

CURRICULUM VITAE

EDUCATION:

- 01.01.16-23.10.20 **PhD** in Social Sciences/ Salamanca, Spain
Faculty of Social Sciences/Department of Applied Economy/University of Salamanca/ Dissertation:
“South-South Cooperation in Latin America during the XXI century: the case of Ecuador 2000-2015”
- 01.08.11-15.03.13 **Master** in International Development Policy/ Seoul, South Korea Graduate
School of International Studies / Seoul National University (SNU)
- 01.09.09-18.01.12 **Master** in International Relations/ Quito, Ecuador
Faculty of International Relations/Latin American Faculty of Social Sciences (FLACSO
Ecuador)
- 01.09.04- 10.03.08 **Bachelor** in Arts, Modern Languages and International
Affairs / Quito, Ecuador
Faculty of Communication, Pontifical Catholic University of Ecuador (PUCE)

CURRENT POSITIONS:

- 22.05.2025 – present **Postdoctoral Research Fellow** – Ca’ Foscari University of Venice. Department of
Comparative Linguistic and Cultural Studies, Scientific-disciplinary sector: History and Institutions of
the Americas. According to Decreto MUR n. 47, PNRR – Missione 4. Project description: “EU-LAC
Relations in Times of US-China Confrontation: Explaining the Discrepancy between Pro-China
Rhetoric and Pragmatic Actions of Peripheral Countries in Multilateral Forums”
- 01.12.23-31.12.24 Maternity leave (one child born on 22.12.23)
- 01.11.20-30.05.2025 **Postdoctoral-Researcher**/Nürnberg, Germany
Chair of International Business and Society Relations with focus on Latin America/Department of
Social Sciences/Friedrich-Alexander-Universität Erlangen-Nürnberg (FAU) / Description: Researcher
EU-funded bi-regional project Jean Monnet "The reconfiguration of the EU presence in Latin America
(EUinLAC)". Topic: the EU-LAC relations in times of China-USA competition.
- 01.03.22 – present **Consultant and Land Analyst trainer** /Bonn, Germany
Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) /Description: Training German experts
and executives in international cooperation, development policies with tailored information for the
Ecuador case.
- 28.11.24 Language **teacher** /Erlangen, Germany
Steuben Sprachschule Institute/ Description: offer training courses on Spanish for Business and Spanish
for Culture and travel.
- 01.06.20-present Language **teacher**/Nürnberg, Germany
Sprachschule Aktiv Institute / Description: offer training courses on Spanish for Business and Spanish
for Culture and travel.

PREVIOUS POSITIONS:

- 01.01.16-31.12.2018 **Associate researcher** at the Latin American Faculty of Social Sciences (FLACSO
Spain)
Department of Political Science/ Salamanca-Spain/ Description: Coordinating academic activities such
as seminars, symposia, congresses (CEISAL, ICA), and conferences within the field of Political Science
under the guidance of Dr. Manuel Alcántara.
- 01.01.17-30.07.17 **Associate researcher** at the Latin American Faculty of Social Sciences (FLACSO
Ecuador)
Faculty of International Relations /Salamanca, Spain / Description: coordinating academic and logistic
activities for the CEISAL panel “Regional processes in LA between rhetoric and pragmatism in the 21st
century”.

