with EDF's Hinkley Point C (HPC) and partners - '*Initiating, Managing and Leading Large Projects*', 2023.
  - *The report and research insights will be disseminated to key stakeholders such as HPC project, Sizewell C (SZC) project, the nuclear industry in the UK, and key business and policy stakeholders in the Southwest of England (e.g. National Highways; Bristol Airport).*
- Contributed to Innovate UK Technical White Paper '*Feasibility study into the use of AI/ML to improve outcomes for SMEs in government contracting*' (with Cimple, AWS and Eversheds Sutherland), August 2023
- My own research on public-private partnerships (i.e. Roehrich et al., 2014) formed the basis of the World Health Organization (WHO) report on '*Public-private partnerships for health care infrastructure and services: Considerations for policy makers in Ukraine*', July 2022. [[link](#)]
- Provided insights and detailed contribution to an industry/government report: '*A systems approach to infrastructure delivery*' (2020) - Institution of Civil Engineers (ICE), December 2020. [[link](#)]
- Provided insights and detailed contribution to an industry/government report: '*Maximising social value from infrastructure projects*' (2020) – a research project co-funded by the Institution of Civil Engineers (ICE) and Useful Projects (p.34), June 2020. [[link](#)]
- Provided insights and detailed contribution to an industry/government report: '*Constructing Excellence delivered with bre* (2020). *Procuring for productivity* –

*Transforming procurement to become the enabler*. CE nuclear productivity series volume 4; Constructing Excellence. [[link](#)]

- Authored detailed report for EDF's Sizewell C (SZC) project (new nuclear power plant) on 'Cooperation vs. competition for large projects' to inform EDF directors' decision making, October 2020.
- Provided insights and detailed contribution to an industry/government report: Lydiard, S. (2019). *Buying the Future: How the public sector can unlock innovation, generate genuine competition and increase skills and capabilities*. DragonGate.
- Provided insights and detailed contribution to an industry/government report: Frazer-Nash Consultancy report (2018). *Nuclear sector capability of the South West of England*. FNC 57481/47468R.
- Written and disseminated policy report: Dowdeswell, B.; Kyriakos, S. and Roehrich, J.K. (2011). *Development of healthcare structures in Brandenburg region (Germany)*. Semmelweis Egyetem. Available under: [www.tankonyvtar.hu](http://www.tankonyvtar.hu). [All authors contributed equally to the work and are co-first authors]
- Written and disseminated policy report: Roehrich, J.K. and Dowdeswell, B. (2011). *Health investments using structural funds: EUREGIO III case study – Brandenburg, Germany and Sicily, Italy*. EUREGIO III project – Work package 5: Case material.

Apart from the industry and policy briefings and reports, I have regular discussions and share insights with business leaders and policymakers (local, national and international).

**Keynote speeches, presentations & panel discussions:** (*selected*)

- Keynote speech: Hult International Business School online session: 'The good, the bad and the ugly' – keynote for senior managers and directors (Exec MBAs) interested in project management; 14<sup>th</sup> June 2021.
- Keynote presenter: Imperial College London online session: '*Opportunity and Value: Supply Chains and SMEs in Modular Construction*' (with Professor Jennifer Whyte – Imperial College London; Centre for Systems Engineering and Innovation - CSEI); 4<sup>th</sup> November 2020.
- Keynote presenter: Forward Institute online series (Discovery session): '*Local economic recovery from Covid19: The responsibility that organisations have for SMEs, supply chain and communities*' (with Professor Veronica Hope Hailey - University of Bath); 15<sup>th</sup> July 2020.
- Keynote presenter: Bath Royal Literary and Scientific Institution (BRLSI) online series: '*The importance of supply chains and their fragility*' (with Professor Phil Tomlinson, Dr Jas Kalra and Dr Mehrnoush Sarafan - University of Bath); 24<sup>th</sup> June 2020.
- Keynote presenter: Sino-Bridge International; Bank of Guangzhou, China, London/UK; June 2019; Presentation: '*Public-private partnerships: Lessons learnt from the UK & EU experience*'.
- Engage: Public Engagement in Practice – poster and video presentations, 15<sup>th</sup> May 2019; University of Bath.
- Keynote presenter: Collaborative pairs with the University of Bath & EDF Energy at the CBI '*Innovation: Business Insight Conference*', Renishaw Innovation Centre, Gloucestershire, 23<sup>rd</sup> May 2018.
- Sino-Bridge International; Bank of Guangzhou, China, London/UK; September 2017; Presentation: '*Public-private partnerships: Lessons learnt from the UK & EU experience*'.
- International Centre for Parliamentary Studies (ICPS), London/UK; March 2015; Presentations: '*PPPs in healthcare: Lessons learnt from EU & NHS experience*'.
- Procurement Leaders Conference; November 2014; Presentation: '*Leading complex procurement arrangements and supply chains*'.

