

DAVIDE COPPOLA

INTRAPRENEUR 📍 VICO EQUENSE, 80069, ITALY ☎ +393339538764

◦ DETAILS ◦

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Date of birth
16/09/1998

Nationality
Italian

Driving license
B / A2

◦ LINKS ◦

[Linkedin](#)

[Medium](#)

[UBRIS Store](#)

◦ HOBBIES ◦

Basketball, Startups, Reading,
Journalism, Swimming, Yoga

◦ SKILLS ◦

Fast Learner

Critical Thinking

Time Management

Ability to Work in a Team

Leadership

Communication Skills

◦ LANGUAGES ◦

Italian

English

French



PROFILE

Fast learning individual with an **entrepreneurial mindset** and a **passion for innovation & startups**. I strongly believe in a **better future**, which we can achieve by designing and cultivating **our visions**.

I firmly believe that **innovation is a Team game**: public and private, top-down and bottom-up, individual and social.

Rather than accepting for granted the limitations of choices imposed by traditional trade-offs, it's on each of us **to go above and beyond**--in search of win-win-win **hybrid solutions**.



EMPLOYMENT HISTORY

Program Manager - Founders Club at Startup Wise Guys, Rome

April 2022 — Present

Startup Wise Guys is founded to help founders become entrepreneurs and build great international tech companies. In less than 3 years I:

- **Supported 30+ early-stage startups** from all over Italy;
- **Coordinated entrepreneurial education programs** that involved a team of 5 + 10 Alumni and engaged 350+ students from 45+ nationalities, collaborating with dozens of European universities;
- **Managed more than 390 international wannabe-founders** through the first Venture Builder in Europe for senior professionals in career transition.

Startup Coach at MEIM, Naples

December 2024 — February 2025

The **MEIM** (Master in Entrepreneurship and Innovation Management) program at Parthenope University in Naples, Italy, offers a 12-month full-time curriculum in collaboration with MIT Sloan. It focuses on entrepreneurship, innovation management, and leadership.

- Support 5 early-stage teams implementing an investor pitch deck.

Business Development Manager at Campania NewSteel, Naples

April 2024 — Present

Campania NewSteel is the certified incubator promoted and participated in by *Città della Scienza* and the *University of Naples Federico II*. To date, it has 45 accompanied start-ups and more than 70 entrepreneurial projects per year among those incubated and accelerated. As a (part-time) Business Development Manager:

- I manage **the interaction between internal startups' needs and external stakeholders** ranging from researchers, academics, innovative start-ups, Business Angels, Venture Capitalists, and more.

Co-founder at Ubris CD, Napoli

February 2019 — July 2023

Ubris is a young Italian startup I co-founded in 2019 that operated in the e-commerce sector through Amazon FBA with a 60k€ annual turnover. We used to design and sell everyday products for children, sharing strong attention to detail, high-quality standards, and attractive design.



EDUCATION

Direzione Aziendale, University of Bologna, Bologna

September 2020 — December 2022

- Master thesis research in Entrepreneurship about "*The key success factors of European startup studios*" (35+ online and onsite interviews, 7 EU countries)
- Master degree with: *110L/110*

Master in International Management, INSEEC Grand École, Paris

September 2021 — January 2022

- 3rd placement at the Inseec Innovation Challenge with a disruptive NFT-based innovation proposal for Hermes Maison

Business administration, University of Naples Federico II, Naples

September 2017 — July 2020

- Bachelor thesis: "*Knowledge-based companies*"
- Bachelor's degree: 110L/110

👥 INTERNSHIPS

Intern at IRSS Office - University of Bologna, Bologna

April 2021 — July 2021

- Support to internationalization strategies and launch of the first University's podcast: [UniBo Global - LifeBites](#) by leading a team of 15 international students

🌱 EXTRA-CURRICULAR ACTIVITIES

Vision Leader at Visionary APS, Naples

February 2020 — November 2022

As **Napoli Hub Visionary Leader** I coordinated a team of 10+ people to pursue social equity towards youth.

We took part in the following national campaigns:

- #UnoNonBasta: campaign with more than 100'000 signatures with which we asked for more funding of the Next Generation EU for Italian young people
- #GiovanniAssenti: campaign to bring young Neapolitans closer to political debate and institutions.

Sales Associate at AIESEC, Naples

February 2020 — June 2020

AIESEC is an international "youth-run" and led, non-governmental and not-for-profit organization that provides young people with business development internships, and cheap travel experience. The organization focuses on empowering young people to make a progressive social impact.

★ PRIZES

EIT Health - SmartUp Lab, Naples

July 2020 — December 2020

UnaEuropa Prize, Bruxelles

March 2021 — April 2021

★ PUBLICATIONS

"La quinta disciplina. L'arte e la pratica dell'apprendimento organizzativo", Naples

December 2019 — December 2019

★ AND SO MUCH MORE...

- Thank you!