- 01.06.13-31.12.15 **Project Coordinator** of International Cooperation
Korean International Cooperation Agency (KOICA)/Quito-Ecuador/ *Description:* Managing nationwide development projects encompassing negotiation, selection, execution, monitoring, and evaluation phases, with a \$20 million budget spanning four years across energy, health, education, and capacity building sectors. Additionally, overseeing a team of four to manage the Volunteer Program, Scholarship Program, and Expert & Professional Trainings.
- 01.08.13-31.10.13 **Consultant** for the San Martín National University (UNSAM)
Faculty of International Relations/Buenos Aires-Argentina/ *Description:* Leading the "Dynamics of political and economic cooperation in Iberoamerica" project, which involves mapping national actors and governmental institutions engaged in International Cooperation in Brazil and Venezuela.
- 01.02.13-30.05.13 **Analyst** for International Cooperation
National Secretariat for Higher Education -SENESCYT / Quito-Ecuador/ *Description:* Leading negotiations with bilateral and multilateral agencies, formalizing Memorandums of Understanding in science and technology domains. Ensuring alignment and harmonization of international cooperation projects in line with Ecuador's development priorities.
- 01.08.10-30.07.11 **Consultant** in International Cooperation
Technical Secretariat for International Cooperation – SETECI/Quito-Ecuador/ *Description:* Facilitating the formulation of the "Ecuadorian Strategy for South-South Cooperation," with a focus on assisting local governments in consolidating cooperation priorities. Also, coordinating national workshops on to build a SSC regional agenda, bringing together representatives from LAC governments and regional organizations.
- 01.09.09-18.01.12 **Research assistant** at the Latin American Faculty of Social Sciences (FLACSO) Ecuador
Department of International Relations/Quito-Ecuador/*Description:* Contributing to academic articles for "Cooperamos," published by SETECI, and "Linea Sur," by the Ministry of Foreign Affairs of Ecuador, while also preparing reports on South-South cooperation and regionalism in Latin America.
- 01.09.08-30.08.09 **Analyst** on migration
Ministry of Foreign Affairs of Ecuador/Department of Migration/ Sucumbíos-Ecuador / *Description:* Evaluating applications for refugee status and coordinating activities and workshops on human rights issues with UNHCR, and partner institutions: Ministries, NGOs, Jesuit Refugee Service, HIAS, and IOM.

INTERNATIONAL MOBILITY DURING DOCTORAL STUDIES:

- 01.11.17-29.02.18 **Advisor** for International Cooperation
Dominican Institute for Integral Development (IDDI) / Sto. Domingo-Dominican Republic/
Description: Fostering Public-Private Partnerships (PPP) aligned with national development priorities for sustainable development, and crafting collaboration projects with civil society, local government, and the private sector.
- 01.08.17-30.11.17 **Visiting researcher** at the German Institute for Global and Area Studies (GIGA) Institute for Latin American Studies (ILAS-GIGA)/ Hamburg-Germany/ *Description:* Leading research on "South-South Cooperation in Latin American foreign policies: the case of Ecuador 2000-2015" while fostering academic and scientific collaboration with partner institutions.
- 01.08.16-30.11.16 **Visiting researcher** at the German Institute for Global and Area Studies (GIGA) Institute for Latin American Studies (ILAS-GIGA)/ Hamburg-Germany/ *Description:* getting trainings in research methodologies in the field of international relations.

TEACHING ACTIVITIES:

- 01.03.2023-2024 **Lecturer.** Topic: International Business Relations (IBR). Friedrich-AlexanderUniversität Erlangen-Nürnberg (FAU). Germany

FELLOWSHIPS:

- 2019-2022 **Postdoctoral** scholarship to develop academic research in the field of International Relations /By the Katholischer Akademischer Ausländer Dienst (KAAD) / **Germany** / Aprox. €60.000.
- 2016-2018 **Doctoral** Scholarship to pursue studies at Salamanca University/ By Santander Bank and Salamanca University/ **Spain** / Aprox. €20.000
- 05-07.10.2016 **Academic training** at the “Global Governance Academy” in *Florence-Italy*. I participated in the forum “Reassessing Latin American integration: entering a new stage?”
- 2011-2013 **Master** studies scholarship to pursue studies in International Development Policies/Korean International Cooperation Agency (KOICA)/ **South Korea** / Aprox. € 35.000
- 2009-2011 **Master** studies scholarship to study International Relations/ By the Faculty for Latin American Studies (FLACSO)/ **Ecuador** / Aprox. \$ 15.000
- 2011 Young American **leaders Fellowship**: identity and leadership/ By the Forum des jeunes ambassadeurs de la francophonie des Amériques/ **Montreal-Canada** / Aprox. \$ 3.000 2004-2008 Scholarship for cultural engagement / By the PUCE/ **Ecuador**/ 20% tuition fee reduction