- International Centre for Parliamentary Studies (ICPS), London/UK; November 2014; Presentations: '*Public Private Partnerships: Lessons learnt from EU & UK experience*'.
- International Centre for Parliamentary Studies (ICPS), London/UK; November 2014; Presentations: '*PPPs in healthcare: Lessons learnt from EU & NHS experience*'.
- International Centre for Parliamentary Studies (ICPS), London/UK; April 2013; Presentation: '*Are public-private partnerships a healthy option? Addressing emerging (healthcare) challenges*'.
- 15<sup>th</sup> European Health Forum Gastein, October 2012; Presentation: '*New generation PPPs. What they need to deliver to meet the emerging healthcare challenges*' (with Barlow, J. and Wright, S.).
- CADER (Communities for Advanced Distributed Energy Resources) conference; April 2010; Presentation: '*Delivery models for integrated utility provision*'. La Jolla/CA, USA.

### **Executive education & consulting experience:**

I put my research into practice through delivering executive education and capability development modules (in English and German) in areas such as: complex capital projects and procurement arrangements, supply chain management, contract negotiation and management, and public-private partnerships. I have worked with organisations such as the NHS Purchasing & Supply Agency, Scottish Government, Heathrow Airport Ltd., Ministry of Defence, Sellafield Ltd., Department for Transport and GKN. I have also developed and delivered executive education modules in the area of complex capital projects and procurement for the Chartered Institute of Procurement & Supply (CIPS), the largest professional institute in the world for procurement and supply management professionals. I have provided consulting expertise in supply chain management and large project areas to companies such as Augusta Westland (aerospace) and EDF – Sizewell C (energy, nuclear).

### **Academic Leadership & Management**

---

I have demonstrated significant leadership and management skills by, for example, leading initiatives with regards to managing research centres, managing multiple, highly ranked undergraduate programmes, serving on departmental and university committees, promoting and supporting knowledge exchange (between academia, business leaders and policymakers), hosting world-class researchers, driving internationalisation of research and teaching agendas and fostering student recruitment. I am actively developing and nurturing internal and external academic, industry leaders and policymaker networks of benefit to the University of Bath and the School of Management such as the relationships with the Chartered Institute of Procurement & Supply (CIPS), Amazon, EDF and Porsche Motorsport. I have also led further internationalisation of the School of Management (University of Bath) through the development of international research and student exchange collaborations with leading universities.

#### **University of Bath** (*selected*)

- |                |   |
|----------------|---|
| 2023 - present | <b>Prospective MBAs</b> – Recruitment and retention of prospective MBAs   |
| 2023 - present | <b>REF2029 Impact Case</b> – Author of an impact case to be included in the next REF submission by the University of Bath |
| 2023 - present | <b>ESRC Impact Acceleration Account (IAA) Programme Board</b> (University of Bath) - Member                               |
| 2023 - present | <b>Festival of Social Science (University of Bath)</b> – Committee member (representing the School of Management)         |

2022 - present	<b>Academic Secondment Scheme</b> (University of Bath) – Committee member (representing the School of Management)
2022 - present	<b>School of Management Executive Board</b> (University of Bath, School of Management) – Member (representing the IDO Division)
2022 - present	<b>Knowledge Exchange (KE) &amp; Impact Director and Expert</b> (University of Bath)
2022 - 2024	<b>Impact Assessment Group (IAG)</b> (University of Bath) – Member
2021 - present	<b>Employability &amp; Business Engagement Group</b> (University of Bath, School of Management) – Member
2021 - present	<b>Research &amp; Knowledge Exchange Committee</b> (University of Bath, School of Management; at university and school levels) – Member <ul style="list-style-type: none"> <li>• <i>Provided detailed support and input to the University of Bath's outstanding KEF submission; my specific focus was on the section called 'Working with Businesses'</i></li> </ul>
2021 - 2022	<b>Annual University of Bath - School of Management PhD alumni event</b> – Founder, organiser and panel chair
2021 - 2022	<b>AACSB accreditation report</b> (University of Bath, School of Management) – Author of key sections on research, knowledge exchange and student engagement
2021	<b>EQUIS accreditation report &amp; meetings</b> (University of Bath, School of Management) – Author for the key chapter entitled 'Connections with practice' (University of Bath, School of Management); granted maximum extension of 5 years
2020 - 2021	<b>Founder and organiser</b> of the 'SoM Virtual PhD Presentation Series' & 'Research Methods Panel Discussions and Videocasts'
2019 - 2020	<b>Research Independence Panel</b> (University of Bath, School of Management) - Member
2017 – 2022	<b>Director, HPC Supply Chain Innovation Lab</b> <ul style="list-style-type: none"> <li>• <i>Managing large research funding by EDF Group to conduct leading edge research into the management of major projects and supply networks</i></li> <li>• <i>Providing a platform for international thought leadership to connect business leaders, policymakers and academics in the fields of supply chain, innovation and major projects</i></li> <li>• <i>Conducting academically rigorous and highly relevant commercial and public policy-based research with regards to complex supply chains and major projects</i></li> <li>• <i>Producing impactful media pieces, writing award-winning teaching cases as well as developing and delivering exec education modules</i></li> <li>• <i>Nurturing close relationships between key business leaders, policymakers and leading academics for the benefits of the university</i></li> <li>• <i>Driving and further developing an appreciation and understanding of key management issues faced by complex supply chains and major projects amongst students, practitioners and policymakers</i></li> <li>• <i>Developing collaborations with leading academics, public, private and professional organisations to support the HPC Lab's ambitious research and impact agenda</i></li> </ul>
2017 – present	<b>Professorial Board</b> - Member
2016 – 2017	<b>School's Learning Teaching and Quality Committee (SLTQC)</b> – Member

