

PERSONAL INFORMATION

Santiago Martin Caravaca



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PROFESSIONAL EXPERIENCE

SUMMARY:

Positioned at the dynamic intersection of law and technology, I am a seasoned Tech Lawyer (Abogado) with a track record spanning over two decades, admitted to the Italian and Spanish, Bars (Madrid and Turin, Abogado Stabilito), showcasing a career trajectory spanning over two decades. My expertise amalgamates an array of domains, including Commercial Law, Litigation, Contract Law, Intellectual Property Law, Consumer Law with a distinct focus on disruptive technologies such as Blockchain, Artificial Intelligence, Generative AI, and the Data Economy. I possess an unwavering interest and passion for FinTech. My commitment extends to leveraging the transformative power of AI within the Intellectual Property sector, championing its potential to revolutionize the field.

Throughout my diverse career, I've successfully tackled numerous intricate legal challenges related to technology agreements and digital transformation. From driving growth in private corporations to modernizing public institutions, my pragmatic approach ensures a seamless integration of law, technology, and business strategies to deliver robust and innovative solutions.

In addition to my core qualifications, I hold a series of Executive Masters from the Centro de Estudios Garrigues in Financial, Tech laws, a Master's degree in Digital Marketing from ICEMD (ESIC, Madrid), and a Course in Legal Practice from the Pontifical University of Comillas (ICADE).

Building upon a solid foundation in international law firms and multinational corporations, I have garnered extensive experience in the fast-growing tech sector, specifically within the crypto, FinTech and AI industries. This multifaceted experience has involved successful collaborations with financial regulatory authorities, further strengthening my skill set and expertise within this complex regulatory landscape.

As an ex-Operating Group Lead at Accenture and a current external Law and New Tech collaborator at the University of Trieste, I've cultivated strategic insights, effectively managed complex projects, and mentored the legal leaders of tomorrow. I exhibit a high degree of self-sufficiency, thriving in the rapid-paced, global organizational structure while maintaining close relationships with relevant teams across various cultures and locales.

Fluency in English, Italian and Spanish enables me to effortlessly traverse multicultural and international settings, fostering effective engagements across diverse environments.

09/2021-Present

TECH LAWYER, FUTURA LAW FIRM

<https://www.futura.legal/>

As a Tech Lawyer, I have been thriving at the cutting-edge convergence of law and technology, providing distinguished legal expertise across diverse domains, including Law and Tech, Data Economy, Blockchain, and Artificial Intelligence. I've played an instrumental role in shaping the commercial-civil law landscape and pre-litigation proceedings. My responsibilities encompassed drafting, reviewing, and negotiating business contracts, ensuring compliance with International Law, and safeguarding Intellectual Property rights.

This multifaceted role required a delicate equilibrium of technical comprehension, legal insight, and strategic acumen to address the dynamic requirements of an increasingly digital marketplace. Additionally, I've been entrusted with handling an array of legal/regulatory matters, including regulatory perimeter assessments, licensing/registration applications, product assessment, regulatory investigations, and providing advertisement and consumer protection advice. This was particularly applicable to financial products/services in the AI, FinTech, crypto, and blockchain industries across the EU.

My role also involved collaborating closely with legal team members across various time zones worldwide, offering round-the-clock legal support for the business. My responsibilities also extended to securing and managing relationships with external counsel, further exemplifying my versatile capabilities in the field.

03/2019-05/2021

SENIOR LAWYER, STUDIO VBS

STUDIO LEGALE VBS (VENEZIA)

WWW.STUDIOVBS.EU

As a Senior Lawyer at Studio VBS, I held a pivotal role in Privacy, commercial-civil, and administrative law. I provided crucial legal support for companies in pre-litigation phases, aided by my proficiency in drafting, reviewing, and negotiating business contracts. In a pioneering role, I expanded my expertise to include Legal Bim, an area reflective of the evolving dynamics of technology in the legal field.

05/2015-03/2019

LEGAL ADVISOR (ITALIA-SPAGNA)

As Lawyer specialized in technology, I provided comprehensive legal support for Italian companies looking to establish or expand their business in Spain, and vice versa. This role involved delivering targeted legal training directed at the corporate population, enabling them to navigate the complex terrain of international business. My proficiency in both Spanish and Italian laws concerning new technologies proved crucial in helping businesses minimize risk and maximize opportunities across borders.