AWARDS:

- 2022 Distinguished **Honorary Appointment** by KAAD, as the Ambassador of the Latin American region to represent scholarship holders in the Congresses held in Zimbabwe and Tanzania.
- 2011 Distinguished **Leadership Honors** as "Jeune Ambassadrice de la Francophonie des Amériques". Conferred by the Organisation internationale de la Francophonie (OIF). Montreal, Canada
- 2011 **Honorary Appointment** as Official Representative of the Ecuadorian Government. Conferred by the Technical Secretary of International Cooperation, Government of Ecuador. In recognition of fostering a valuable exchange of developmental insights with South Korea

ORGANISATION & PARTICIPATION IN SCIENTIFIC MEETINGS:

- 30.06.2025 **ICA** Novi Sad – Serbia (Forthcoming)
Panelist “Between rethoric and pragmatism: voting behavior in Latin America in times of USChina confrontation”
- 24.05.2024 **NOLAN** Copenhage-Dennmark
Panelist “EU-LAC relations in times of US-China competition”
- 28.07.2022 **KASSA conferences** *Dar es Salam – Tanzania*
Invited to attend the seminars on Things have a Price, People have a Dignity” by Pope Francis
- 21.07.2022 **Arrupe Jesuit University Harare-Zimbabwe** Invited to attend the seminars on “The Involvement of the Church in Societal Processes in Africa”
- 13.06.2022 **CEISAL Helsinki – Finland**
Panelist “Power transition: China and USA in Latin America”. 15.08.2022
- WISC Buenos Aires – Argentina**
Panelist “Power transition: China and USA in Latin America”. 19-23.10.2020
- FLACSO Quito-Ecuador.**
Panelist “The Political Alignment of Latin American Countries to the Hegemonic Influence of the United States and the Emerging Power of China: a Realist perspective”.
- 29-31.07.2019 **CEISAL Bucarest-Rumania.**
Panelist “South American Foreign Policy towards the hegemonic presence of the United States and the emerging power of China”. 23-26.05.2018 **LASA Barcelona-Spain.**
Panelist “Reconfigurations of power: challenges of South-South cooperation in Latin America”.
- 08.02.2018 **FLACSO Dominican Republic.**

Panelist “International cooperation for development: tendencies and challenges” 15-20.07.2018 **ICA Salamanca-Spain**.

- Coordinator of symposium and panelist “Regional integration in Latin America in the 21st century”. Team member in charge of coordinating administrative issues of the Congress. 17-19.07.2017 **FLACSO Salamanca-Spain**.

- Coordinator of symposium and panelist “Integration processes in Latin America: Stagnation and fragmentation”. Team member in charge of coordinating administrative issues of the Congress.

28-30.06.2016 **CEISAL Salamanca-Spain**. Panelist “Regionalism and cooperation in LAC: perspectives and controversies at CELAC”. Team member in charge of coordinating administrative issues of the Congress. 05-07.10.2017 **Global Governance Academy Florence-Italy**.

Participant “Reassessing Latin American integration: entering a new stage?” 02-16.06.2011 **Organisation Internationale de la Francophonie (OIF) -Canada**.

Participant “La Francophonie dans les Amériques”.

SCIENCE COMMUNICATION:

27.06.2025 Speaker on the topic “The EU: A Declining Model in the Latin American Vision?” Project: Summer School “Europe as Seen by Others” organized by the University of Bologna. (Forthcoming)

10.2022 TV interview as an expert on “EU driving efforts to re-establish ties in South America: the role of Brazil and the Mercosur agreement with the EU” / Organized by TRT London Round Table. Available at: <https://www.youtube.com/watch?v=8e0H3HdRY0s>

06.2021 Speaker on the topic “Power transition China and USA: implications for the Latin American countries” / Project: Summer school of compared regionalism/Institution: Universidad Andina Simón Bolívar del Ecuador