- 2016 – 2019 **Organisation, People and Culture Work Stream** (School of Management) - Member
- 2016 **Degree Apprenticeships Steering Committee** - Member
- 2016 – 2017 **UG Leaders Team, School of Management** - Member
- 2015 – present **External referee for hiring and promotion committees** (e.g. UK - Bayes Business School; Loughborough University; Newcastle Business School; University College London; University of Sussex, Business School; Warwick Business School; World – e.g. University of Melbourne and University of Sydney, Australia; BI Norwegian Business School, Norway; Simon Fraser University, Beedie School of Business, Canada; Politecnico di Milano (POLIMI) University, Italy; University of Business and Technology, Jeddah, Saudi Arabia)
- 2015 **Post-project evaluator/consultant** - Olympic Legacy Swimming Pool project at the University of Bath
- 2014 – 2017 **Director of Studies:** Management Suite (BSc in Management (3&4-year), BSc International Management and BSc Management with Marketing)
- *Inaugural Director of Studies for over 450 UG students; taking a leading role in the strategic development of the UG Management Suite programmes through driving a research-led educational strategy and ensuring operational standards including revisions of programme specifications and UG programme review deliveries (programmes are ranked in the TOP 3 of UG management programmes in the UK)*
  - *Initiating innovative curriculum developments and teaching methods, including the design and delivery of new educational units*
  - *Carrying out strategic and leadership functions that contribute to the long-term development and well-being of the UG programmes, including membership of multiple decision-making committees*
  - *Establishing student peer mentor and buddy programme; introducing academic awards sponsored by leading international companies (e.g. Accenture Award; BMT Hi-Q Sigma Award); initiating student driven unit option fairs and presentations*
  - *Close liaison with Academic Student Representatives and Heads of Division across the School of Management for further UG programme development*
  - *Establishing high-quality placements (e.g. Innocent Drinks, Porsche Motorsport) and exchange opportunities (e.g. Australia, South Korea)*
- 2014 - present **Academic Mentor**, acting as a mentor to junior faculty in the School of Management
- *Supporting mentee in preparing an 'action plan' outlining motivation and goals with regards to research, teaching and administrative activities*
  - *Meeting on a one-to-one basis to review mentee's progress towards desired career goals*
  - *Deploying questioning techniques to facilitate mentee's own thought process in order to identify solutions and actions*
  - *Sharing relevant academic experiences and encouraging autonomous and enquiry-based learning*

