

MARCO GERVASI

RENEWABLE ENERGY & INTERNATIONAL DEVELOPMENT PROFESSIONAL

Date of Birth:

Phone:

LinkedIn

Address: Milan, Mi (Italy)

Languages: **Italian** (mother tongue);
English (C1); **French**(B1),
Spanish (B1)

PERSONAL PROFILE

I firmly believe there is no future without inclusive and comprehensive policy in the energy sector and investments to boost new technologies are very much needed, with a focus on the just and equitable transition. I have been involved in rural electrification projects in several sub-Saharan countries, an experience that has changed my perception of the world and particularly how crucial energy is for economic and social development. Now we need to help countries reaching net zero target by 2050.

WORK EXPERIENCE

- **MITYLINEOS S.P.A.** August 2023 - Present
Project Development Manager-Global H2 Focal Point
(EU / Italy, Spain, Greece, Chile)
 - Structuring & Coordinating cross-country H2 teams
 - Business Origination & Technical Development
 - Institutional Relationships & Partnership
 - Develop and define: Funding Strategy (Fund Application), partnership strategy.
 - Execute and develop project and the strategy
- **SNAM S.P.A.** 2021 - July 2023
 - **Renewable Energy Specialist & H2 Development** (Milan)
 - H2 Project management
 - Energy Ministry Relationship
 - Investment and funding analysis
 - Project Origination & Development
 - **Renewable Energy specialist for Green Hydrogen** (Milan)
 - Technical and financial project modelling
 - RES data analysis
 - Institutional relationships(Italy, US, North Africa)
 - Power supply analysis & Technical integration
- **WINCH ENERGY LTD** 2017 - 2019
 - **Market Analyst and Business Developer** (London / Mauritania, Benin, Sierra Leon, Uganda)
 - Use of Energy Commercial Plan
 - Coordination of in-country African team
 - Partnership with EU and UN institutions (UNEP)
 - Ministerial relationships
 - PV plant: Sizing, land security, delivery
 - **Logistic and Procurement Jr Manager**
 - International procurement
 - Logistic plans and Gantt
 - In-country (Africa) Due diligence

CLIMATE ADVOCACY & NEGOTIATIONS

- Member of the board: **EYEN**
- Founder: **the Green Jobs Tree**
- Ambassador at: **Youth4climate**, **European Commission**,
- Italian Gov. Delegate: **Italian MoFA - IRENA Action for climate toolkit; COP28**

EDUCATION

- **Alma Mater Studiorum - University of Bologna**
2019 - 2021
MSc Resources Economics and Sustainable Development (English) - 110/110 cum laude

THESIS
"Green Hydrogen: a feasibility study on a Hydrogen Valley in Apulia region"
- **UNIVERSITÀ DEGLI STUDI DI MESSINA**
2014 - 2017
BSc Economics and Business Management - 103/110

THESIS
"The Economical and environmental sustainability of rural electrification in Africa."

CERTIFICATION AND TECHNICAL SKILLS

IELTS ACADEMIC - INGLESE

Results: **C1**
Issued: 12/19

DRIVING BUSINESS TOWARDS THE SDGS

Issued by: **Erasmus University of Rotterdam**
Issued: 10/20

MICROSOFT OFFICE: Advanced

Excel, PowerPoint, Word

Trello, Slack, Teams tasks: Intermediate

PV Syst: Pre-intermediate

R Statistical Computing: Pre-Intermediate

SOFT SKILLS

- Entrepreneurial & Intrapreneurial mindset
- Team leadership
- Adapt to the most challenging work conditions
- Public speaking (**TEDx** speaker)
- Sales and Communication
- Work ethic
- Determination
- Start-up