06.2021 Speaker on the topic “Andean Countries and Europe: the future of its relations” / Project: EU financed Jean Monnet Project “The reconfiguration of the role of the European Union in Latin America”/ Organized by the Chair of International Business and Society Relations with focus on Latin America, FAU Germany

02.2021 Speaker on the topic “EU and LAC relations: prospective research lines and focus areas” / Project: EU financed Jean Monnet Project “The reconfiguration of the role of the European Union in Latin America”/ Organized by the Chair of International Business and Society Relations with focus on Latin America, FAU

11.2020 Speaker on the topic “Guide for young Latin American researchers in Germany: practical advices”/ Organized by the Arbeitsgemeinschaft Deutsche Lateinamerikaforschung, ADLAF / Public online event among different institutions from LAC and EU

07.2020 Speaker on the topic “Overview of Human Development in Latin America: new tendencies” / Organized by the Virtuelle Hochschule Bayern|VHB / Virtual program: Where does Latin America stay in the world politics?

06.2020 Assist on the publication of the book project “El mundo antes y después del COVID-19: Reflexiones intelectuales sobre la política, la diplomacia y las relaciones internacionales” / Coordinated by Prof. Gian Luca Gardini, Ph.D., FAU

ACADEMIC PUBLICATIONS:

Books:

1. Zapata, Sandra (2025). South-South Cooperation in Latin America in the XXI century: New challenges in a convulsive international scenario. Palgrave Macmillan (contract signed for November 2025)
2. Zapata Mafla, S. E. (2020). *La cooperación Sur-Sur en América Latina en los albores del siglo XXI: el caso de Ecuador 2000-2015* [Doctoral dissertation, Universidad de Salamanca].

Articles in peer-reviewed journals:

3. Zapata, Sandra (2023). "Shaping the EU-LAC relations in times of powershift". In Gardini, Gian Luca, *The Redefinition of the EU Presence in Latin America and the Caribbean*. Peter Lang. ISBN: hb 978-3-631-88977-0 - eBook 978-3-631-90916-4
4. Zapata, Sandra (2023). "EU-LAC relations in times of US-China competition". In Gardini, Gian Luca (ed.). *Learning and Teaching EU-Latin America and the Caribbean Relations. An open educational resource*. Erlangen: FAU University Press. Pp 67-88. DOI: 10.25593/ 978-3-96147672-5.
5. Zapata, Sandra; Martínez, Aldo (2023). El alineamiento político de los países latinoamericanos ante la influencia hegemónica de Estados Unidos y la potencia emergente de China: un análisis desde el realismo. En Espinoza, Raúl. *La política exterior de los Estados latinoamericanos: enfoques, metodologías y casos*. pp 280-318. Flacso-Ecuador. SBN: 978-9978-67-634-9
6. Zapata, Sandra; Martínez, Aldo (2020). *Latin America's foreign policy towards the hegemonic power of the United States and the emerging power of China*. Revista Colombia Internacional. DOI: <https://doi.org/10.7440/colombiaint104.2020.03>. ISSN: 0121-5612
7. Zapata, Sandra. (2018). *Reconfiguraciones de poder y políticas de Cooperación Sur-Sur en América Latina en la primera década del siglo XXI*. Revista Andina de Estudios Políticos, 8 (1), pp. 31-59. ISSN: 2221 4135
8. Zapata, Sandra (2017). *El regionalismo latinoamericano en la primera década del siglo XXI: repensando la idea de autonomía*. Revista Andina de Estudios Políticos 7(2):67-91.
9. Zapata, S. (2017), *Cooperación y desarrollo en la integración regional en América Latina: perspectivas y desafíos*, Línea Sur, No 12.

