

# Sara Berloto

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## Work Experience

- 9/2018 – Ongoing **Junior Research Fellow**, *SDA Bocconi School of Management, Government Health and Non Profit Division*, Milan, Italy.  
*Areas of Research:* Global Philanthropy and Non Profit, International Organizations, Welfare and Social Policies, Social Innovation, Public Management, Non Profit Management.  
*Teaching Activities:* Gli strumenti del fundraising delle aziende non profit, Innovazione Sociale in pratica, Social Innovation nei servizi, Gestire misurare e valutare le progettualità nel sociale.
- 2/2018 – 7/2018 **Partnership and Coordination Service Trainee**, *UNHCR - Division of External Relations*, Geneva, Switzerland.  
*Management of UNHCR 2018 Annual Consultations with NGOs (600 participants)*  
*NGOs sector:* analysis of UNHCR's strategic partners, analysis on NGOs Strategic Visions, draft of NGOs fact sheets, bilateral meetings.
- 9/2017 – 12/2017 **Project Management Intern**, *Project for People Onlus*, Milan, Italy.  
Project management in the field of international cooperation and development (focus on India, Benin and Brazil), child sponsorship, fundraising campaigns.
- 1/2017 – 4/2017 **Political Office Intern**, *Italian Embassy in Paris*, Paris, France.  
International Relations Department: French Foreign policy and focus on bilateral relations with Africa and Asia (including role and projects of the French Development Agency, AFD).

## Academic Experience

- 9/2018 – Ongoing **Teaching Assistant**, Bocconi University, Milan, Italy.  
*Courses:* Management of Public and Not for Profit Organizations (English version, CLEACC), Economics and Management of Public Administration (Italian version, CLEAM), Management of International and Supranational Organizations (English version).
- 9/2016 – 12/2016 **Assistant Researcher**, Sciences Po, Paris, France.  
Assistant Researcher of the PhD Professor Lindsay Benstead. Research topic: Government and Politics in the MENA Region.

## Education

- 9/2015 – 10/2017 **Master of Science**, *Università Luigi Bocconi*, Milan, Italy.  
Economics and Management of Government and International Organizations (GIO)  
Final grade: **110/110 cum laude**  
**Thesis:** "The SDG Philanthropy Platform and the netFWD: a data revolution of philanthropic engagement in international development? Evidence from Kenya and Mexico".
- 9/2016 – 1/2017 **Exchange Program**, *Université Sciences Po*, Paris, France.  
Paris School of International Affairs (PSIA).
- 9/2012 – 7/2015 **Bachelor Degree**, *Università Degli Studi di Milano*, Milan, Italy.  
International Science and European Institutions  
Final grade: **110/110 cum laude**  
**Thesis:** "The applicability of the European public law to the provision of the Chinese constitution".
- 9/2007 – 7/2012 **Diploma of Maturità Linguistica**, *Civico Liceo Linguistico A. Manzoni*, Milan, Italy.

## Competencies

- Computer skills MS Office (Excel, Word, PowerPoint), Full European Computer Driving License for MS Office (ECDL), Stata.
- Languages
- **Italian:** mother tongue
  - **English:** fluent (C2)
  - **French:** fluent (C1)
  - **Chinese:** good (B2, HSK exam)
  - **Spanish:** good (B2)

## Activities

- 9/2019 – Ongoing **Contributor**, *ISPI, Institute of International Political Studies*, Milan, Italy.  
Analyst and author. Areas: Asian regional and foreign affairs.

- 1/2020 – Ongoing **Contributor**, *Centro Studi sulla Cina Contemporanea*, Reggio Emilia, Italy.  
Analyst and author. Areas: Chinese political system, Chinese foreign affairs and international relations.
- 6/2016 – 7/2016 **Courses at ISPI**, *ISPI, Institute of International Politic Studies*, Milan, Italy.  
Courses: “United Nations and Development” and “International cooperation for development”.
- 7/2014 – 7/2014 **Summer School on African and Asian Studies**, *University of Pavia*, Pavia, Italy.
- 2014 – 2015 **Vice president of the MSOI Movement**, *Movement of Students for International Organizations*, Milan, Italy.
- 2014 – Ongoing **Volunteering**, *LIBERA association (for the fight against criminal movements and Mafia)*, Milan, Italy.