11/2013-05/2015

SENIOR ADVISOR INNOVATION AND SMART CITY

(SPAGNA) POLITICAL PARTY

In a unique role as the Senior Advisor for Innovation and Smart City with a Spanish Political Party, I was the driving force behind developing the Smart City Madrid strategy for the 2015 municipal elections. This innovative project involved active engagement

with various stakeholders, identifying and initiating new citywide initiatives, and applying experiences and strategies from other cities. My role emphasized potential strategic partnerships, underscoring my ability to leverage technology and innovation in a public-sector setting.

08 / 2008 – 11/2013

O.G LEAD (CONTRACT MANAGEMENT) PUBLIC SERVICE AND PRODUCTS, EXECUTIVE TEAM.

ACCENTURE (SPAIN)

[HTTPS://WWW.ACCENTURE.COM/ES-ES](https://www.accenture.com/es-es)

In a leadership role at Accenture, I provided comprehensive legal support to Sales and Delivery Teams across Spain, Portugal, Israel, and Africa. This encompassed managing relations with other corporate functions to understand business needs and identify risks. I also aided in maintaining relations with suppliers, customers, and third parties, while monitoring legal and regulatory developments at both national and EU level. An integral part of my role involved coordinating and managing international human resources, thereby demonstrating my capability to operate effectively within diverse, global teams.

01/2003-08/2008

SENIOR LAWYER (LITIGATION)

JIMENEZ-POYATO ABOGADOS (Law Firm in Spain)

[HTTPS://JIMENEZPOYATO.COM](https://jimenezpoyato.com)

At Jimenez-Poyato Abogados Asociados, I focused on complex civil and commercial litigation, new technologies, privacy, e-commerce, IP, and regulatory affairs. My role required an advanced understanding of the intertwining legal and technological landscapes, illustrating my ability to handle intricate legal challenges in an ever-evolving industry.

01/2000-01/2002

INTERN AND JUNIOR LAWYER

ESTUDIO JURÍDICO LISTA

Within the context of my role as an Intern and Junior Lawyer at Estudio Jurídico Lista, I was granted a comprehensive exposure to all practice areas of law. I was deeply involved in providing valuable support across various legal disciplines. This pivotal position laid the groundwork for my legal career, allowing me to gain a robust understanding of the legal landscape in Spain. My responsibilities were broad and multifaceted, presenting me with opportunities to learn, adapt, and grow within the fast-paced environment of legal practice.

ISTRUZIONE E FORMAZIONE

2023

HIGH SPECIALIZATION DIPLOMA IN BLOCKCHAIN

Escuela de Practica Jurídica at Universidad Complutense de Madrid.

2013-2014

MASTER IN DIGITAL MARKETING

Icemd/Esic: business & marketing university (Madrid).

2006-2007

MASTER EXECUTIVE: BUSINESS AND FINANCE FOR LAWYERS

Centro de Estudios Garrigues, (Madrid)

2005-2006

MASTER EXECUTIVE: URBANISM AND PLANNING

Centro de Estudios Garrigues (Madrid)

2002

ENGLISH LAW COURSE

Chichester College (UK)

2001-2002

MASTER EXECUTIVE: INFORMATION TECHNOLOGY LAW

Centro de Estudios Garrigues (Madrid)

2000- 2001

LEGAL PRACTICE COURSE

Icade (Universidad Pontificia de Comillas, Madrid)

LAW DEGREE

Universidad San Pablo Ceu (Madrid)

LINGUELingua madre **SPANISH****Altre lingue**

	COMPRESIONE		PARLATO		PRODUZIONE SCRITTA
	Ascolto	Lettura	Interazione	Produzione orale	
ITALIAN	C2	C2	C1	C1	C1
ENGLISH	C2	C2	C2	C2	C1

FURTHER INFORMATION**Certifications**

LEGO SERIOUS PLAY

<https://www.seriousplayitalia.it/it/>

Design Thinking: Lead Change in your Organization

[HTTPS://WWW.LYND.COM](https://www.lynda.com)

Storytelling for Designers

Lynda.com

SEI Assessment, Assessor Intelligenza Emotiva (Bologna/Italy)

[HTTP://WWW.6SECONDS.ORG/](http://www.6seconds.org/)

SIX SECONDS

EQ management certification, (Bologna/Italy)

[HTTP://WWW.6SECONDS.ORG/](http://www.6seconds.org/)

SIX SECONDS

Leadership and coaching for Executives

[HTTPS://WWW.AC CENTURE.COM](https://www.accenture.com)

ACCENTURE

Negotiations Workshop Training in Milton Keynes (UK)

[HTTPS://WWW.AC CENTURE.COM](https://www.accenture.com)

ACCENTURE