Other articles and contributions:

10. Zapata, Sandra (2022). EU-Latin American relations in times of confrontation. Latinoamerica21. Available at: <https://latinoamerica21.com/en/eu-latin-american-relations-in-times-of-confrontation/>
11. Zapata, Sandra (2022). Auge chino (y caída rusa) en América Latina". Política Exterior. Available at: <https://www.politicaexterior.com/auge-chino-y-caida-rusa-en-america-latina/>
12. Zapata, S. Zapata, X. Zarria, S. (2021). Elections in Ecuador: An Emerging Alternative beyond the Left-Right Antagonism. *GIGA Focus Latin America*. Number 2. April 2021. ISSN 1862-3573. German version: <https://www.giga-hamburg.de/de/publikationen/24261673-elections-ecuadoremerging-alternative-beyond-left-right-antagonism/>. English version: https://pure.gigahamburg.de/ws/files/24261745/web_LA_2021_02_en.pdf
13. Zapata Sandra (2021). Elections in Ecuador: a third way beyond dichotomies. Política Exterior. Available at: <https://www.politicaexterior.com/elecciones-en-ecuador-tercera-via-mas-alla-de-lasdichotomias/>
14. Zapata, Sandra (2019). *Reuelta contra la desigualdad*. En Pobreza e Inequidad: La economía al servicio de la sociedad. AEBCA magazin. No 14.
15. Zapata, Sandra and Cuesta, Martín (2018). *Crisis, representación y populismo: una mirada al caso de Ecuador*. En Crisis de representación y populismo en América Latina. Revista Debates Latinoamericanos No 33. October.
16. Zapata, Sandra (2018). *Desafíos globales y conservadurismo en Davos*. ConDistintosAcentos. Instituto de Iberoamérica-Salamanca. Available at : <http://www.condistintosacentos.com/desafiosglobales-y-conservadurismo-en-davos/>
17. Zapata, Sandra (2018). *La VIII Cumbre de las Américas: entre la hostilidad, el disenso y la heterogeneidad*. Revista de Política Exterior. Available at: <https://www.politicaexterior.com/latinoamerica-analisis/viii-cumbre-las-americas-hostilidaddisenso-heterogeneidad/>

18. Zapata, Sandra (2017). *El ALBA en el turbulento escenario venezolano*. Política Exterior. Available at: <http://www.politicaexterior.com/latinoamerica-analisis/la-iniciativa-alba-en-el-turbulentoescenario-venezolano/>
19. Zapata, Sandra (2017). “Cooperación y desarrollo en la integración regional en América Latina: perspectivas y desafíos”. *Línea Sur*, No 12. Available at: https://issuu.com/revistalineasur/docs/ls_12_espa_ol_2017
20. Zapata, Sandra (2014), *Relations between Ecuador and Korea in the education field*. Global Perspective, SNU-GSIS Korea, Vol.4 No.2. Available at: <http://gsis.snu.ac.kr/newsevents/newsletter?mode=download&idx=14&inline=y>
21. Zapata, Sandra. y Vivares, Ernesto. (2011) *Hacia una economía política de la cooperación pluralista y sudamericana*. Secretaría Técnica de Cooperación Internacional, N°1. Available at: <http://www.cooperacioninternacional.gob.ec/wpcontent/uploads/downloads/2013/10/cooperamos2.pdf>

OTHER SKILLS:

LANGUAGES	DATA BASES
Spanish: Mother tongue	Iramuteq software: content and discourse analysis/ textas-data methods - Training at Instituto de Iberoamérica Spain 02.02.2016
English: Fluent oral/reading/writing - TOEFL 100/120 (2008)	GeoDa Software: maps and cartography in Social Science - Training at the School for Methods and Sociopolitical analysis EMAS Spain 4-8.06.2016
German: intermediate oral/reading/writing - B2.2 FAU Sprachenzentrum	Social networks: <i>twitter in Social Sciences</i> - Methodology course at FLACSO Spain 15.06.2016
French: proficient oral/reading/writing - DELF B2 (2007)	Microsoft Office: Word, Excel, PowerPoint, Outlook
Italian: proficient oral/reading/writing - Zertifikat Dante Alighieri, fortgeschrittenes Niveau (2006).	RefWorks: Data base management
Korean: basic knowledge oral/reading/writing - Seoul National University (2011)	

ACADEMIC REFERENCES:

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I hereby declare that the information provided in this résumé is true and accurate to the best of my knowledge.