

MARCO GERVASI

SUSTAINABLE DEVELOPMENT & RENEWABLE ENERGY SPECIALIST

Date

Phon

Addr

Email:

LinkedIn

Languages:

PERSONAL PROFILE

I firmly believe there is no future without innovation in the energy field and investment in new solutions such as renewable energy technologies and digital integrations. I have been involved in rural electrification projects in several sub-Saharan countries, an experience that has changed my perception of the world and particularly how crucial energy is for economic and social development.

WORK EXPERIENCE

- **SNAM S.P.A.** 2021 - present
 - **Renewable Energy Specialist** (Milan)
 - Business Development
 - Energy Market Analysis
 - PPA/IPP agreements
 - Preliminary RES sizing
 - **Renewable Energy for Green Hydrogen** (Milan)
 - Technical and financial project modelling
 - Project manager
 - Business Origination (US & North Africa)
 - Power supply analysis (international)
- **MIND THE VALUE S.R.L.** 2019 - 2020
 - **Sustainability Practice** (Milan/Remotely)
 - Sustainability practice unit founder
 - Project management & team coordination
 - CSR program ideator
- **WINCH ENERGY LTD** 2016 - 2019
 - **Market Analyst and Business Developer** (London - Sub-Saharan Africa)
 - Energy Off-grid Market Analysis
 - Use of Energy Commercial Plan
 - Coordination of in-country African team
 - Sales Data Analysis
 - Partnership with EU and African institutions
 - Customers Identification & UNEP programs
 - **Logistic and Procurement Jr Manager**
 - International procurement
 - Logistic plans and Gantt
 - In-country (Africa) Due diligence

VOLUNTEERING

- **Co-Founder and Vice President:** 2013-2019
Agorà - Circolo Ricreativo (cultural association and youth associations)
- **Member of the Provincial Direction:** 2014-2020
AIL - Associazione Italiana contro le Leucemie-Linfomi e mieloma

EDUCATION

- **Alma Mater Studiorum - University of Bologna**
2019 - 2021
MSc Resources Economics and Sustainable Development (English) - 110/110 cum laude

THESIS
"Green Hydrogen: a feasibility study on a Hydrogen Valley in Apulia region"
- **UNIVERSITÀ DEGLI STUDI DI MESSINA**
2014 - 2017
BSc Economics and Business Management - 103/110

THESIS
"The Economical and environmental sustainability of rural electrification in Africa."

CERTIFICATION AND TECHNICAL SKILLS

IELTS ACADEMIC - INGLESE

Results: **C1**

Issued: 12/19

DRIVING BUSINESS TOWARDS THE SDGS

Issued by: **Erasmus University of Rotterdam**

Issued: 10/20

MICROSOFT OFFICE: Advanced

Excel, PowerPoint, Word

Trello, Slack, Teams tasks: Intermediate

PV Syst: Pre-intermediate

R Statistical Computing: Pre-Intermediate

SOFT SKILLS

- Entrepreneurial & Intrapreneurial mindset
- Team leadership
- Adapt to the most challenging work conditions
- Public speaking (**TEDx** speaker)
- Sales and Communication
- Work ethic
- Determination
- Startup