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## Articles

- [9] S. Berloto. “Indonesia: L’anno più difficile di Widodo”. In: *ISPI per le imprese – Global Watch* (2021). URL: <https://www.ispionline.it/it/pubblicazione/indonesia-lanno-piu-difficile-di-widodo-28843>.
- [8] S. Berloto. “China’s Belt and Road Initiative after the 5th Party Plenum: What Lies Ahead?” In: *ISPI Commentary* (2020). URL: <https://www.ispionline.it/it/pubblicazione/chinas-belt-and-road-initiative-after-5th-party-plenum-what-lies-ahead-28172>.
- [7] S. Berloto. “Hong Kong, l’ora della resa dei conti”. In: *Centro Studi sulla Cina Contemporanea* (2020).
- [6] S. Berloto. “Hong Kong, una storia di protesta”. In: *Centro Studi sulla Cina Contemporanea* (2020). URL: <http://www.csccl.it/blog/p/hong%20kong%20legge%20sicurezza%20nazionale%20intervista%20jeffrey%20wasserstrom>.
- [5] S. Berloto. “Italia-Cina, 50 anni di cooperazione”. In: *Centro Studi sulla Cina Contemporanea* (2020).
- [4] S. Berloto et al. “Morti da Covid-19 nelle Rsa: tutto quello che non sappiamo”. In: *lavoce.info* (2020). URL: <https://www.lavoce.info/archives/67788/morti-da-covid-19-nelle-rsa-tutto-quello-che-non-sappiamo/>.
- [3] E. Notarnicola et al. “Emergenza Coronavirus nelle RSA: la parola ai numeri ufficiali. Percorsi di Secondo Welfare”. In: *secondowelfare.it* (2020). URL: [https://secondowelfare.it/primo-welfare/sanita/emergenza-coronavirus-nelle-rsa-la-parola-ai-numeri-ufficiali.html?auth\\_admin=78311547](https://secondowelfare.it/primo-welfare/sanita/emergenza-coronavirus-nelle-rsa-la-parola-ai-numeri-ufficiali.html?auth_admin=78311547).
- [2] A. Rotolo et al. “L’emergenza Covid-19 e l’urgenza di innovazione digitale per il welfare italiano. Percorsi di Secondo Welfare”. In: *secondowelfare.it* (2020). URL: <https://www.secondowelfare.it/primo-welfare/lemergenza-covid-19-e-lurgenza-di-innovazione-digitale-per-il-welfare-italiano.html>.
- [1] S. Berloto. “How Xi Modernised China’s Communist Party. In China Turns 70: where does it go now?” In: *ISPI Commentary* (2019). URL: <https://www.ispionline.it/en/pubblicazione/how-xi-modernised-chinas-communist-party-23983>.

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## Research Projects

- Ongoing **Impact Your Talent – Percorso di formazione e sviluppo dell’imprenditoria a impatto sociale**, *CERGAS SDA Bocconi School of Management*, Sponsor: Fondazione Social Venture Giordano Dell’Amore.
- Ongoing **Manifesto for an authentic Health House**, *CERGAS SDA Bocconi School of Management*, Sponsor: Fondazione Santa Clelia Barbieri, Fondazione Casa della carità “A. Abriani”.
- Ongoing **Welfare Innovation Local Lab (WILL)**, *CERGAS SDA Bocconi School of Management*, Sponsor: Fondazione IFEL ANCI.
- Ongoing **The Silver ecosystem and the Longevity Economy in Milan**, *CERGAS SDA Bocconi School of Management*, Sponsor: Fondazione Ravasi Garzanti.
- Ongoing **Innovation prospects in public policy and public service for the city of Bologna and its metropolitan area in the post COVID scenario**, *CERGAS SDA Bocconi School of Management*, Sponsor: Municipality of Bologna.

- 2020 **Management of International Development: Towards Agenda 2030 – Coursera course preparation**, *CERGAS SDA Bocconi School of Management*, Sponsor: Government Health and Non Profit Division, SDA Bocconi School of Management.
- 2020 **WISH - MI: Wellbeing Integrated System of Milan**, *CERGAS SDA Bocconi School of Management*, Sponsor: Municipality of Milan.
- 2020 **Monitoring and evaluation analysis of services for minors**, *CERGAS SDA Bocconi School of Management*, Sponsor: Municipality of Milan.
- 2020 **Non-profit Academy for Social Innovation**, *SDA Bocconi School of Management*, Sponsor: Fondazione Cariplo, SDA Bocconi.
- 2019 **2019 Social Responsibility Report**, *SDA Bocconi School of Management*, Sponsor: Tribunale di Milano.
- 2019 **The palliative care sector in Italy: which role for VIDAS?**, *CERGAS SDA Bocconi School of Management*, Sponsor: VIDAS Association - Volontari Italiani Domiciliari per l'Assistenza Sofferenti.
- 2019 **Social health planning and the reform of the Long Term Care in the Veneto Region**, *SDA Bocconi School of Management*, Sponsor: Veneto Region – Department of Social Policies.
- 2019 **The future of the Italian blood supply system: which role for AVIS?**, *SDA Bocconi School of Management*, Sponsor: AVIS [Italian Association of Blood Donors].
- 2018 – 2019 **Philanthropy and Impact: Uncovering innovation in impact management and evaluations**, *SDA Bocconi School of Management*, Sponsor: Government Health and Non Profit Division, SDA Bocconi School of Management.