2013 - 2015	<p><b>Director, Centre for Research in Strategic Purchasing and Supply (CRiSPS)</b></p> <ul style="list-style-type: none"> <li>• <i>Bringing together over 20 School of Management colleagues and international scholars in the field of strategic purchasing and supply chain management</i></li> <li>• <i>Conducting academically rigorous and highly relevant commercial and public policy-based research in strategic purchasing and supply management</i></li> <li>• <i>Driving and further developing an appreciation and understanding of key strategic purchasing and supply management issues amongst students, practitioners and policymakers</i></li> <li>• <i>Maintaining and further developing collaborations with public, private and professional organisations to support the centre's research, funding and impact agenda</i></li> </ul>
2013 - 2015	<p><b>Liaison between University of Bath, School of Management and the Chartered Institute of Procurement &amp; Supply (CIPS)</b></p> <ul style="list-style-type: none"> <li>• <i>Ensuring accreditation for MBA and MSc programmes to achieve MCIPS/Chartered Status professional status</i></li> <li>• <i>Increasing awareness of procurement and supply careers for School of Management students</i></li> <li>• <i>Establishing prizes for MSc and MBA Supply Management courses</i></li> </ul>
2013 - 2014	<p><b>Director of Studies: International Exchange</b></p> <ul style="list-style-type: none"> <li>• <i>Responsible for over 150 incoming and outgoing exchange students per year</i></li> <li>• <i>Delivering targeted presentations to students and partnering exchange institutions</i></li> <li>• <i>Strengthening existing relationships with leading international universities in Asia, Europe and North-America and creating new partnerships with leading academic institutions such as Bocconi (Italy), HEC Montréal (Canada), Illinois (USA), Stockholm University (Sweden) and Yonsei (South Korea)</i></li> <li>• <i>During my tenure, applications for UG students wishing to go on exchange increased by over 25% due to increased representation of international activities at student-facing events (e.g. International Fair), targeted presentations to UG students and further improvements to online (Moodle) offerings</i></li> </ul>
2012 - present	<p><b>Internal Peer Reviewer for funding proposals</b> – University of Bath</p>
2012 - 2013	<p>Founder and organiser of the 'IDO PhD Conference'</p>
2011 - present	<p><b>Chair and member of multiple hiring committees and job interview panels for academic</b> (e.g. Research Fellow, Senior Teaching Fellow, Assistant/Associate/Professor) <b>and professional staff</b> (e.g. UG Placement Officer; Impact Programme Manager)</p>
2011 - present	<p><b>Undergraduate Tutor</b>, SoM, University of Bath</p>
2011 - present	<p><b>Student recruitment for SoM UK programmes and Open Day Representative</b>, University of Bath</p>
2011 - 2014	<p>Presenter of 2h Pre-MBA session 'The importance of projects to realise innovation'</p>
2011 - 2014	<p>Postgraduate student experience enhancement – Co-founder and organiser of weekly postgraduate students-SoM faculty basketball events</p>
2011 - 2014	<p>MSc programmes – Research Dissertation Coordinator</p>

- 2011 - 2013 Member of Research Student Committee, SoM, University of Bath (including chairing PhD transfer examination meetings)
- 2011 - 2013 Supporting Research Exercise Framework (REF) impact case study writing, University of Bath

**Imperial College London**

- 2009 - 2010 Founder and organiser of the 'Qualitative Research Workshop Series', Imperial College Business School
- 2009 - 2010 Member of multiple hiring committees and job interview panels for professional staff

**Languages**

---

English: fluent, German: mother tongue, French: basics

## Referees

---

### **Professor Michael A. Lewis**

*Professor of Supply Strategy*

Information, Decision and Operations (IDO)  
Division; School of Management  
University of Bath

Claverton Down  
Bath, BA2 7AY / UK

e: [m.a.lewis@bath.ac.uk](mailto:m.a.lewis@bath.ac.uk)

### **Professor Gerard George**

*Tamsen and Michael Brown (B'94) Family  
Professor of Entrepreneurship and  
Innovation & Group Managing Director at  
International Medical University (Malaysia);  
former Editor of the Academy of  
Management Journal (AMJ)*

McDonough School of Business,  
Georgetown University

37th and O Streets NW  
Washington, DC 20057 / USA

e: [gerard.george@georgetown.edu](mailto:gerard.george@georgetown.edu)

### **Professor Niels Noorderhaven**

*Emeritus Professor of International  
Management*

Tilburg School of Economics and  
Management  
Tilburg University

Warandelaan 2  
5037 AB Tilburg / The Netherlands

e: [n.g.noorderhaven@tilburguniversity.edu](mailto:n.g.noorderhaven@tilburguniversity.edu)

### **Professor Andrew Davies**

*Professor of Innovation Management  
RM Phillips Freeman Chair in Innovation*

SPRU - Science Policy Research Unit  
University of Sussex

Jubilee Building  
Brighton, BN1 9RH/ UK

e: [andrew.davies@sussex.ac.uk](mailto:andrew.davies@sussex.ac.uk)

### **Professor James Barlow**

*Professor in Technology and Innovation  
Management; Associate Director of Imperial  
College Health Partners; President of the  
International Academy for Design and Health*

Imperial College Business School,  
Imperial College London

South Kensington Campus  
London, SW7 2AZ / UK

e: [j.barlow@imperial.ac.uk](mailto:j.barlow@imperial.ac.uk)

### **Professor Christine M. Harland**

*Emeritus Professor of Purchasing and  
Supply Management*

School of Management  
Politecnico di Milano

Piazza Leonardo da Vinci, 32  
20133 Milano MI / Italy

e: [harland\\_c@sky.com](mailto:harland_c@sky.com)